

Local Market Update – March 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Jefferson Local School District (West Jefferson)

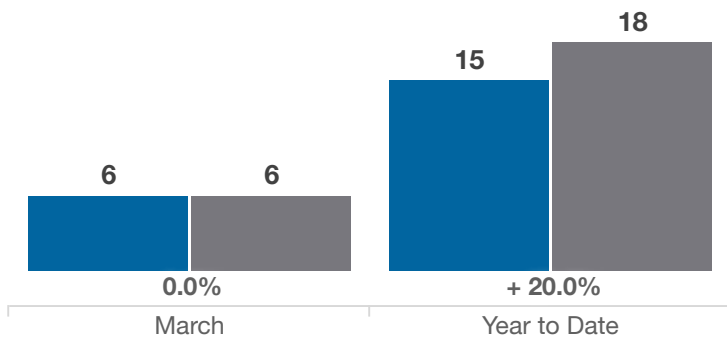
Madison County

Key Metrics	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Closed Sales	6	6	0.0%	15	18	+ 20.0%
In Contracts	8	13	+ 62.5%	19	25	+ 31.6%
Average Sales Price*	\$227,483	\$237,650	+ 4.5%	\$215,587	\$255,092	+ 18.3%
Median Sales Price*	\$185,000	\$240,950	+ 30.2%	\$192,000	\$240,950	+ 25.5%
Average Price Per Square Foot*	\$145.62	\$178.91	+ 22.9%	\$135.64	\$174.09	+ 28.3%
Percent of Original List Price Received*	98.1%	101.5%	+ 3.5%	97.4%	97.7%	+ 0.3%
Percent of Last List Price Received*	98.1%	101.5%	+ 3.5%	99.3%	100.1%	+ 0.8%
Days on Market Until Sale	7	8	+ 14.3%	19	15	- 21.1%
New Listings	8	14	+ 75.0%	18	26	+ 44.4%
Median List Price of New Listings	\$197,400	\$227,450	+ 15.2%	\$192,400	\$227,450	+ 18.2%
Median List Price at Time of Sale	\$184,900	\$234,950	+ 27.1%	\$194,900	\$234,950	+ 20.5%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	0.3	0.1	- 66.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

