

Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



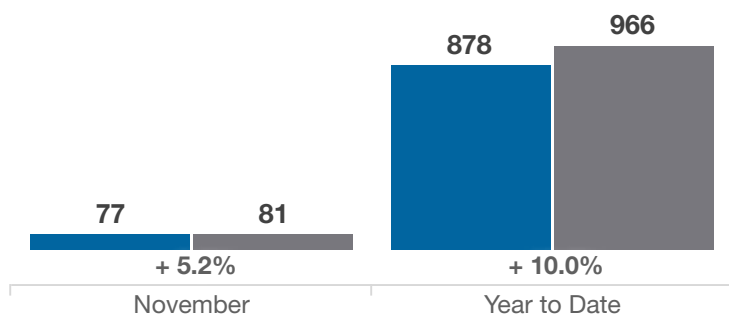
Union County

Key Metrics	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Closed Sales	77	81	+ 5.2%	878	966	+ 10.0%
In Contracts	83	75	- 9.6%	936	994	+ 6.2%
Average Sales Price*	\$333,008	\$382,184	+ 14.8%	\$326,706	\$392,173	+ 20.0%
Median Sales Price*	\$310,000	\$360,000	+ 16.1%	\$280,000	\$340,000	+ 21.4%
Average Price Per Square Foot*	\$154.34	\$166.28	+ 7.7%	\$141.87	\$166.74	+ 17.5%
Percent of Original List Price Received*	98.6%	99.9%	+ 1.3%	97.8%	101.6%	+ 3.9%
Percent of Last List Price Received*	99.9%	100.5%	+ 0.6%	99.2%	102.0%	+ 2.8%
Days on Market Until Sale	33	20	- 39.4%	38	17	- 55.3%
New Listings	68	69	+ 1.5%	978	1,058	+ 8.2%
Median List Price of New Listings	\$267,450	\$359,000	+ 34.2%	\$297,450	\$347,861	+ 16.9%
Median List Price at Time of Sale	\$299,900	\$349,900	+ 16.7%	\$282,000	\$330,000	+ 17.0%
Inventory of Homes for Sale	90	78	- 13.3%	—	—	—
Months Supply of Inventory	1.1	0.9	- 18.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

