

Local Market Update – March 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



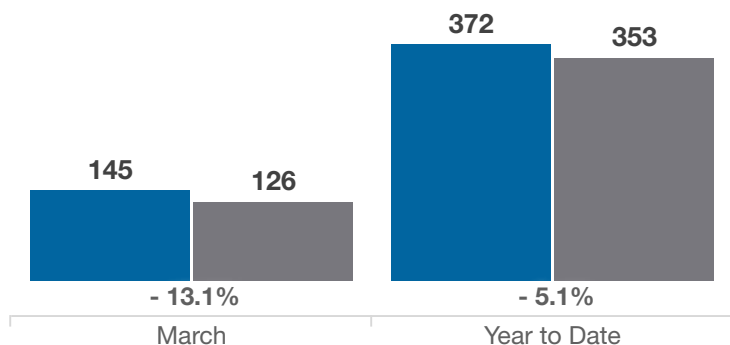
Fairfield County

Key Metrics	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Closed Sales	145	126	- 13.1%	372	353	- 5.1%
In Contracts	181	199	+ 9.9%	444	445	+ 0.2%
Average Sales Price*	\$274,731	\$313,358	+ 14.1%	\$268,443	\$308,625	+ 15.0%
Median Sales Price*	\$260,000	\$286,000	+ 10.0%	\$249,900	\$285,750	+ 14.3%
Average Price Per Square Foot*	\$139.39	\$159.56	+ 14.5%	\$136.93	\$157.29	+ 14.9%
Percent of Original List Price Received*	100.8%	102.3%	+ 1.5%	99.7%	101.1%	+ 1.4%
Percent of Last List Price Received*	101.6%	103.2%	+ 1.6%	100.6%	102.0%	+ 1.4%
Days on Market Until Sale	27	17	- 37.0%	24	19	- 20.8%
New Listings	191	213	+ 11.5%	441	452	+ 2.5%
Median List Price of New Listings	\$265,000	\$310,000	+ 17.0%	\$250,000	\$306,495	+ 22.6%
Median List Price at Time of Sale	\$259,900	\$271,700	+ 4.5%	\$245,000	\$278,950	+ 13.9%
Inventory of Homes for Sale	113	88	- 22.1%	—	—	—
Months Supply of Inventory	0.6	0.4	- 33.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

