

# Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



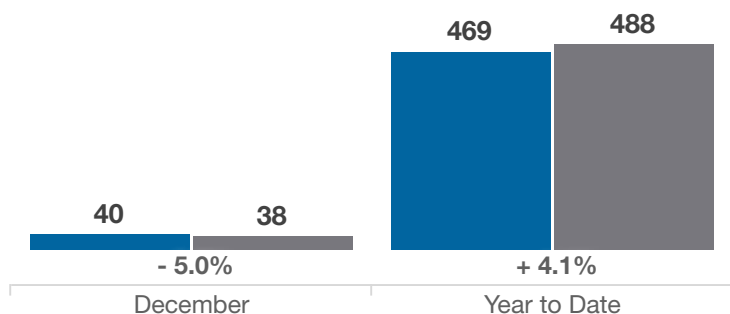
## Madison County

Key Metrics	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
Closed Sales	40	38	- 5.0%	469	488	+ 4.1%
In Contracts	33	34	+ 3.0%	488	491	+ 0.6%
Average Sales Price*	\$263,179	\$303,212	+ 15.2%	\$226,637	\$270,009	+ 19.1%
Median Sales Price*	\$219,000	\$280,000	+ 27.9%	\$200,000	\$242,950	+ 21.5%
Average Price Per Square Foot*	\$148.81	\$154.72	+ 4.0%	\$132.12	\$151.43	+ 14.6%
Percent of Original List Price Received*	96.1%	96.9%	+ 0.8%	98.1%	99.6%	+ 1.5%
Percent of Last List Price Received*	97.4%	98.3%	+ 0.9%	99.1%	100.8%	+ 1.7%
Days on Market Until Sale	14	22	+ 57.1%	26	14	- 46.2%
New Listings	28	29	+ 3.6%	494	539	+ 9.1%
Median List Price of New Listings	\$203,750	\$260,000	+ 27.6%	\$200,000	\$244,900	+ 22.5%
Median List Price at Time of Sale	\$230,000	\$279,944	+ 21.7%	\$199,000	\$244,900	+ 23.1%
Inventory of Homes for Sale	26	34	+ 30.8%	—	—	—
Months Supply of Inventory	0.6	0.8	+ 33.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

