

Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Westerville (Corp.)

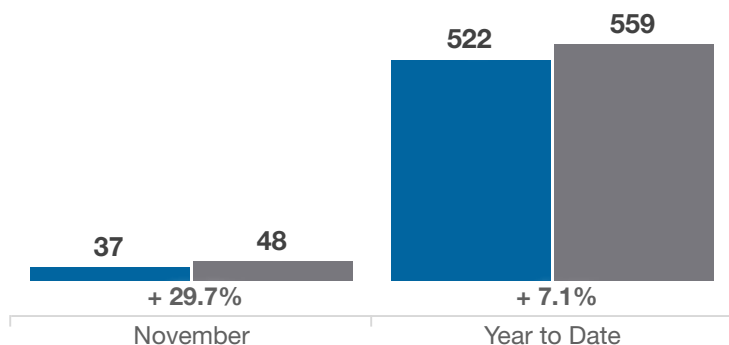
Franklin and Delaware Counties

| Key Metrics | November | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| | 2020 | 2021 | % Change | Thru 11-2020 | Thru 11-2021 | % Change |
| Closed Sales | 37 | 48 | + 29.7% | 522 | 559 | + 7.1% |
| In Contracts | 52 | 53 | + 1.9% | 550 | 589 | + 7.1% |
| Average Sales Price* | \$280,135 | \$339,614 | + 21.2% | \$304,644 | \$339,535 | + 11.5% |
| Median Sales Price* | \$283,500 | \$342,500 | + 20.8% | \$304,450 | \$341,000 | + 12.0% |
| Average Price Per Square Foot* | \$156.44 | \$173.01 | + 10.6% | \$154.51 | \$176.99 | + 14.5% |
| Percent of Original List Price Received* | 99.6% | 100.7% | + 1.1% | 100.3% | 103.7% | + 3.4% |
| Percent of Last List Price Received* | 100.5% | 102.1% | + 1.6% | 100.8% | 104.2% | + 3.4% |
| Days on Market Until Sale | 13 | 12 | - 7.7% | 16 | 10 | - 37.5% |
| New Listings | 38 | 29 | - 23.7% | 561 | 601 | + 7.1% |
| Median List Price of New Listings | \$313,700 | \$334,000 | + 6.5% | \$299,900 | \$329,900 | + 10.0% |
| Median List Price at Time of Sale | \$287,000 | \$337,450 | + 17.6% | \$299,900 | \$325,000 | + 8.4% |
| Inventory of Homes for Sale | 20 | 11 | - 45.0% | — | — | — |
| Months Supply of Inventory | 0.4 | 0.2 | - 50.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

