

# Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## London City School District

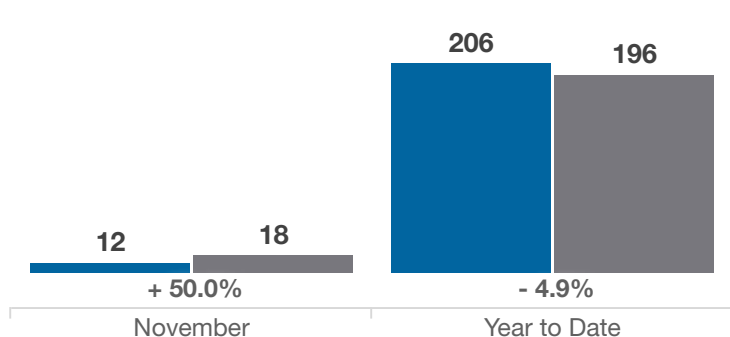
Madison County

Key Metrics	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Closed Sales	12	18	+ 50.0%	206	196	- 4.9%
In Contracts	22	21	- 4.5%	228	209	- 8.3%
Average Sales Price*	\$160,367	\$280,225	+ 74.7%	\$198,476	\$254,645	+ 28.3%
Median Sales Price*	\$172,000	\$294,950	+ 71.5%	\$179,900	\$240,000	+ 33.4%
Average Price Per Square Foot*	\$108.33	\$167.80	+ 54.9%	\$123.32	\$146.44	+ 18.7%
Percent of Original List Price Received*	97.6%	96.4%	- 1.2%	97.1%	99.4%	+ 2.4%
Percent of Last List Price Received*	98.1%	97.3%	- 0.8%	97.9%	100.5%	+ 2.7%
Days on Market Until Sale	7	19	+ 171.4%	28	14	- 50.0%
New Listings	14	15	+ 7.1%	219	231	+ 5.5%
Median List Price of New Listings	\$227,500	\$210,000	- 7.7%	\$185,000	\$232,450	+ 25.6%
Median List Price at Time of Sale	\$166,200	\$299,900	+ 80.4%	\$179,900	\$239,700	+ 33.2%
Inventory of Homes for Sale	6	23	+ 283.3%	—	—	—
Months Supply of Inventory	0.3	1.2	+ 300.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