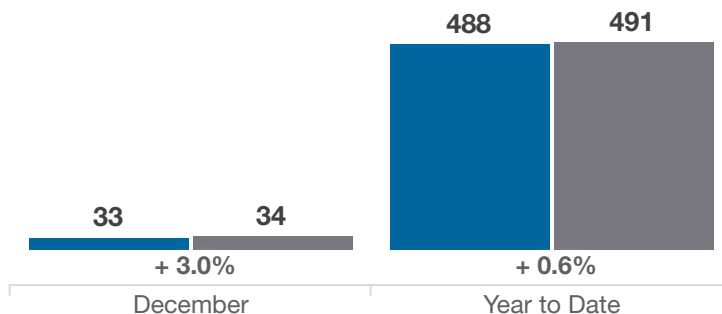
### Closed Sales

■ 2020 ■ 2021



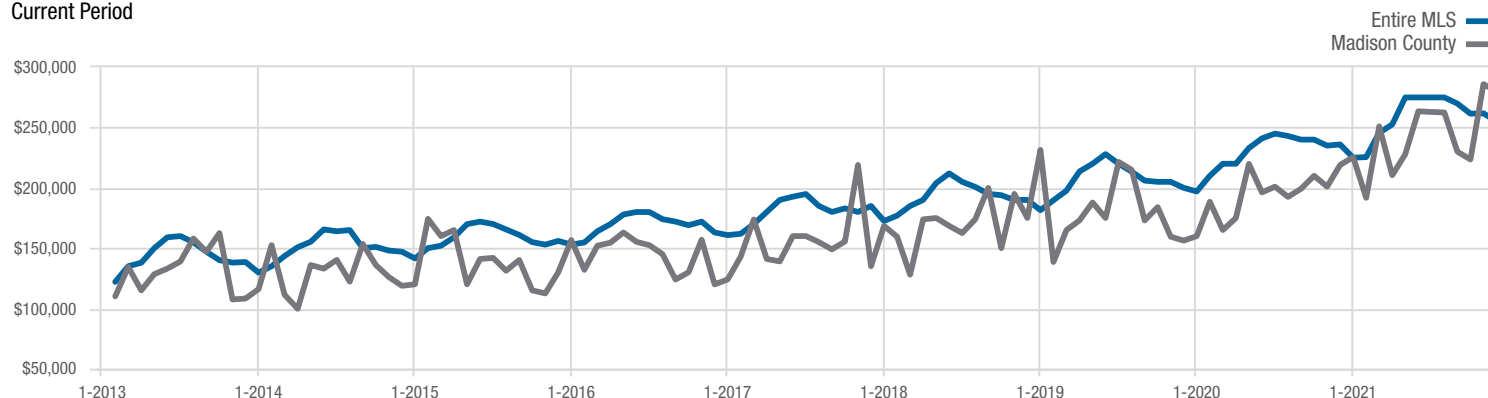
### In Contracts

■ 2020 ■ 2021



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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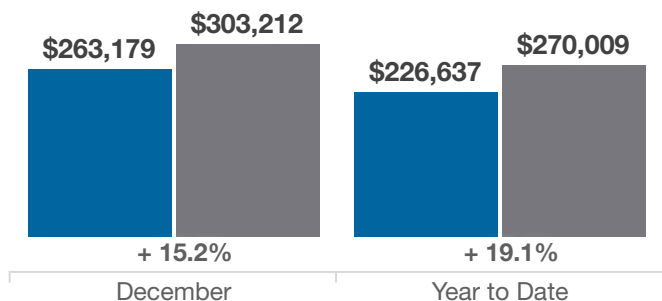
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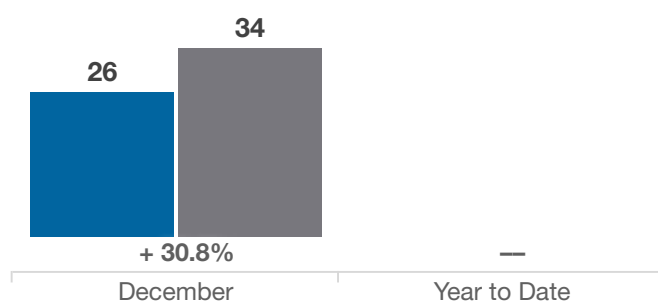
### Average Sales Price

■ 2020 ■ 2021



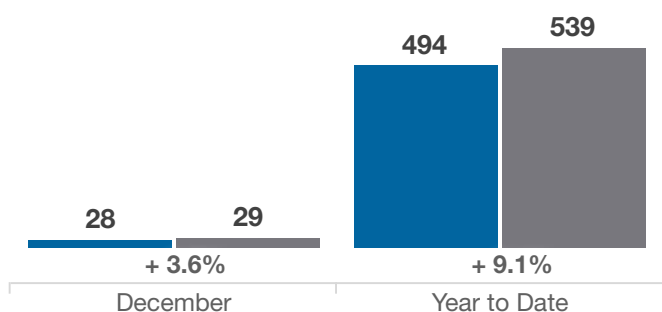
### Inventory of Homes for Sale

■ 2020 ■ 2021



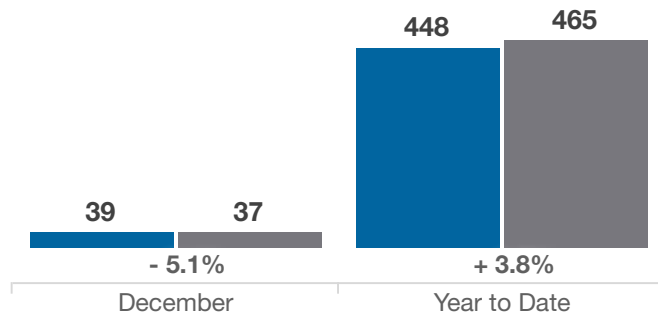
### New Listings

■ 2020 ■ 2021



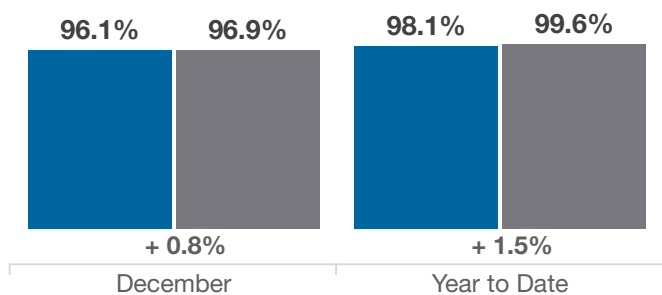
### Single Family Sales

■ 2020 ■ 2021



### Pct. Of Orig. List Price Received

■ 2020 ■ 2021



### Condo Sales

■ 2020 ■ 2021

