

Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Westerville (Corp.)

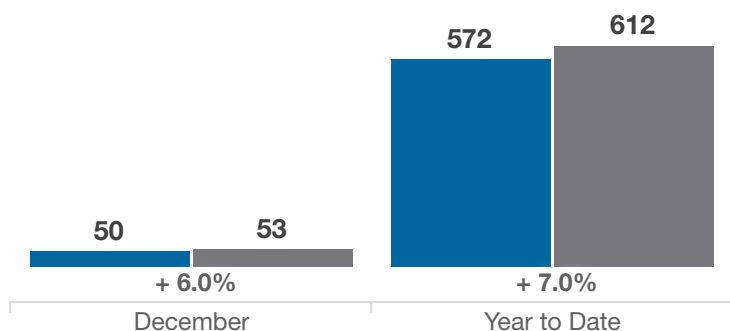
Franklin and Delaware Counties

Key Metrics	December			Year to Date		
	2020	2021	% Change	Thru 12-2020	Thru 12-2021	% Change
Closed Sales	50	53	+ 6.0%	572	612	+ 7.0%
In Contracts	25	37	+ 48.0%	574	614	+ 7.0%
Average Sales Price*	\$300,124	\$320,990	+ 7.0%	\$304,248	\$337,929	+ 11.1%
Median Sales Price*	\$300,000	\$319,000	+ 6.3%	\$302,750	\$340,000	+ 12.3%
Average Price Per Square Foot*	\$163.11	\$171.92	+ 5.4%	\$155.27	\$176.55	+ 13.7%
Percent of Original List Price Received*	100.1%	100.8%	+ 0.7%	100.3%	103.5%	+ 3.2%
Percent of Last List Price Received*	100.8%	101.7%	+ 0.9%	100.8%	104.0%	+ 3.2%
Days on Market Until Sale	12	10	- 16.7%	15	10	- 33.3%
New Listings	19	28	+ 47.4%	581	629	+ 8.3%
Median List Price of New Listings	\$255,000	\$284,900	+ 11.7%	\$299,900	\$329,900	+ 10.0%
Median List Price at Time of Sale	\$299,950	\$319,900	+ 6.7%	\$299,900	\$325,000	+ 8.4%
Inventory of Homes for Sale	15	10	- 33.3%	—	—	—
Months Supply of Inventory	0.3	0.2	- 33.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

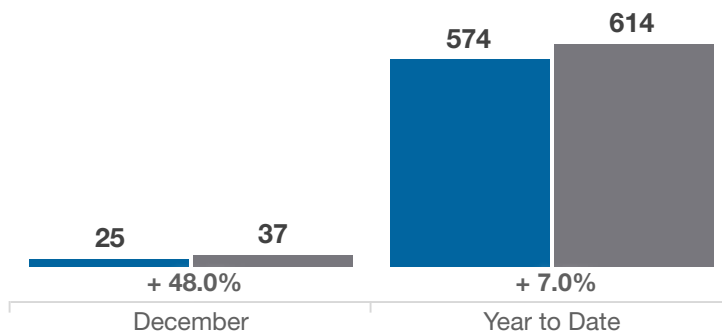
Closed Sales

■ 2020 ■ 2021



In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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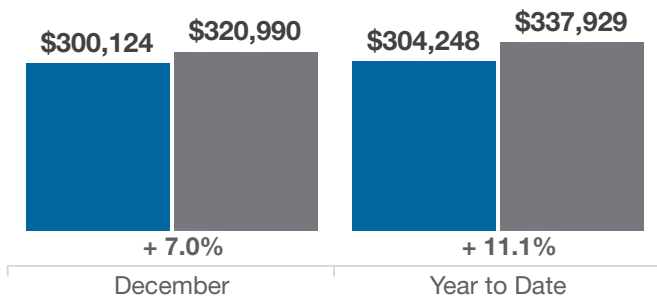


Westerville (Corp.)

Franklin and Delaware Counties

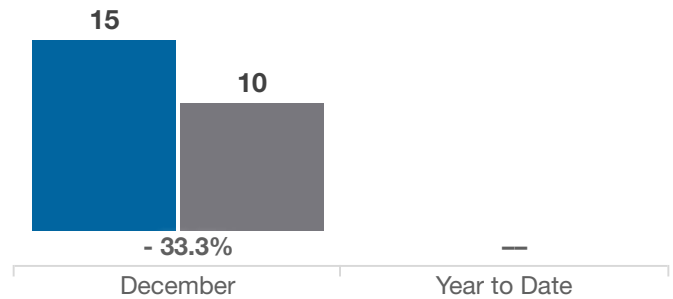
Average Sales Price

■ 2020 ■ 2021



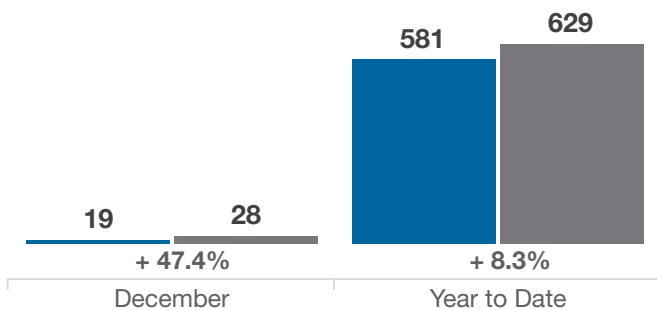
Inventory of Homes for Sale

■ 2020 ■ 2021



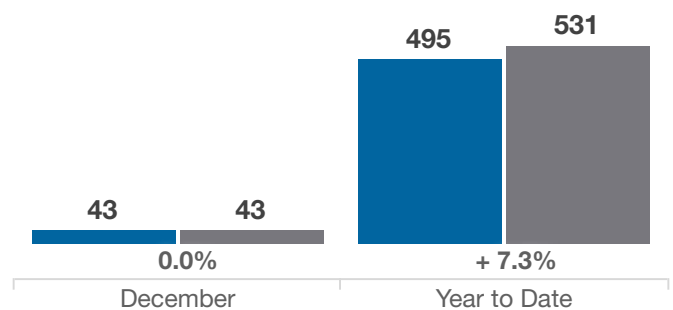
New Listings

■ 2020 ■ 2021



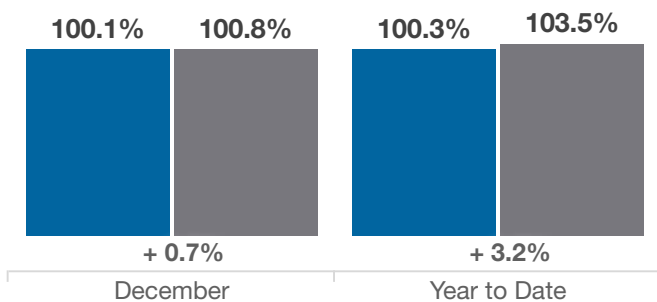
Single Family Sales

■ 2020 ■ 2021



Pct. Of Orig. List Price Received

■ 2020 ■ 2021



Condo Sales

■ 2020 ■ 2021

