

Local Market Update – March 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Marion City

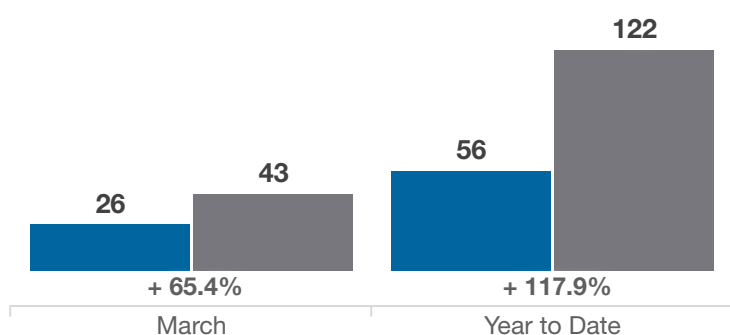
Marion County

Key Metrics	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Closed Sales	26	43	+ 65.4%	56	122	+ 117.9%
In Contracts	26	45	+ 73.1%	64	127	+ 98.4%
Average Sales Price*	\$157,650	\$137,730	- 12.6%	\$121,888	\$135,479	+ 11.2%
Median Sales Price*	\$139,700	\$135,000	- 3.4%	\$101,200	\$122,500	+ 21.0%
Average Price Per Square Foot*	\$93.82	\$97.10	+ 3.5%	\$80.49	\$92.32	+ 14.7%
Percent of Original List Price Received*	96.8%	96.3%	- 0.5%	93.5%	95.3%	+ 1.9%
Percent of Last List Price Received*	98.5%	98.6%	+ 0.1%	95.7%	97.1%	+ 1.5%
Days on Market Until Sale	35	24	- 31.4%	56	29	- 48.2%
New Listings	24	45	+ 87.5%	66	110	+ 66.7%
Median List Price of New Listings	\$154,950	\$135,000	- 12.9%	\$104,900	\$134,900	+ 28.6%
Median List Price at Time of Sale	\$137,200	\$129,900	- 5.3%	\$109,900	\$124,950	+ 13.7%
Inventory of Homes for Sale	18	27	+ 50.0%	—	—	—
Months Supply of Inventory	0.7	0.5	- 28.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

