

Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Marion City

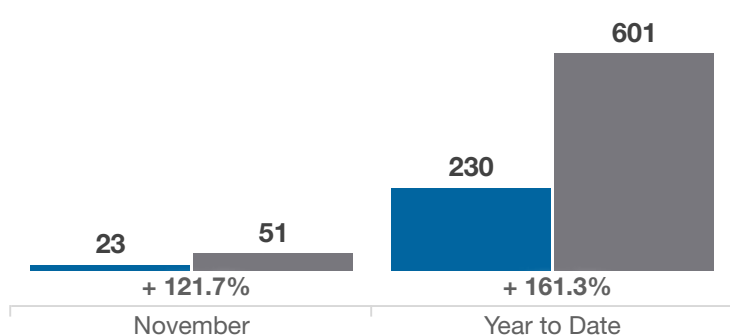
Marion County

Key Metrics	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Closed Sales	23	51	+ 121.7%	230	601	+ 161.3%
In Contracts	28	80	+ 185.7%	239	632	+ 164.4%
Average Sales Price*	\$172,516	\$149,747	- 13.2%	\$136,540	\$160,225	+ 17.3%
Median Sales Price*	\$170,000	\$134,900	- 20.6%	\$123,000	\$142,000	+ 15.4%
Average Price Per Square Foot*	\$98.75	\$100.04	+ 1.3%	\$78.06	\$99.62	+ 27.6%
Percent of Original List Price Received*	100.3%	98.3%	- 2.0%	93.8%	99.7%	+ 6.3%
Percent of Last List Price Received*	100.7%	100.8%	+ 0.1%	95.6%	100.4%	+ 5.0%
Days on Market Until Sale	10	16	+ 60.0%	41	28	- 31.7%
New Listings	28	59	+ 110.7%	303	739	+ 143.9%
Median List Price of New Listings	\$179,900	\$124,900	- 30.6%	\$126,250	\$129,900	+ 2.9%
Median List Price at Time of Sale	\$159,900	\$129,900	- 18.8%	\$125,000	\$139,900	+ 11.9%
Inventory of Homes for Sale	43	74	+ 72.1%	—	—	—
Months Supply of Inventory	1.8	1.3	- 27.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

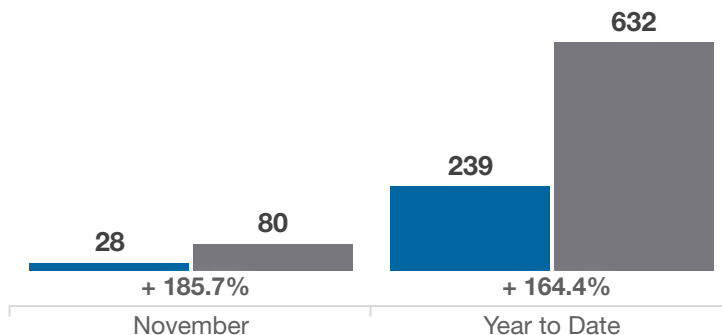
Closed Sales

■ 2020 ■ 2021



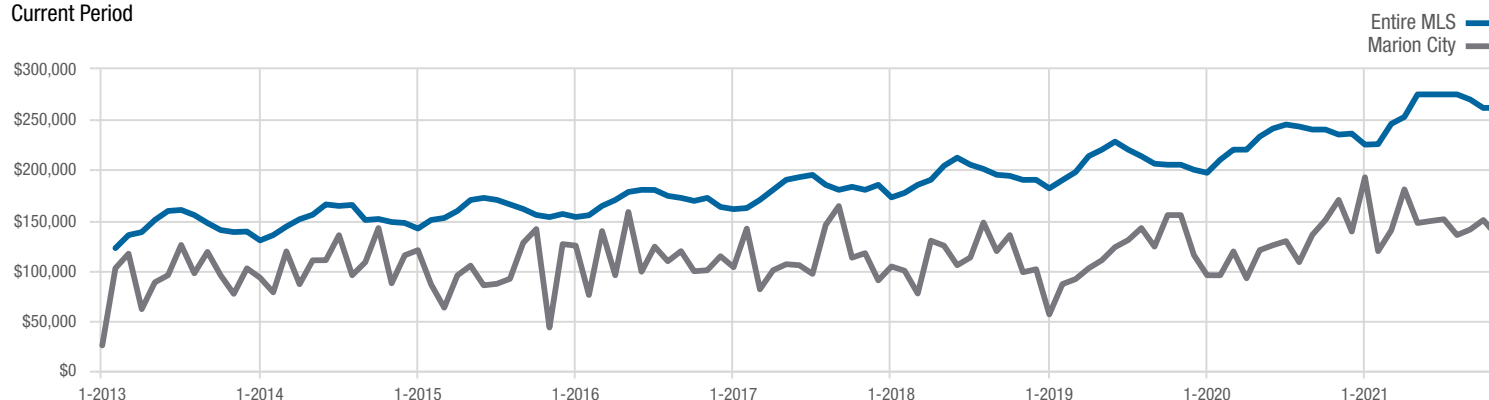
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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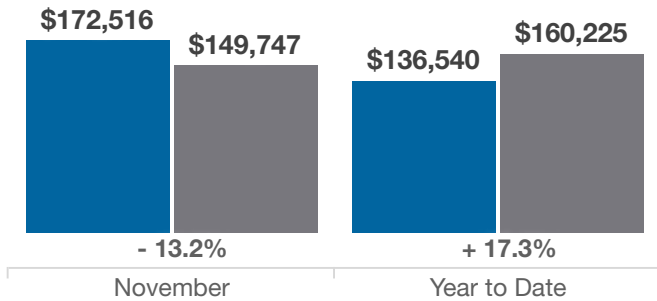


