

Local Market Update – February 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



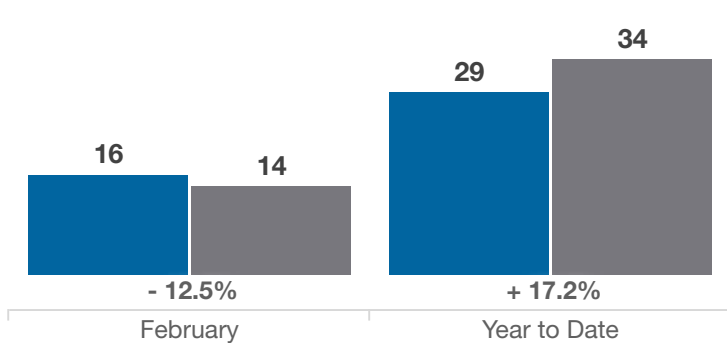
Champaign County

Key Metrics	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
Closed Sales	16	14	- 12.5%	29	34	+ 17.2%
In Contracts	20	16	- 20.0%	31	37	+ 19.4%
Average Sales Price*	\$167,206	\$231,453	+ 38.4%	\$159,662	\$217,616	+ 36.3%
Median Sales Price*	\$163,950	\$199,125	+ 21.5%	\$144,000	\$188,125	+ 30.6%
Average Price Per Square Foot*	\$99.09	\$103.49	+ 4.4%	\$98.21	\$113.27	+ 15.3%
Percent of Original List Price Received*	94.5%	97.7%	+ 3.4%	94.7%	95.9%	+ 1.3%
Percent of Last List Price Received*	96.5%	99.3%	+ 2.9%	96.7%	97.9%	+ 1.2%
Days on Market Until Sale	20	34	+ 70.0%	18	30	+ 66.7%
New Listings	5	10	+ 100.0%	17	20	+ 17.6%
Median List Price of New Listings	\$229,900	\$227,400	- 1.1%	\$199,900	\$247,450	+ 23.8%
Median List Price at Time of Sale	\$159,950	\$199,513	+ 24.7%	\$148,900	\$184,900	+ 24.2%
Inventory of Homes for Sale	12	13	+ 8.3%	—	—	—
Months Supply of Inventory	0.7	0.6	- 14.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

