

Local Market Update – January 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



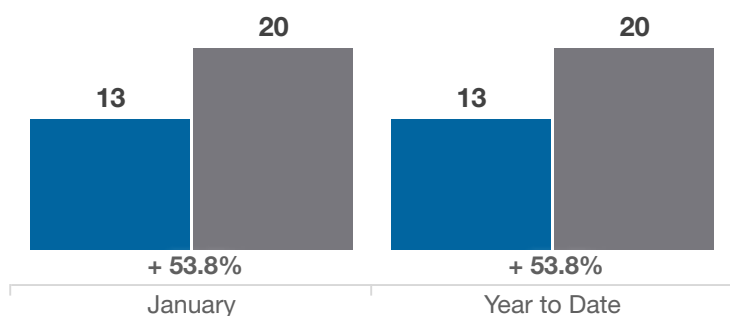
Champaign County

Key Metrics	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Closed Sales	13	20	+ 53.8%	13	20	+ 53.8%
In Contracts	19	25	+ 31.6%	19	25	+ 31.6%
Average Sales Price*	\$150,377	\$207,930	+ 38.3%	\$150,377	\$207,930	+ 38.3%
Median Sales Price*	\$140,000	\$163,000	+ 16.4%	\$140,000	\$163,000	+ 16.4%
Average Price Per Square Foot*	\$97.14	\$120.11	+ 23.6%	\$97.14	\$120.11	+ 23.6%
Percent of Original List Price Received*	94.9%	94.6%	- 0.3%	94.9%	94.6%	- 0.3%
Percent of Last List Price Received*	96.9%	96.9%	0.0%	96.9%	96.9%	0.0%
Days on Market Until Sale	16	28	+ 75.0%	16	28	+ 75.0%
New Listings	12	10	- 16.7%	12	10	- 16.7%
Median List Price of New Listings	\$199,450	\$304,000	+ 52.4%	\$199,450	\$304,000	+ 52.4%
Median List Price at Time of Sale	\$139,900	\$178,450	+ 27.6%	\$139,900	\$178,450	+ 27.6%
Inventory of Homes for Sale	18	14	- 22.2%	—	—	—
Months Supply of Inventory	1.0	0.7	- 30.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