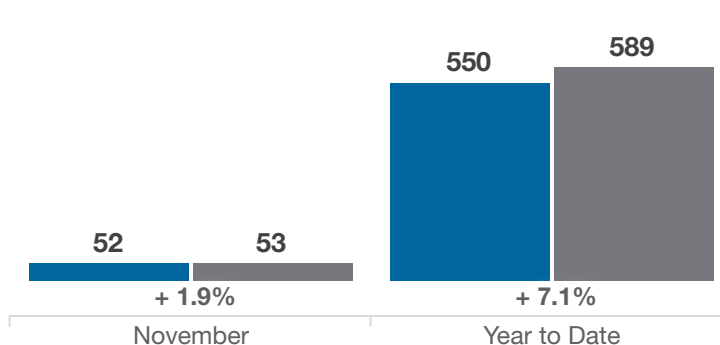
Closed Sales

■ 2020 ■ 2021



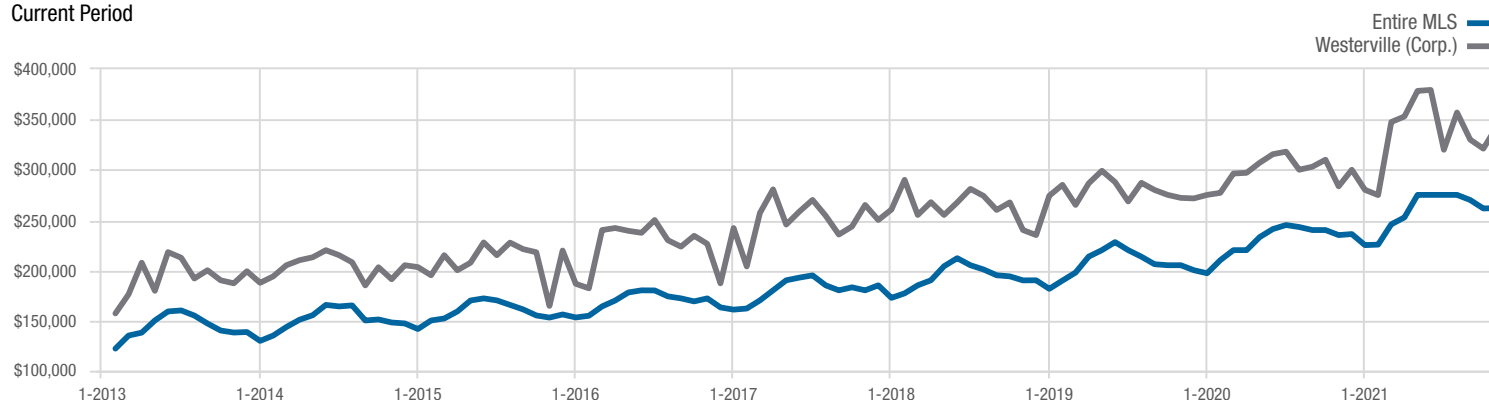
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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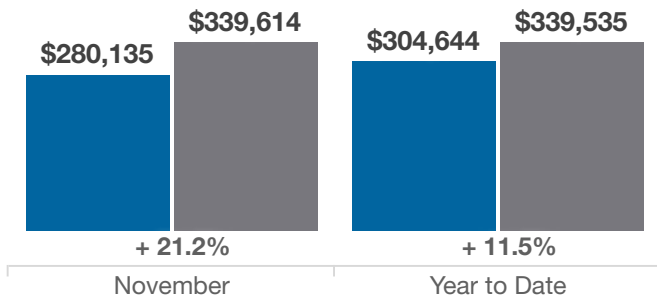


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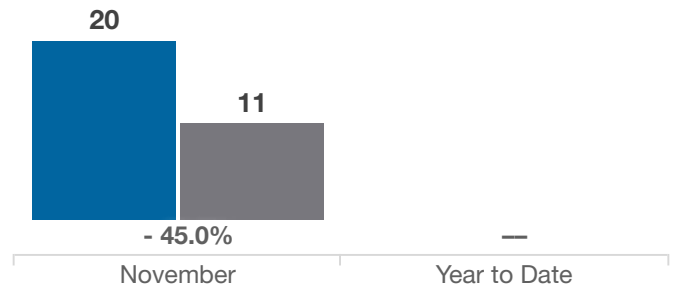
Average Sales Price

■ 2020 ■ 2021



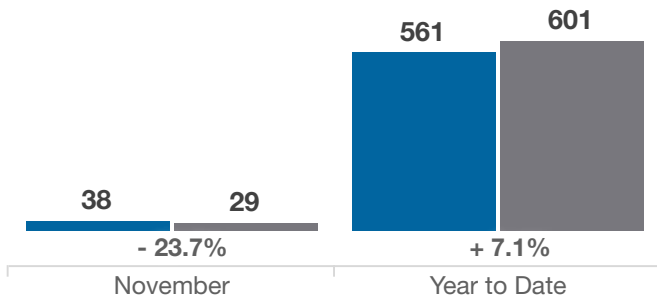
Inventory of Homes for Sale

■ 2020 ■ 2021



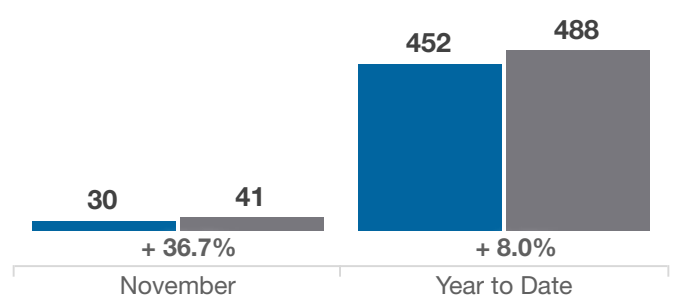
New Listings

■ 2020 ■ 2021



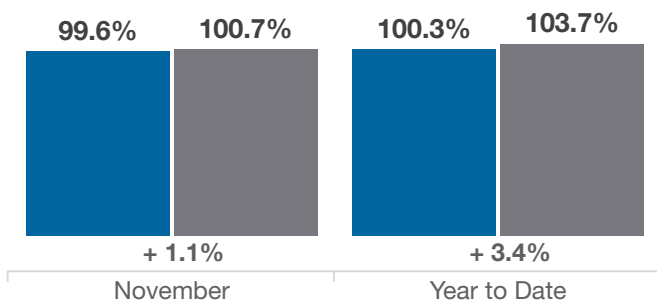
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