Marion City

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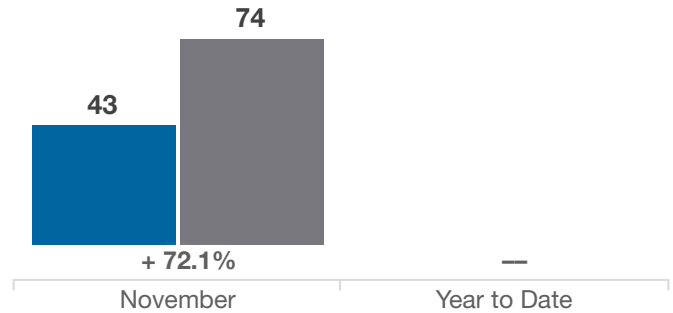
Average Sales Price

■ 2020 ■ 2021



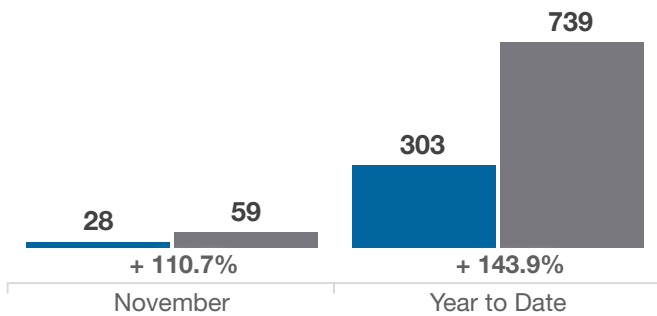
Inventory of Homes for Sale

■ 2020 ■ 2021



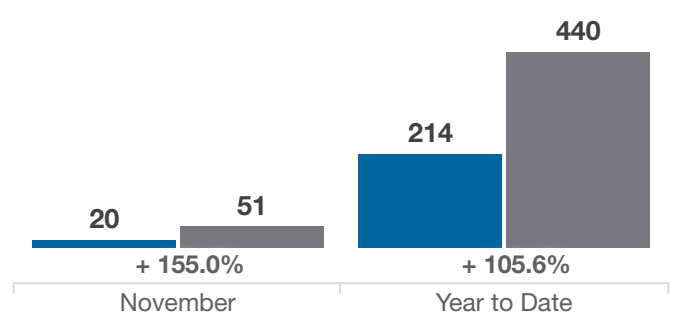
New Listings

■ 2020 ■ 2021



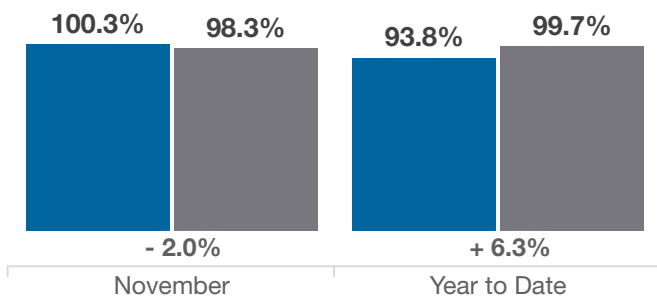
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