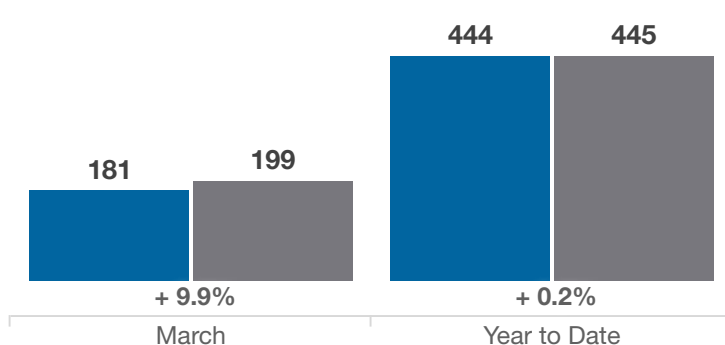
Closed Sales

■ 2021 ■ 2022



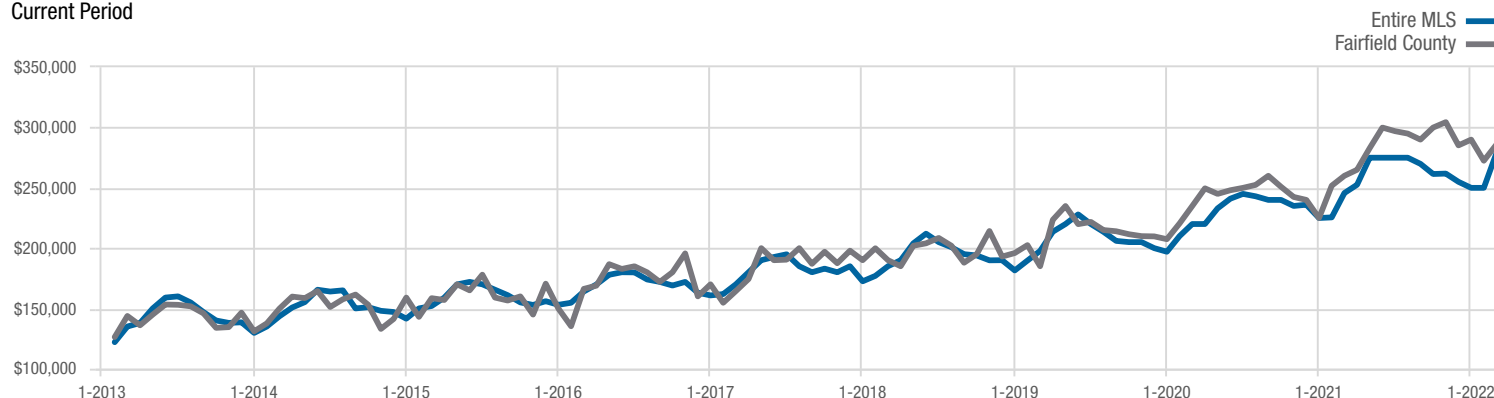
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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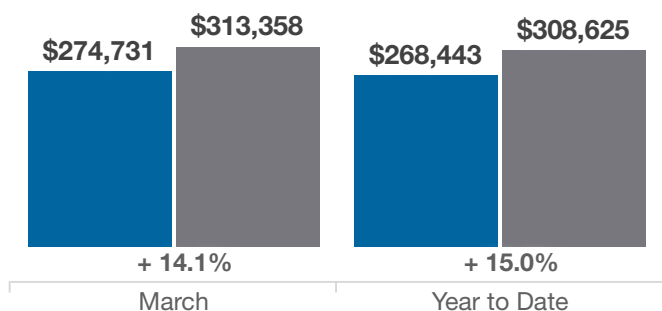
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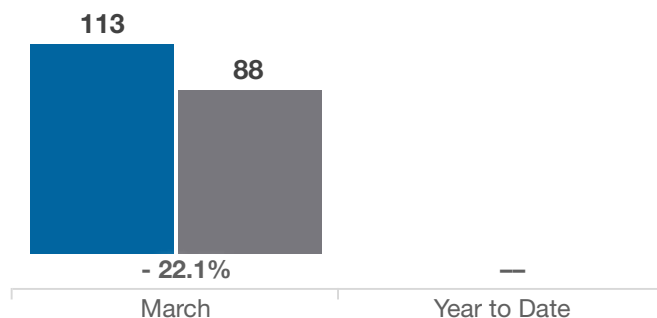
Average Sales Price

■ 2021 ■ 2022



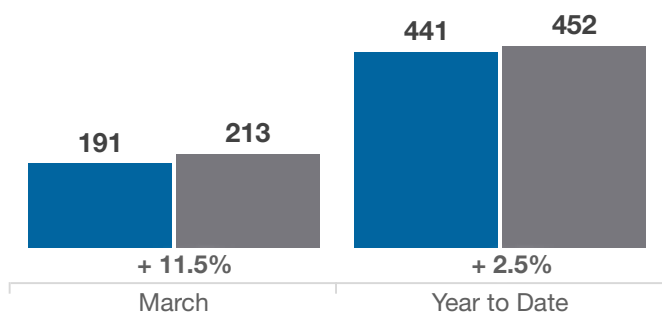
Inventory of Homes for Sale

■ 2021 ■ 2022



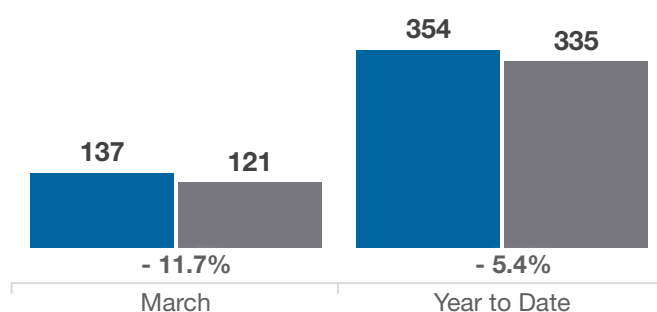
New Listings

■ 2021 ■ 2022



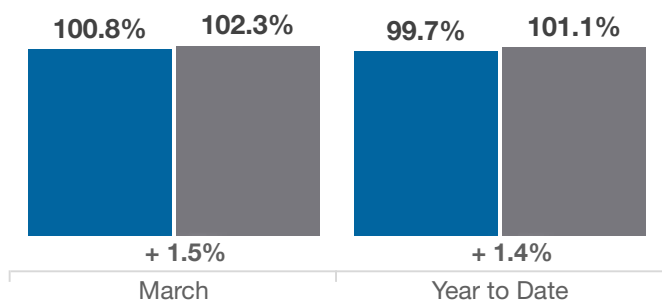
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

