

# Local Market Update – February 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



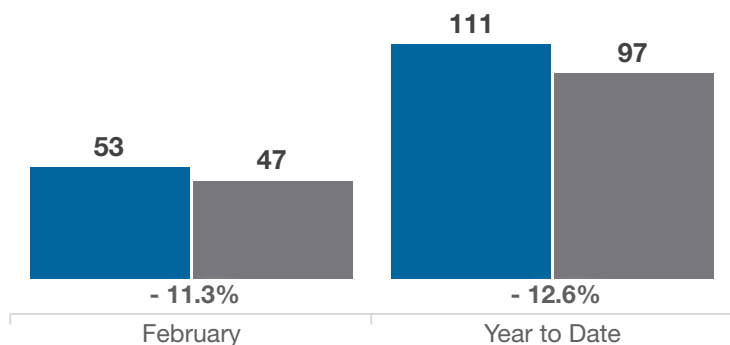
## Union County

Key Metrics	February			Year to Date		
	2021	2022	% Change	Thru 2-2021	Thru 2-2022	% Change
Closed Sales	53	47	- 11.3%	111	97	- 12.6%
In Contracts	59	61	+ 3.4%	126	126	0.0%
Average Sales Price*	\$375,765	\$407,048	+ 8.3%	\$342,834	\$367,046	+ 7.1%
Median Sales Price*	\$306,000	\$340,000	+ 11.1%	\$306,000	\$324,400	+ 6.0%
Average Price Per Square Foot*	\$158.44	\$175.32	+ 10.7%	\$151.93	\$173.00	+ 13.9%
Percent of Original List Price Received*	99.6%	101.3%	+ 1.7%	99.2%	99.8%	+ 0.6%
Percent of Last List Price Received*	100.7%	102.2%	+ 1.5%	100.1%	101.0%	+ 0.9%
Days on Market Until Sale	39	17	- 56.4%	34	16	- 52.9%
New Listings	49	58	+ 18.4%	114	116	+ 1.8%
Median List Price of New Listings	\$335,000	\$344,900	+ 3.0%	\$374,950	\$384,950	+ 2.7%
Median List Price at Time of Sale	\$285,570	\$329,900	+ 15.5%	\$299,000	\$324,500	+ 8.5%
Inventory of Homes for Sale	62	53	- 14.5%	—	—	—
Months Supply of Inventory	0.7	0.6	- 14.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

