

# Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Hilliard (Corp.)

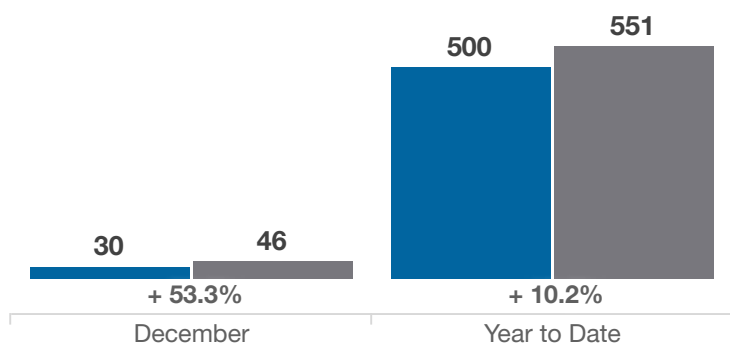
Franklin County

Key Metrics	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
Closed Sales	30	46	+ 53.3%	500	551	+ 10.2%
In Contracts	32	39	+ 21.9%	508	562	+ 10.6%
Average Sales Price*	\$317,671	\$409,475	+ 28.9%	\$313,750	\$353,176	+ 12.6%
Median Sales Price*	\$299,900	\$358,950	+ 19.7%	\$305,000	\$335,000	+ 9.8%
Average Price Per Square Foot*	\$157.49	\$195.40	+ 24.1%	\$157.59	\$184.20	+ 16.9%
Percent of Original List Price Received*	99.4%	100.9%	+ 1.5%	100.5%	104.0%	+ 3.5%
Percent of Last List Price Received*	99.6%	101.3%	+ 1.7%	101.0%	104.0%	+ 3.0%
Days on Market Until Sale	11	9	- 18.2%	18	8	- 55.6%
New Listings	18	30	+ 66.7%	517	586	+ 13.3%
Median List Price of New Listings	\$234,950	\$469,950	+ 100.0%	\$299,900	\$325,000	+ 8.4%
Median List Price at Time of Sale	\$304,950	\$347,450	+ 13.9%	\$299,900	\$322,000	+ 7.4%
Inventory of Homes for Sale	13	11	- 15.4%	—	—	—
Months Supply of Inventory	0.3	0.2	- 33.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

