

Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Marion City

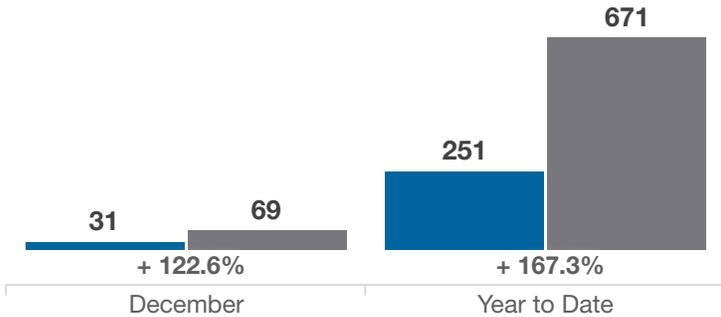
Marion County

Key Metrics	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
Closed Sales	31	69	+ 122.6%	251	671	+ 167.3%
In Contracts	21	56	+ 166.7%	253	676	+ 167.2%
Average Sales Price*	\$169,971	\$153,852	- 9.5%	\$135,860	\$159,432	+ 17.4%
Median Sales Price*	\$138,500	\$129,000	- 6.9%	\$123,000	\$140,000	+ 13.8%
Average Price Per Square Foot*	\$98.35	\$93.48	- 5.0%	\$78.23	\$99.02	+ 26.6%
Percent of Original List Price Received*	96.2%	98.7%	+ 2.6%	93.9%	99.6%	+ 6.1%
Percent of Last List Price Received*	98.6%	99.8%	+ 1.2%	95.9%	100.3%	+ 4.6%
Days on Market Until Sale	22	17	- 22.7%	40	27	- 32.5%
New Listings	11	37	+ 236.4%	319	776	+ 143.3%
Median List Price of New Listings	\$134,500	\$130,000	- 3.3%	\$121,450	\$129,900	+ 7.0%
Median List Price at Time of Sale	\$135,000	\$124,900	- 7.5%	\$124,950	\$135,000	+ 8.0%
Inventory of Homes for Sale	27	53	+ 96.3%	—	—	—
Months Supply of Inventory	1.1	0.9	- 18.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

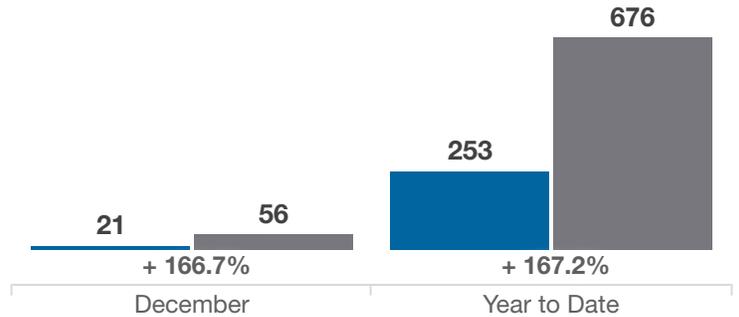
Closed Sales

■ 2020 ■ 2021



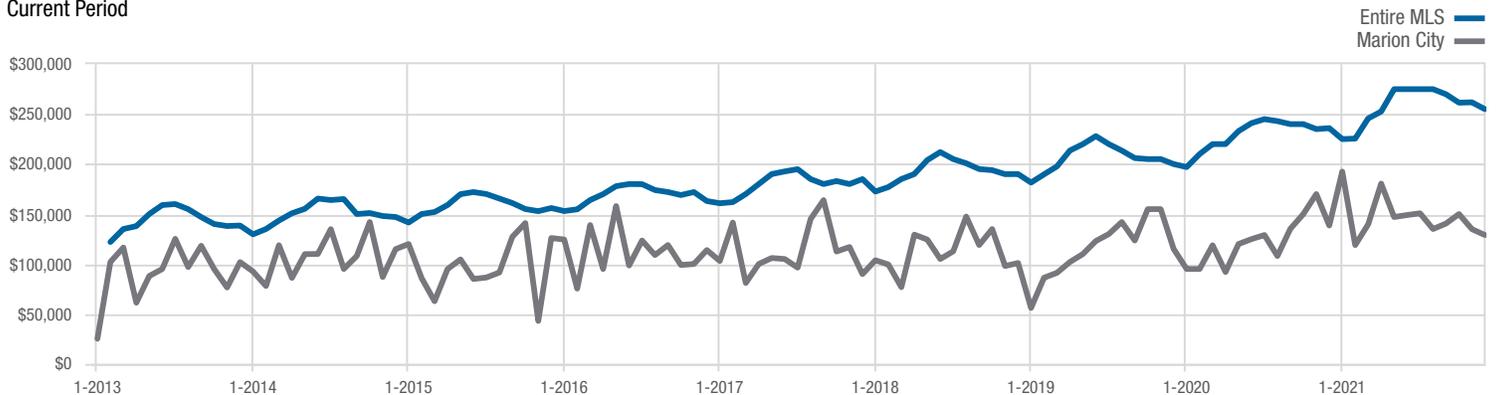
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

