Local Market Update – December 2021A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®

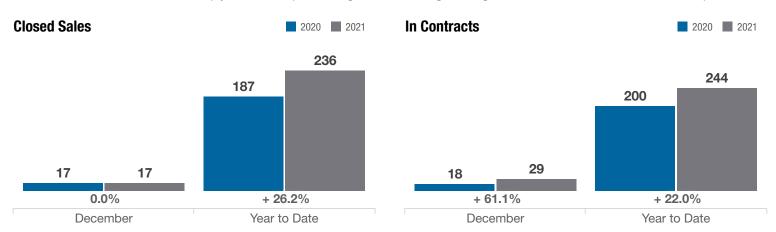
BASED ON RESIDENTIAL LISTING DATA ONLY

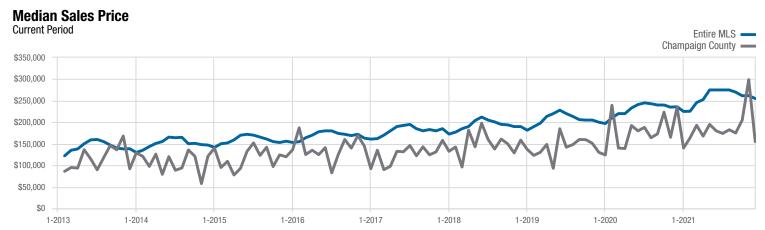


Champaign County

	December			Year to Date		
Key Metrics	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
Closed Sales	17	17	0.0%	187	236	+ 26.2%
In Contracts	18	29	+ 61.1%	200	244	+ 22.0%
Average Sales Price*	\$232,522	\$170,929	- 26.5%	\$195,008	\$213,948	+ 9.7%
Median Sales Price*	\$235,000	\$155,000	- 34.0%	\$169,900	\$180,000	+ 5.9%
Average Price Per Square Foot*	\$113.32	\$96.21	- 15.1%	\$103.51	\$119.39	+ 15.3%
Percent of Original List Price Received*	100.0%	96.8%	- 3.2%	97.2%	97.7%	+ 0.5%
Percent of Last List Price Received*	101.7%	98.2%	- 3.4%	99.2%	99.3%	+ 0.1%
Days on Market Until Sale	32	18	- 43.8%	36	19	- 47.2%
New Listings	21	16	- 23.8%	216	270	+ 25.0%
Median List Price of New Listings	\$159,300	\$204,513	+ 28.4%	\$169,900	\$189,900	+ 11.8%
Median List Price at Time of Sale	\$189,900	\$159,900	- 15.8%	\$169,908	\$176,950	+ 4.1%
Inventory of Homes for Sale	20	24	+ 20.0%			_
Months Supply of Inventory	1.2	1.2	0.0%			_

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Each data point represents the median sales price in a given month.

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