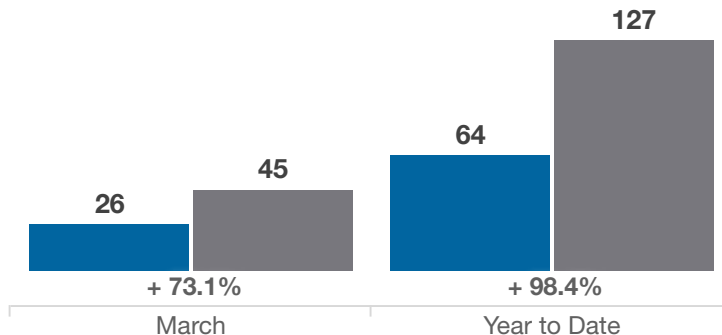
Closed Sales

■ 2021 ■ 2022



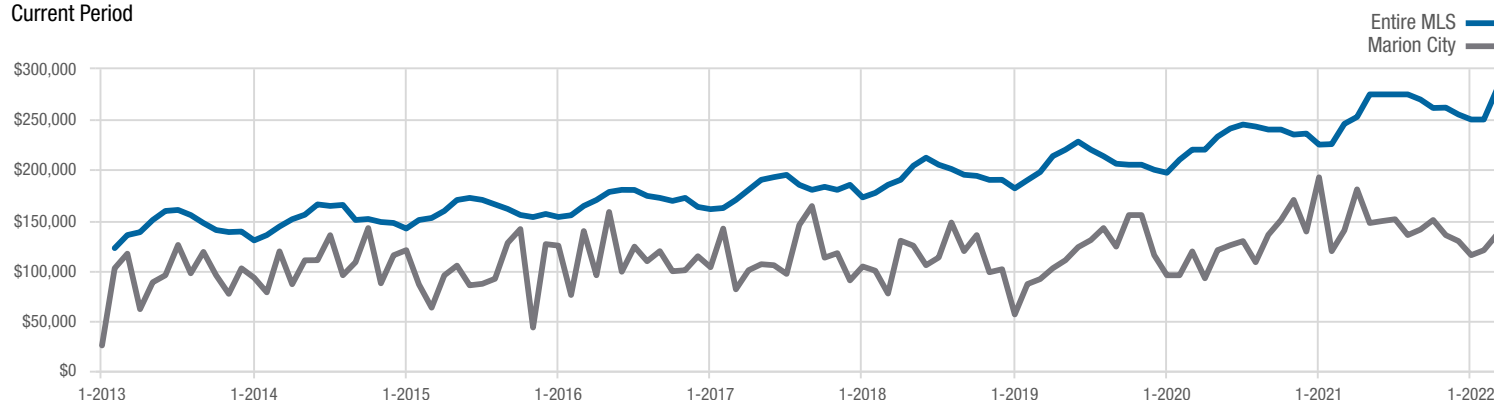
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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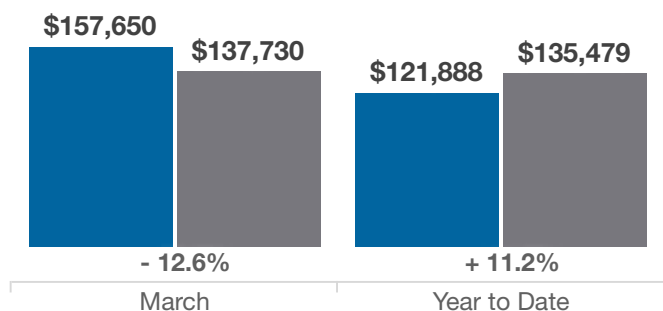


Marion City

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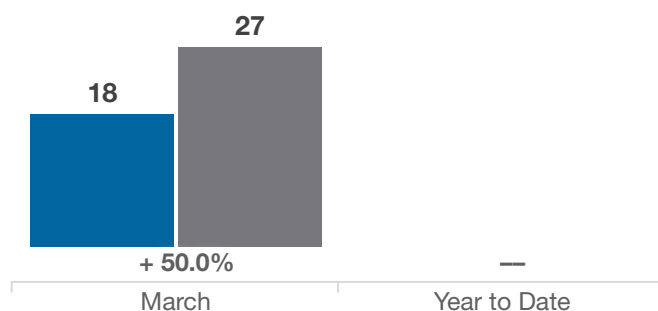
Average Sales Price

■ 2021 ■ 2022



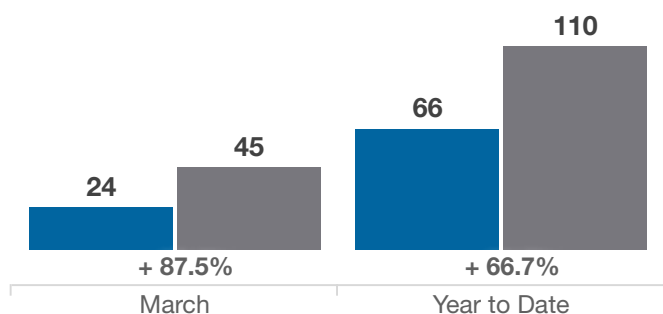
Inventory of Homes for Sale

■ 2021 ■ 2022



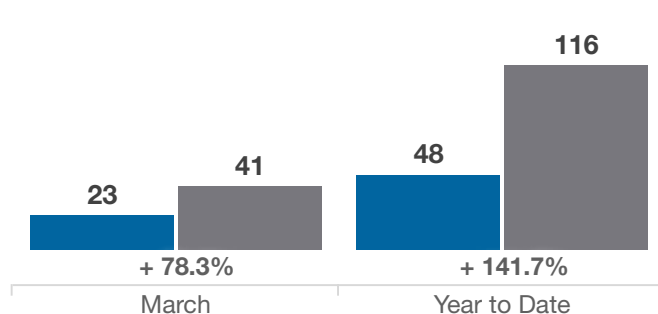
New Listings

■ 2021 ■ 2022



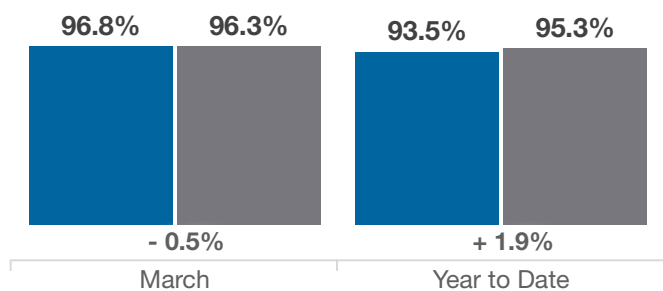
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