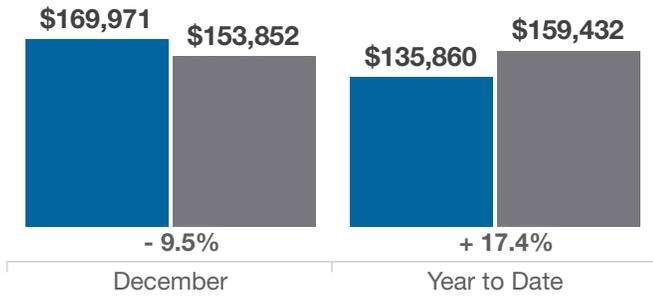


Marion City

Marion County

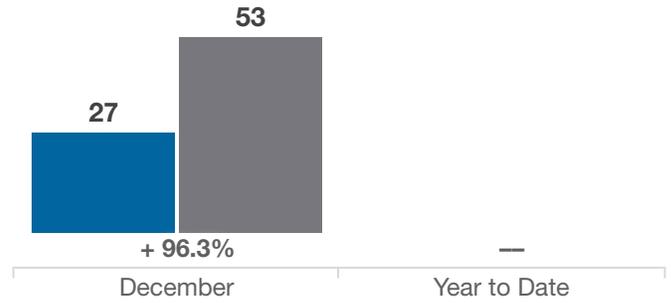
Average Sales Price

■ 2020 ■ 2021



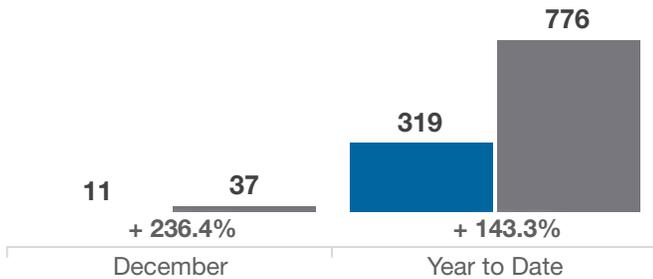
Inventory of Homes for Sale

■ 2020 ■ 2021



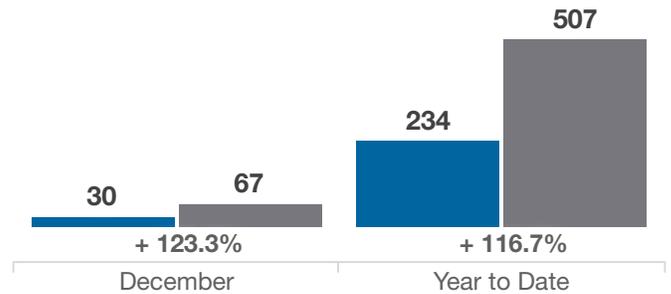
New Listings

■ 2020 ■ 2021



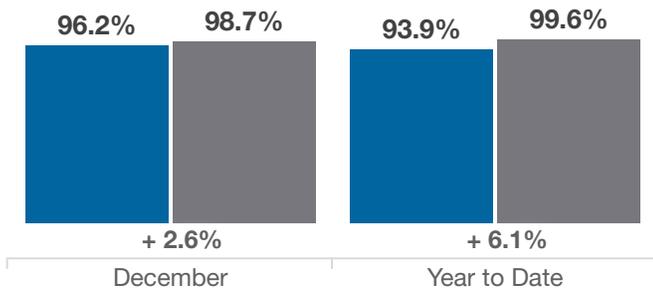
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