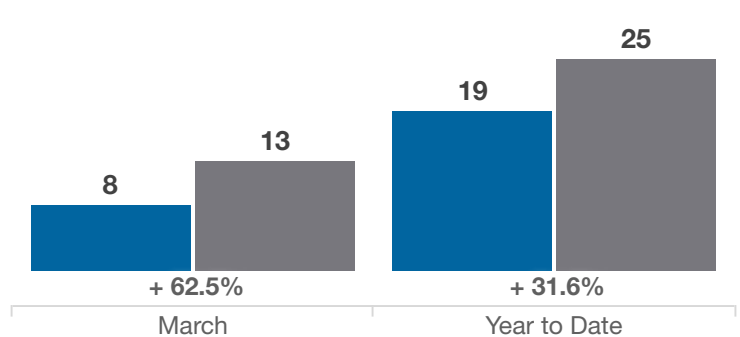
Closed Sales

■ 2021 ■ 2022



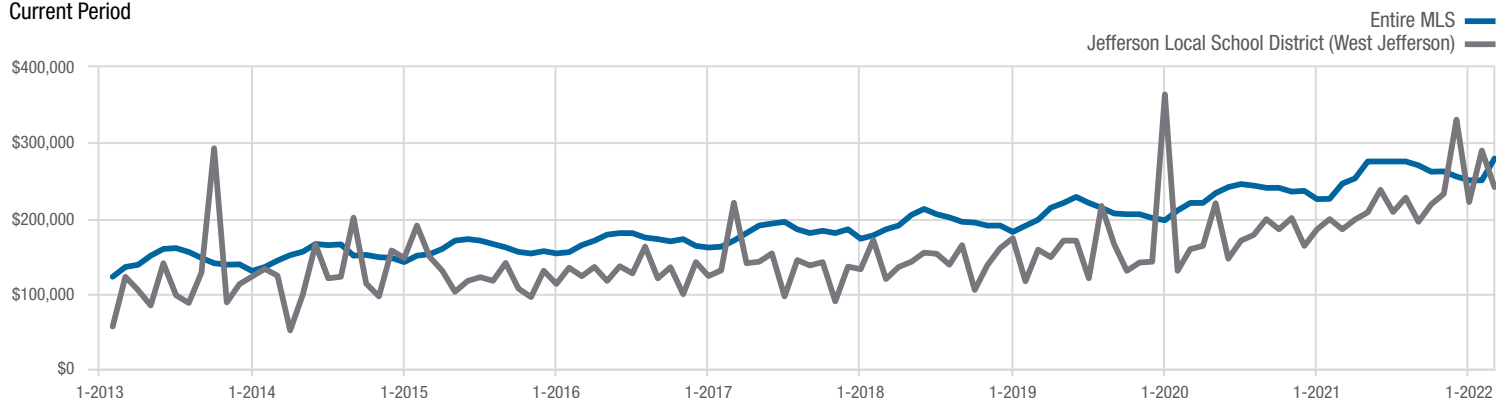
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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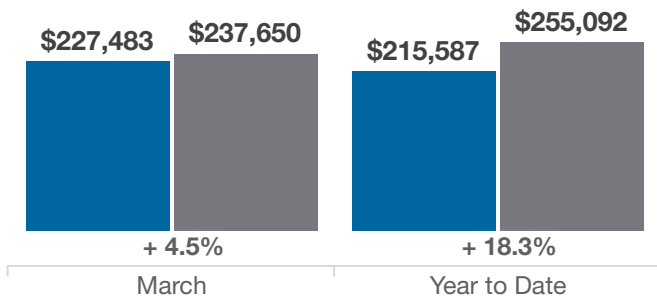


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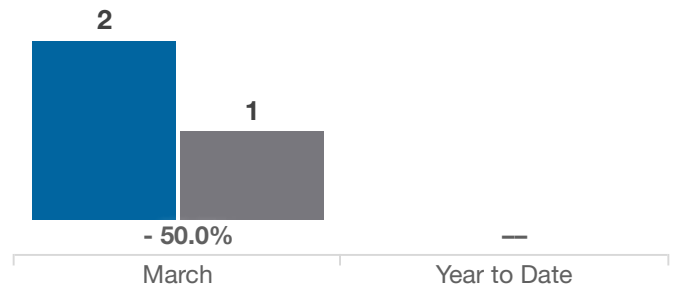
Average Sales Price

■ 2021 ■ 2022



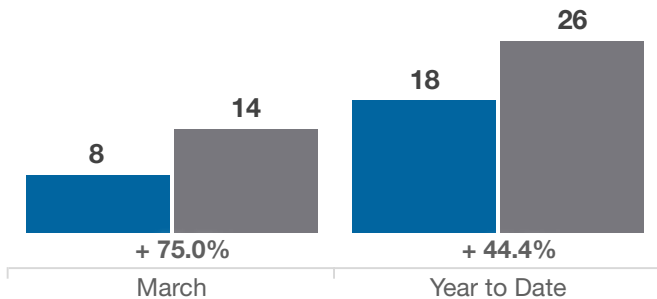
Inventory of Homes for Sale

■ 2021 ■ 2022



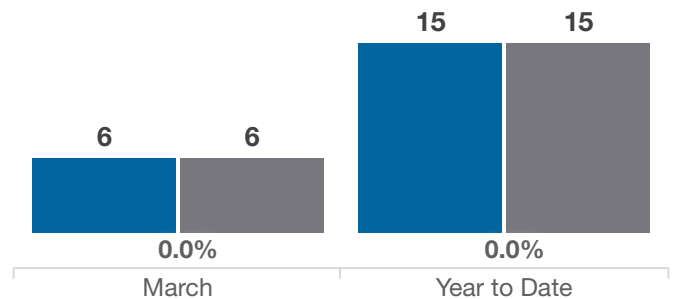
New Listings

■ 2021 ■ 2022



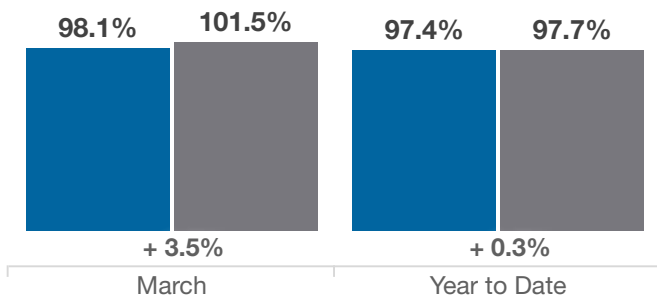
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