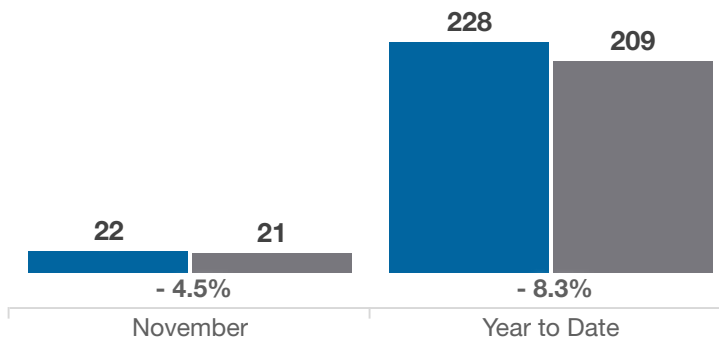
### Closed Sales

■ 2020 ■ 2021



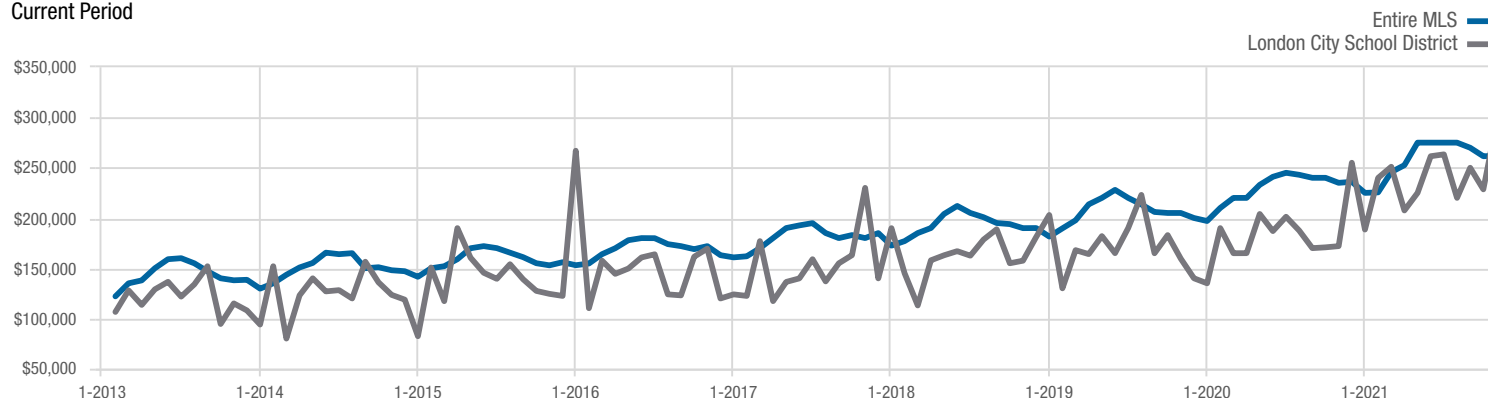
### In Contracts

■ 2020 ■ 2021



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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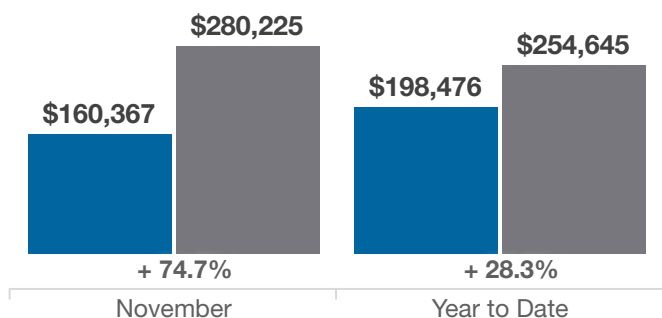


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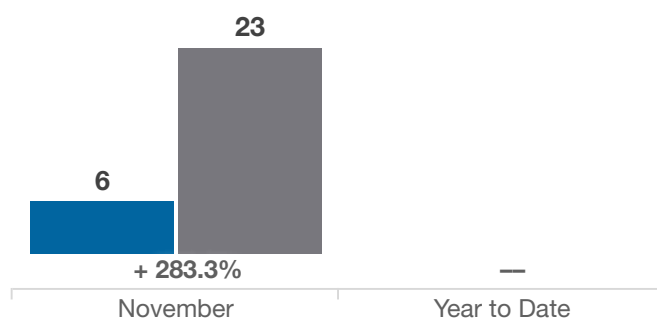
### Average Sales Price

■ 2020 ■ 2021



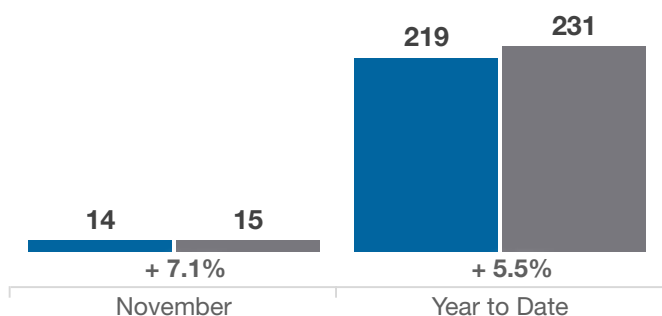
### Inventory of Homes for Sale

■ 2020 ■ 2021



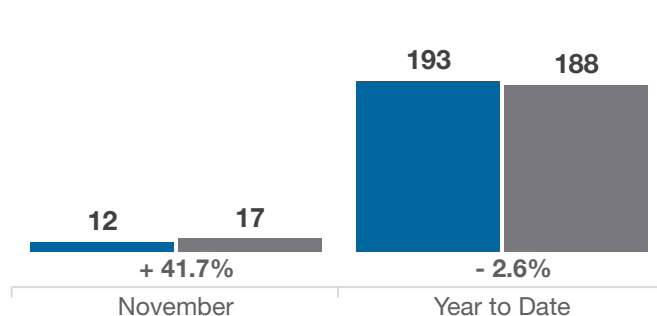
### New Listings

■ 2020 ■ 2021



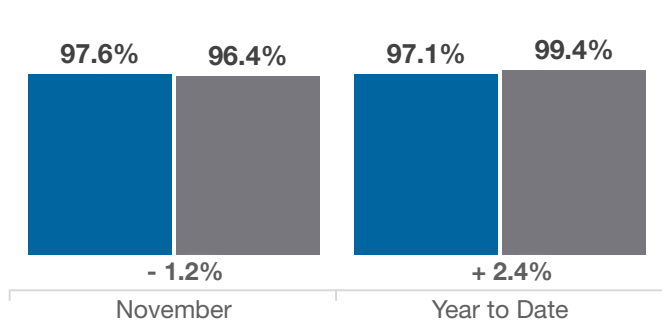
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