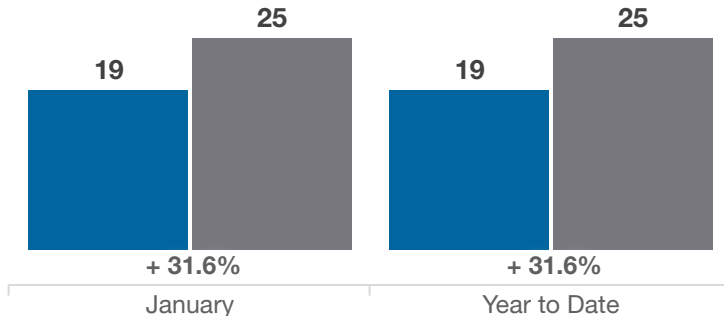
Closed Sales

■ 2021 ■ 2022



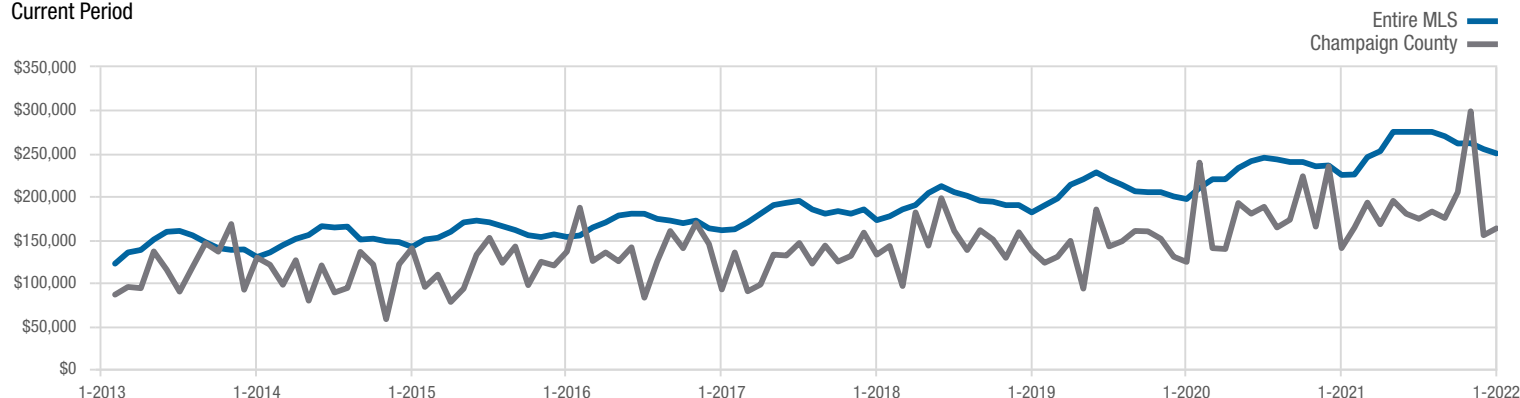
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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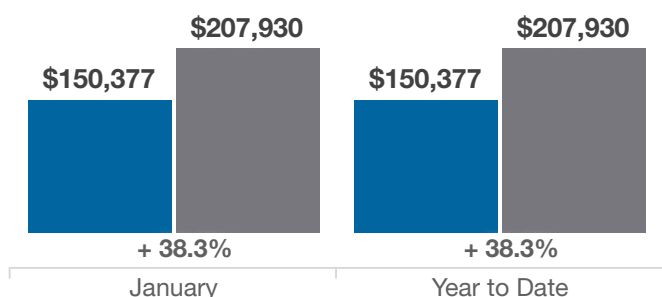
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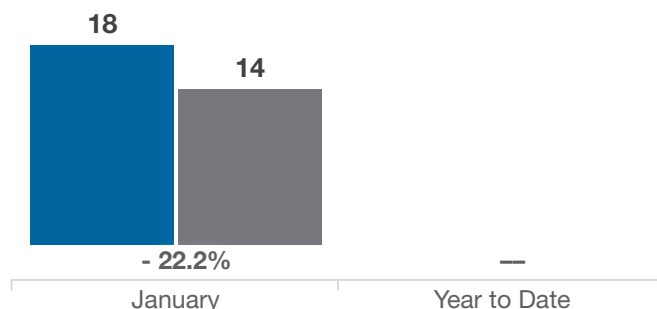
Average Sales Price

■ 2021 ■ 2022



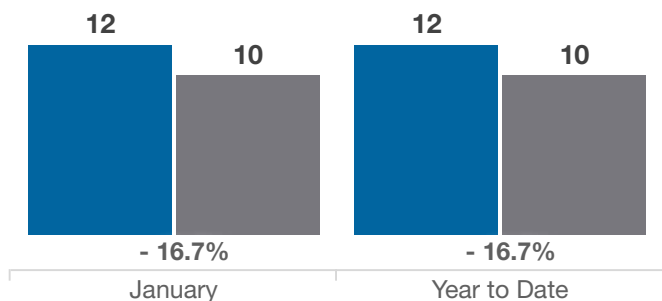
Inventory of Homes for Sale

■ 2021 ■ 2022



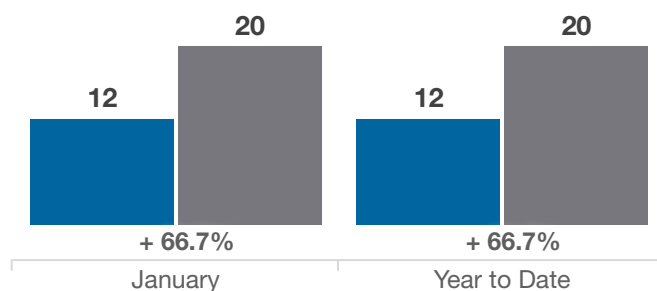
New Listings

■ 2021 ■ 2022



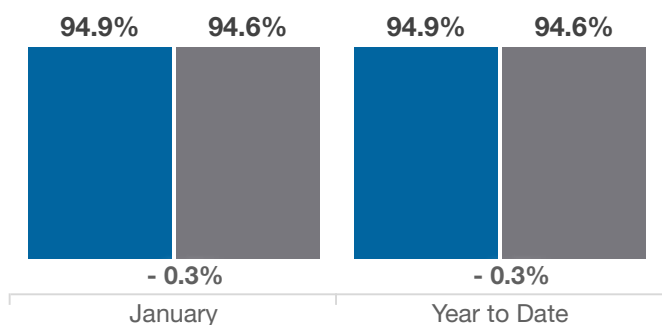
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

