

Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



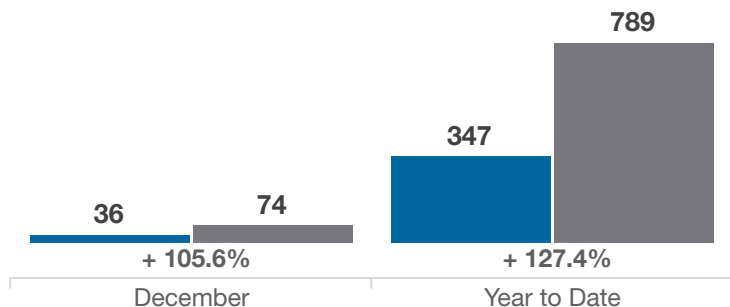
Marion County

Key Metrics	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
Closed Sales	36	74	+ 105.6%	347	789	+ 127.4%
In Contracts	29	62	+ 113.8%	367	788	+ 114.7%
Average Sales Price*	\$166,725	\$158,380	- 5.0%	\$151,801	\$168,408	+ 10.9%
Median Sales Price*	\$145,000	\$130,500	- 10.0%	\$132,750	\$150,000	+ 13.0%
Average Price Per Square Foot*	\$97.22	\$95.43	- 1.8%	\$87.66	\$103.47	+ 18.0%
Percent of Original List Price Received*	96.2%	98.7%	+ 2.6%	96.3%	99.7%	+ 3.5%
Percent of Last List Price Received*	98.5%	99.8%	+ 1.3%	97.7%	100.5%	+ 2.9%
Days on Market Until Sale	22	17	- 22.7%	34	26	- 23.5%
New Listings	15	41	+ 173.3%	372	906	+ 143.5%
Median List Price of New Listings	\$134,500	\$128,900	- 4.2%	\$139,900	\$139,000	- 0.6%
Median List Price at Time of Sale	\$139,000	\$124,900	- 10.1%	\$132,950	\$145,000	+ 9.1%
Inventory of Homes for Sale	23	61	+ 165.2%	—	—	—
Months Supply of Inventory	0.8	0.9	+ 12.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

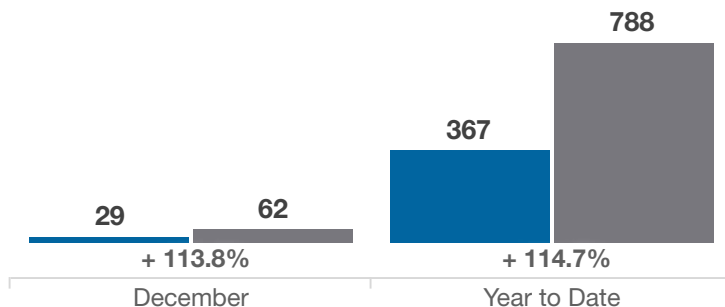
Closed Sales

■ 2020 ■ 2021



In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

Local Market Update – December 2021

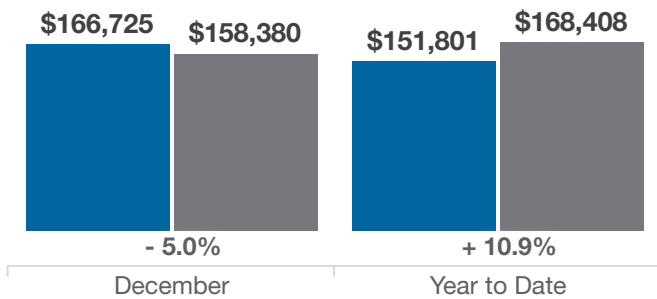
A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Marion County

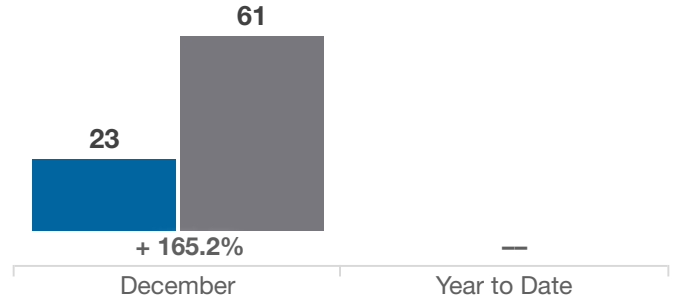
Average Sales Price

■ 2020 ■ 2021



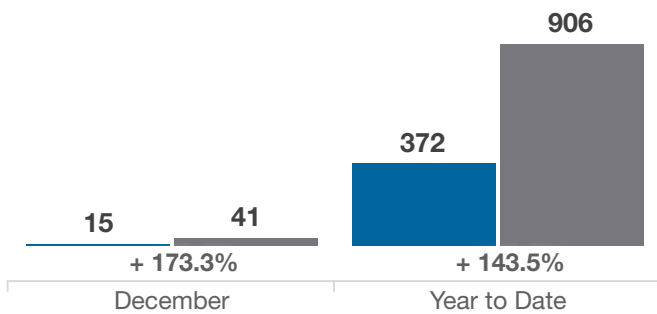
Inventory of Homes for Sale

■ 2020 ■ 2021



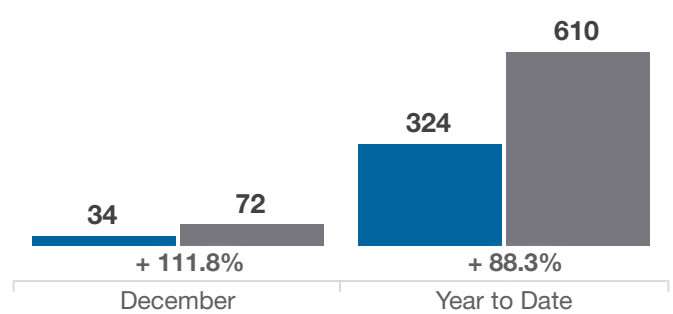
New Listings

■ 2020 ■ 2021



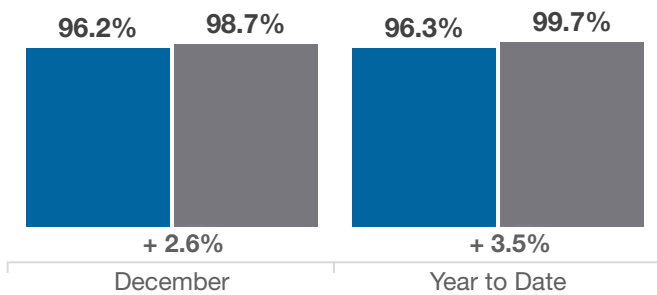
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