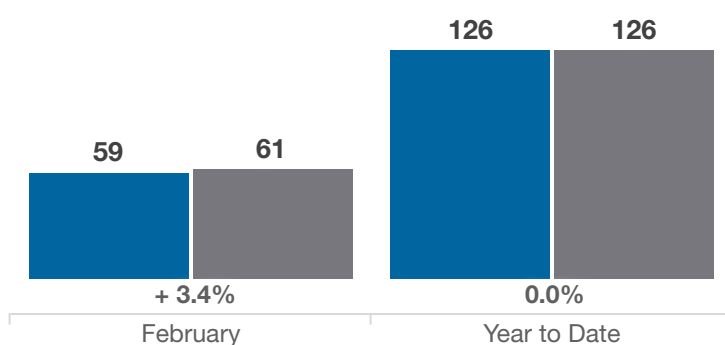
### Closed Sales

■ 2021 ■ 2022



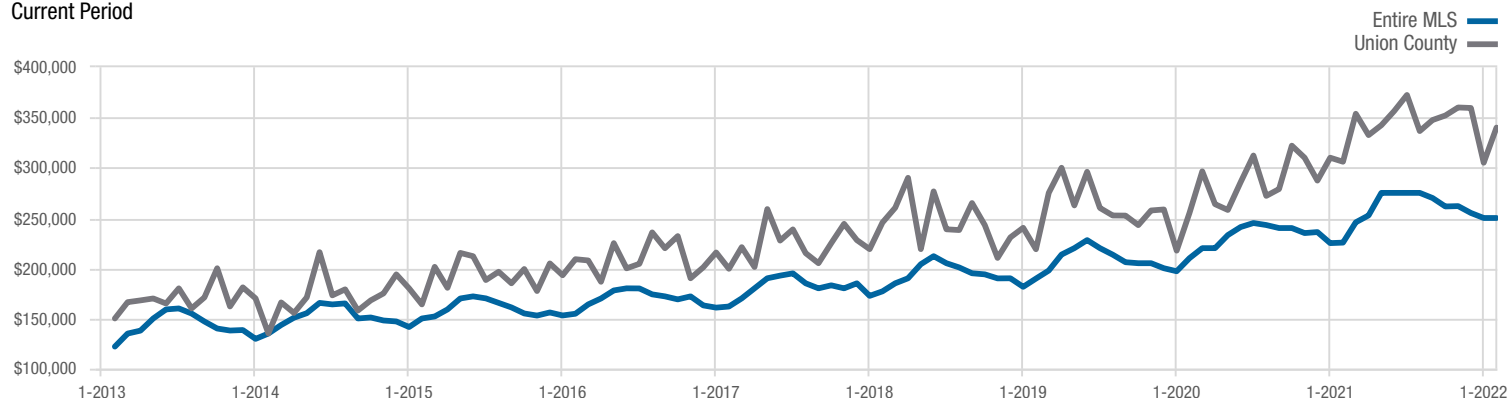
### In Contracts

■ 2021 ■ 2022



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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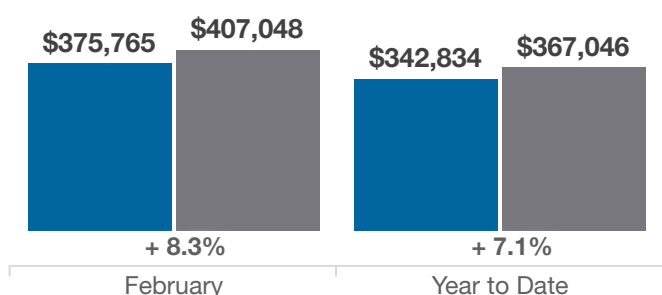
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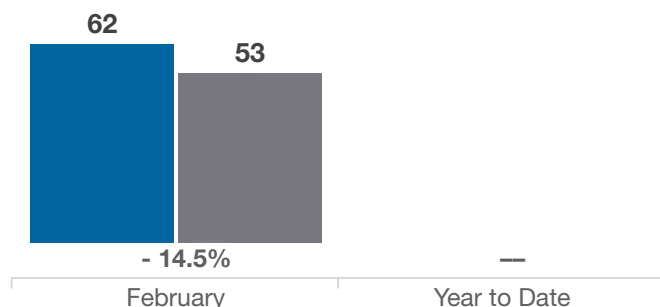
### Average Sales Price

■ 2021 ■ 2022



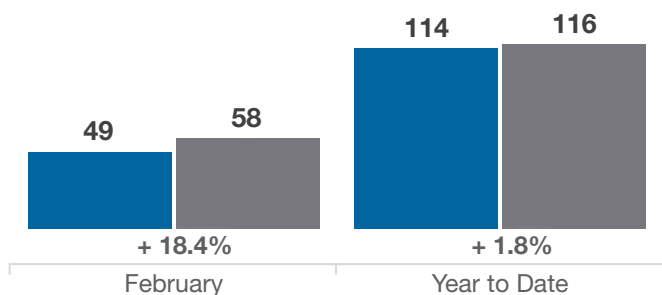
### Inventory of Homes for Sale

■ 2021 ■ 2022



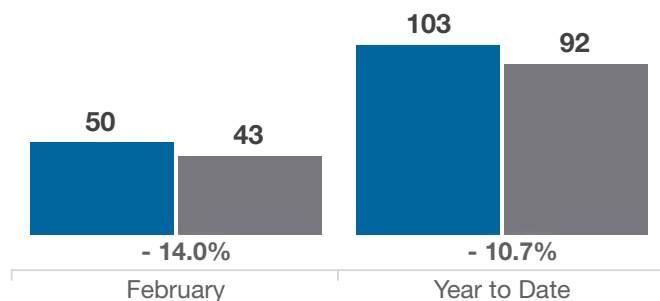
### New Listings

■ 2021 ■ 2022



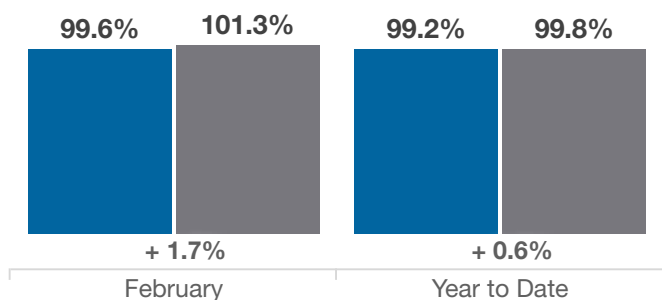
### Single Family Sales

■ 2021 ■ 2022



### Pct. Of Orig. List Price Received

■ 2021 ■ 2022



### Condo Sales

■ 2021 ■ 2022