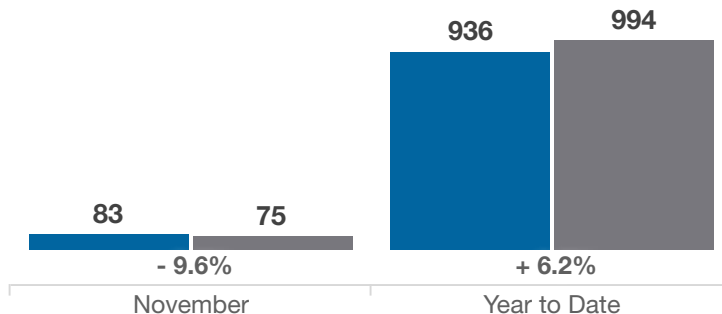
Closed Sales

■ 2020 ■ 2021



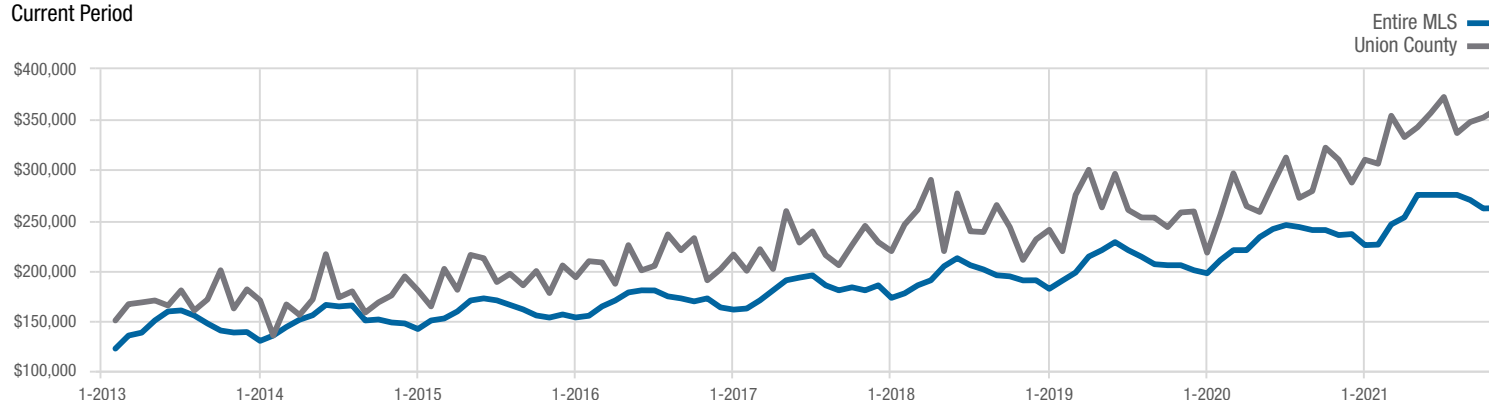
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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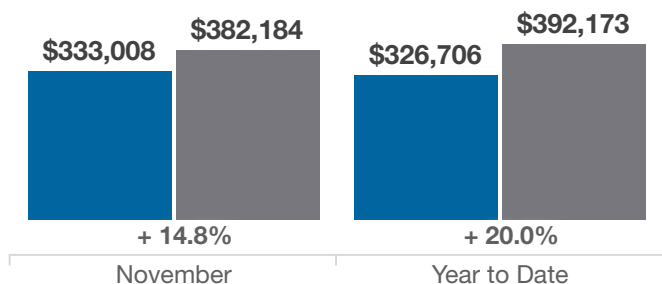
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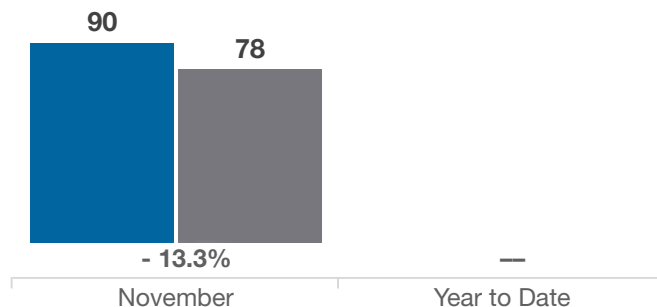
Average Sales Price

■ 2020 ■ 2021



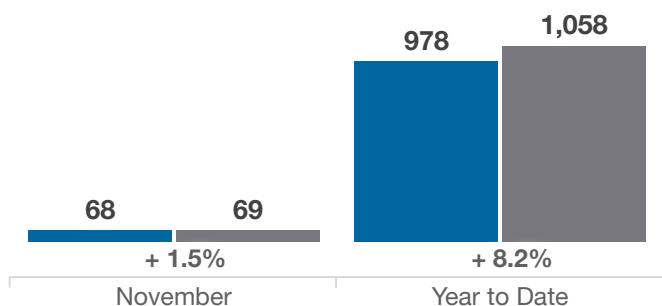
Inventory of Homes for Sale

■ 2020 ■ 2021



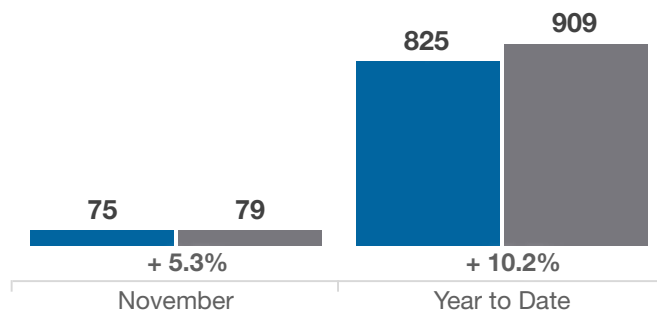
New Listings

■ 2020 ■ 2021



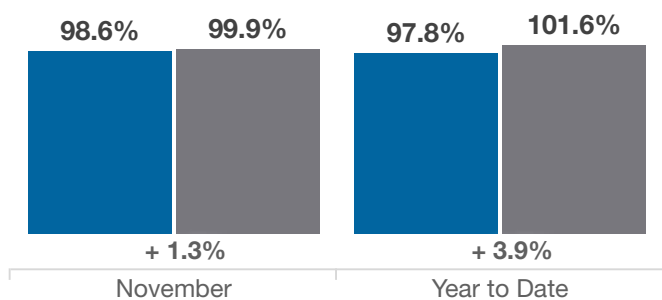
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

