

# Local Market Update – March 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



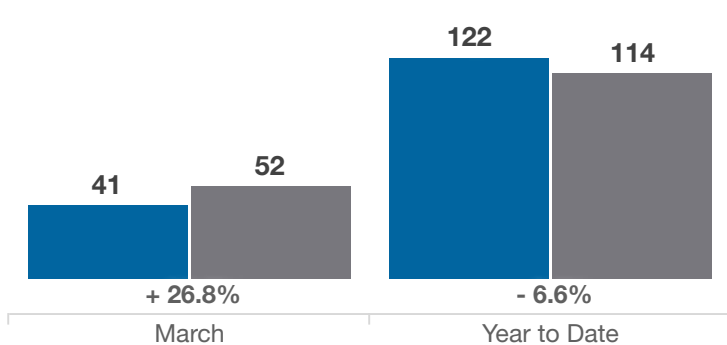
## Knox County

Key Metrics	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Closed Sales	41	52	+ 26.8%	122	114	- 6.6%
In Contracts	34	54	+ 58.8%	105	132	+ 25.7%
Average Sales Price*	\$235,525	\$273,305	+ 16.0%	\$209,698	\$275,811	+ 31.5%
Median Sales Price*	\$181,200	\$211,000	+ 16.4%	\$175,000	\$225,000	+ 28.6%
Average Price Per Square Foot*	\$136.44	\$161.99	+ 18.7%	\$124.74	\$151.86	+ 21.7%
Percent of Original List Price Received*	102.4%	102.9%	+ 0.5%	98.5%	99.0%	+ 0.5%
Percent of Last List Price Received*	102.7%	101.2%	- 1.5%	99.7%	99.2%	- 0.5%
Days on Market Until Sale	17	20	+ 17.6%	25	24	- 4.0%
New Listings	43	62	+ 44.2%	115	135	+ 17.4%
Median List Price of New Listings	\$175,000	\$225,450	+ 28.8%	\$175,000	\$219,777	+ 25.6%
Median List Price at Time of Sale	\$174,900	\$202,500	+ 15.8%	\$174,900	\$216,000	+ 23.5%
Inventory of Homes for Sale	30	35	+ 16.7%	—	—	—
Months Supply of Inventory	0.6	0.6	0.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