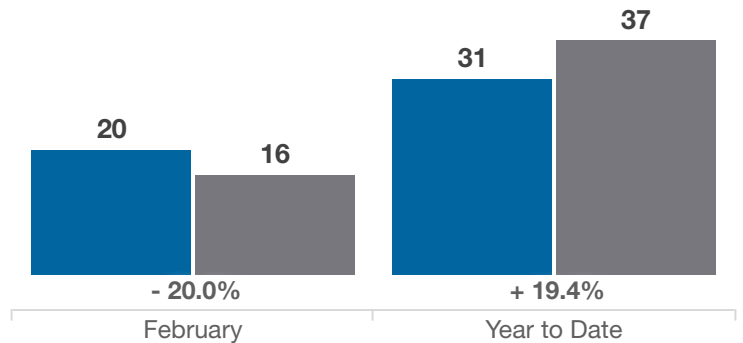
Closed Sales

■ 2021 ■ 2022



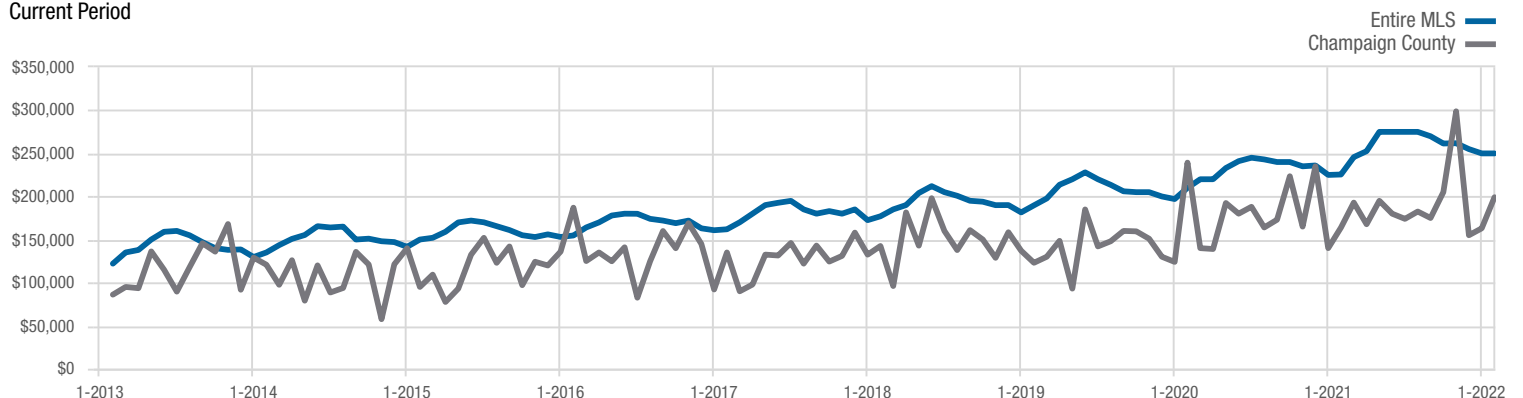
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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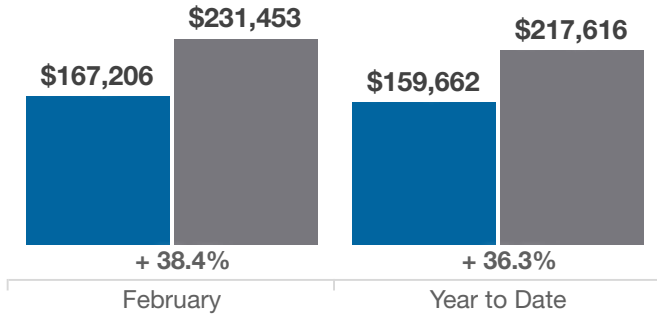
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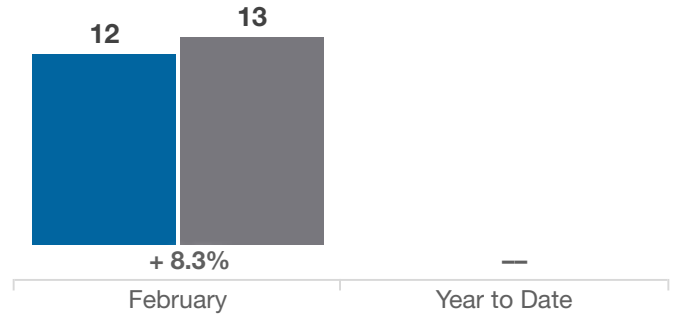
Average Sales Price

■ 2021 ■ 2022



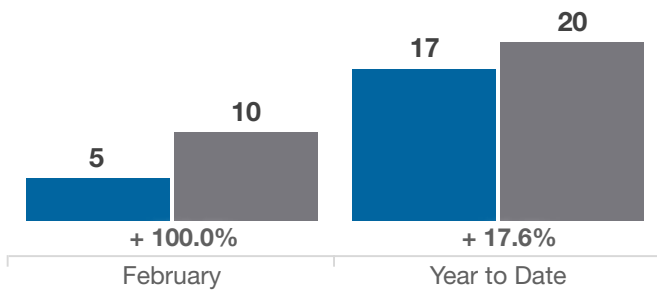
Inventory of Homes for Sale

■ 2021 ■ 2022



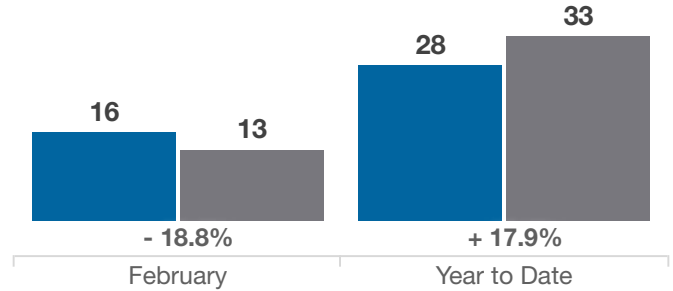
New Listings

■ 2021 ■ 2022



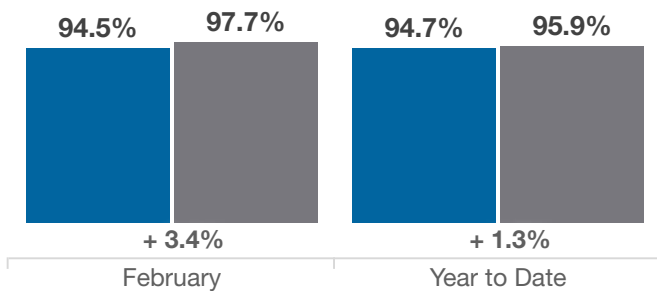
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