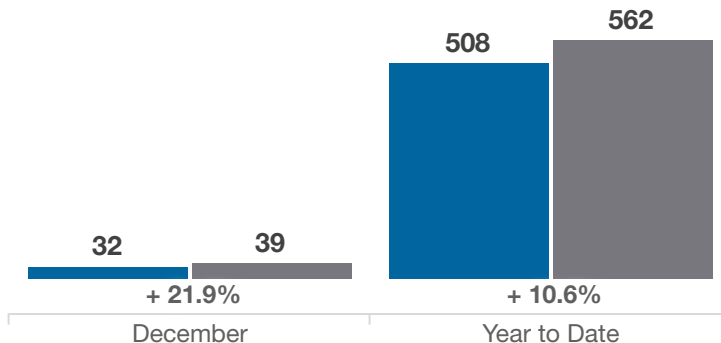
### Closed Sales

■ 2020 ■ 2021



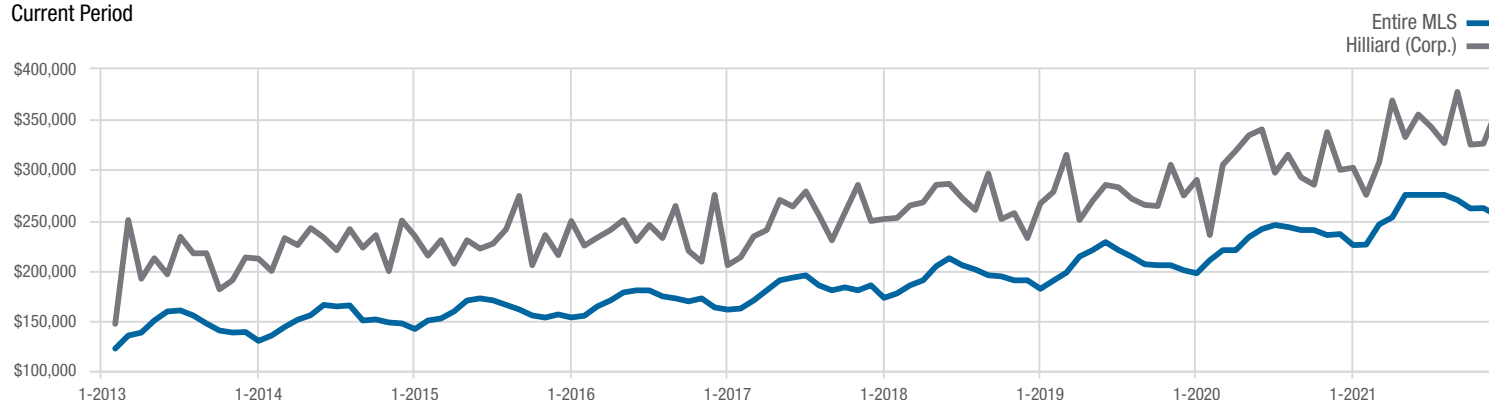
### In Contracts

■ 2020 ■ 2021



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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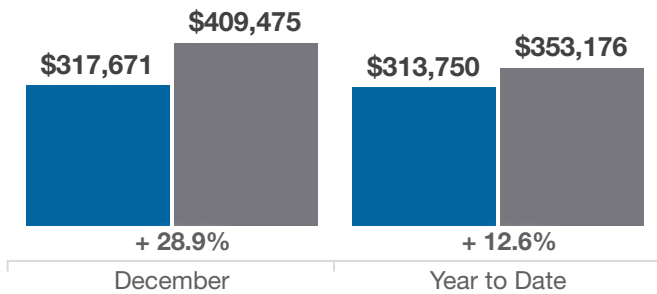


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Franklin County

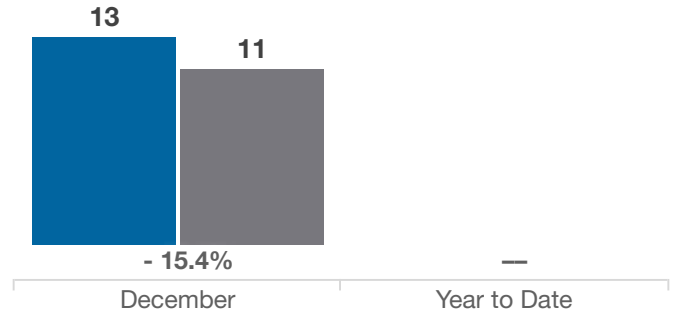
### Average Sales Price

■ 2020 ■ 2021



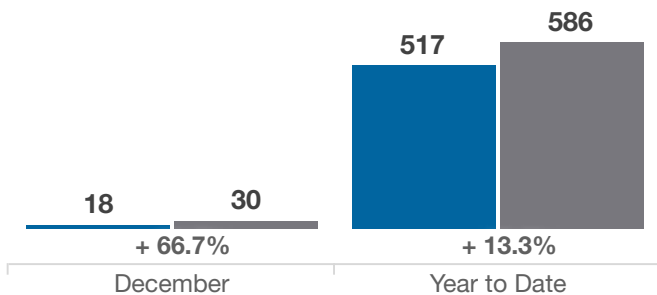
### Inventory of Homes for Sale

■ 2020 ■ 2021



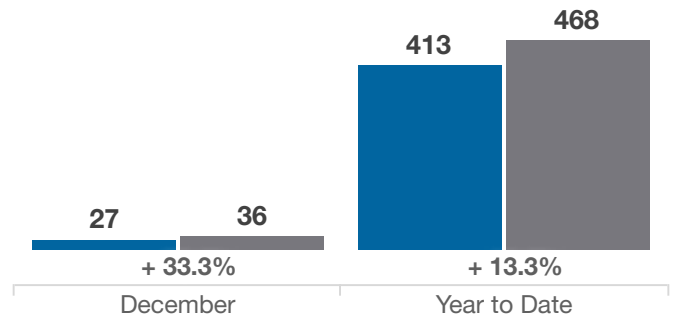
### New Listings

■ 2020 ■ 2021



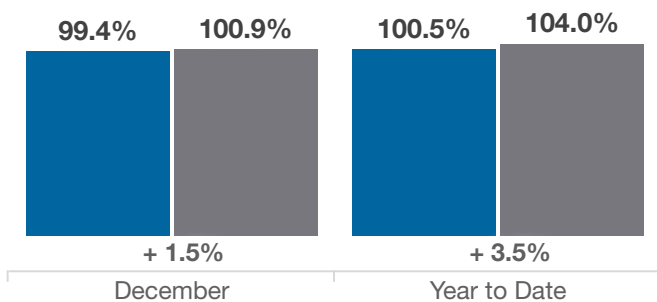
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