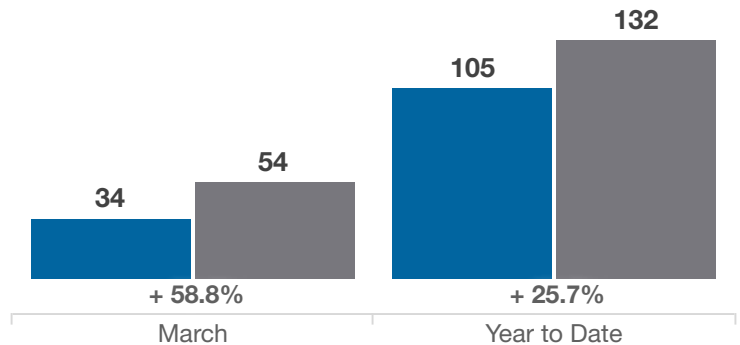
### Closed Sales

■ 2021 ■ 2022



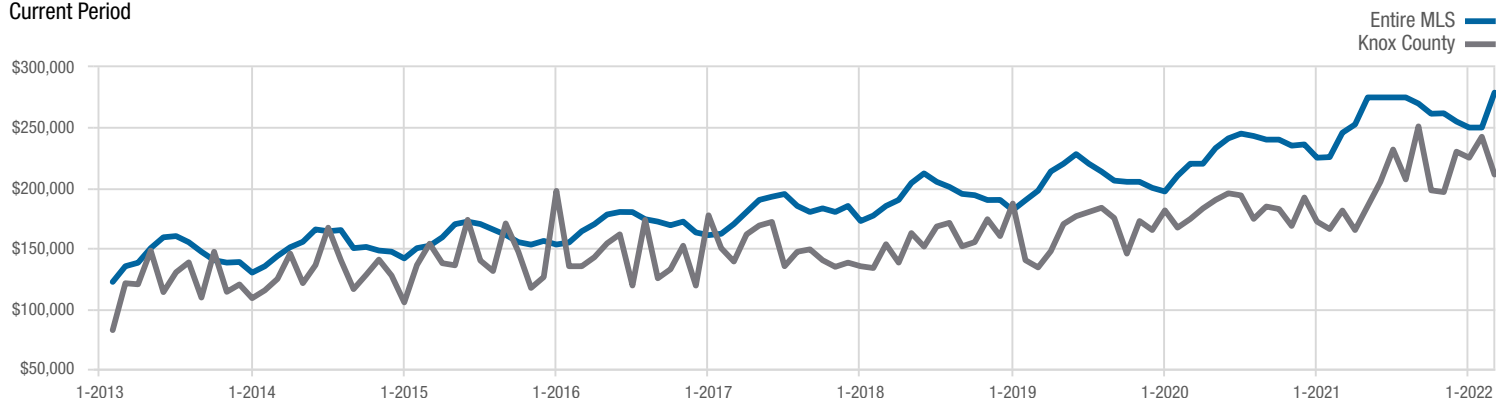
### In Contracts

■ 2021 ■ 2022



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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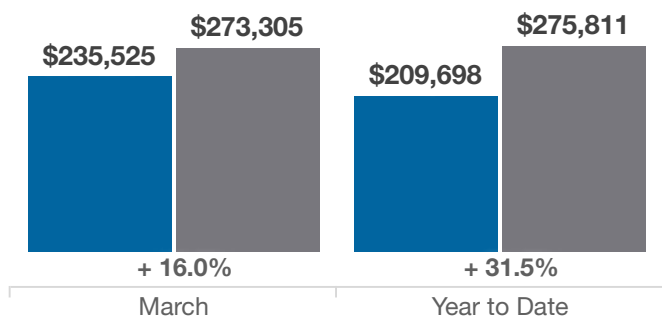
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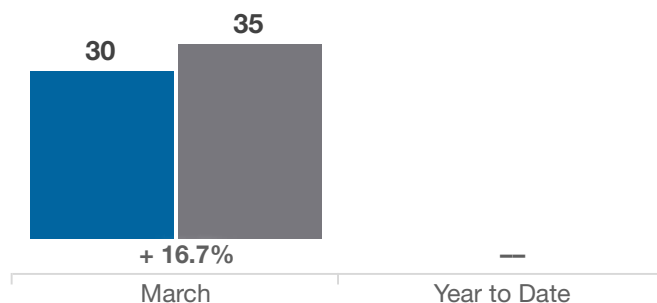
### Average Sales Price

■ 2021 ■ 2022



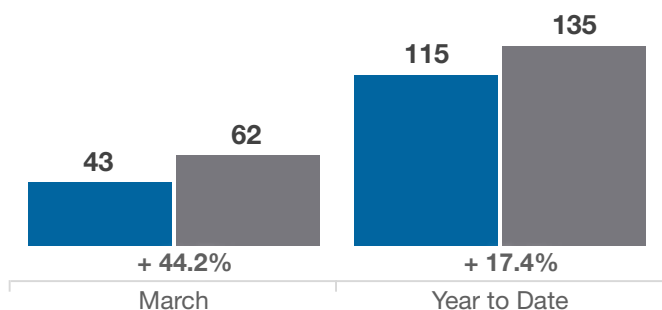
### Inventory of Homes for Sale

■ 2021 ■ 2022



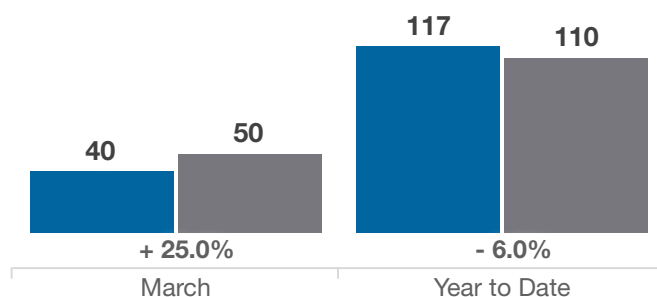
### New Listings

■ 2021 ■ 2022



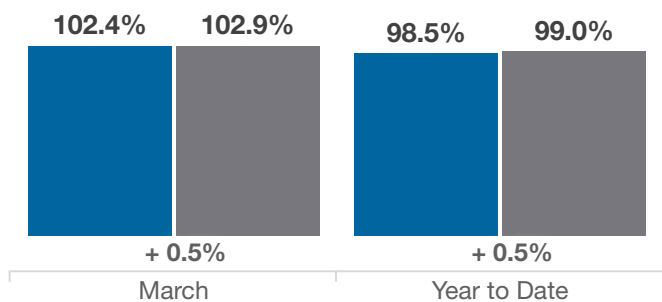
### Single Family Sales

■ 2021 ■ 2022



### Pct. Of Orig. List Price Received

■ 2021 ■ 2022



### Condo Sales

■ 2021 ■ 2022

