

Local Market Update – March 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



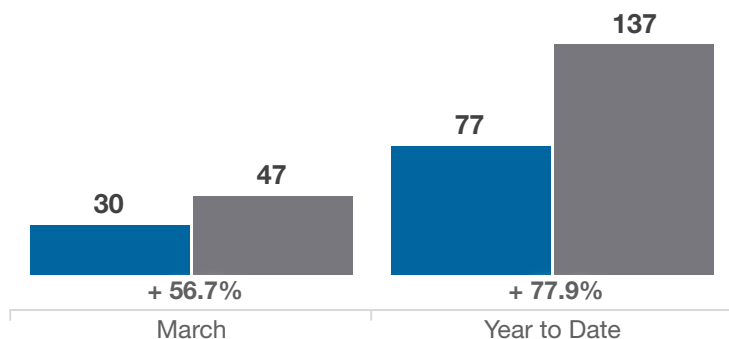
Marion County

Key Metrics	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Closed Sales	30	47	+ 56.7%	77	137	+ 77.9%
In Contracts	36	54	+ 50.0%	85	147	+ 72.9%
Average Sales Price*	\$159,697	\$135,928	- 14.9%	\$163,040	\$143,459	- 12.0%
Median Sales Price*	\$143,750	\$130,000	- 9.6%	\$144,000	\$125,000	- 13.2%
Average Price Per Square Foot*	\$94.82	\$96.57	+ 1.8%	\$94.27	\$94.39	+ 0.1%
Percent of Original List Price Received*	96.9%	95.6%	- 1.3%	96.9%	94.9%	- 2.1%
Percent of Last List Price Received*	98.6%	98.5%	- 0.1%	98.4%	97.1%	- 1.3%
Days on Market Until Sale	35	26	- 25.7%	28	30	+ 7.1%
New Listings	31	60	+ 93.5%	76	132	+ 73.7%
Median List Price of New Listings	\$179,900	\$171,950	- 4.4%	\$140,000	\$139,900	- 0.1%
Median List Price at Time of Sale	\$139,900	\$129,900	- 7.1%	\$144,000	\$128,900	- 10.5%
Inventory of Homes for Sale	16	37	+ 131.3%	—	—	—
Months Supply of Inventory	0.5	0.6	+ 20.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

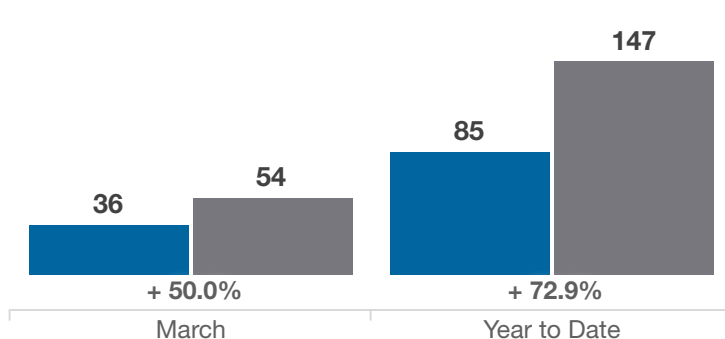
Closed Sales

■ 2021 ■ 2022



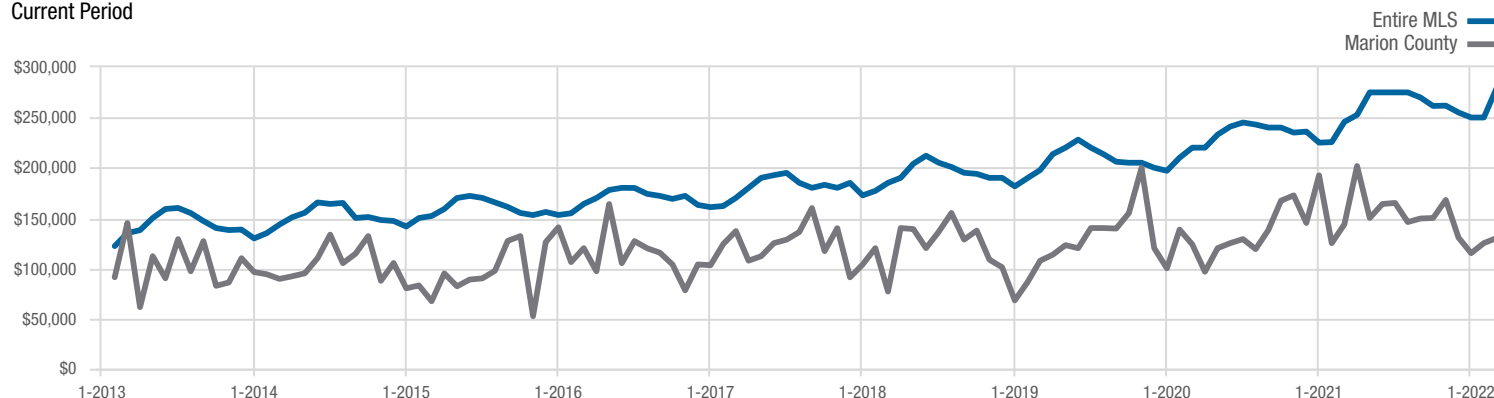
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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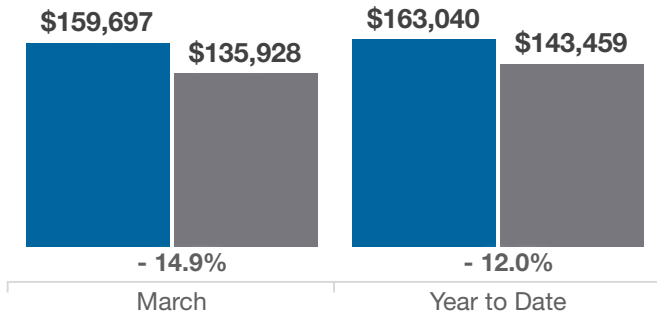
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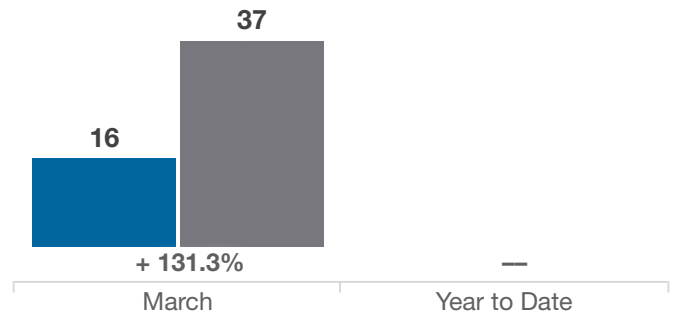
Average Sales Price

■ 2021 ■ 2022



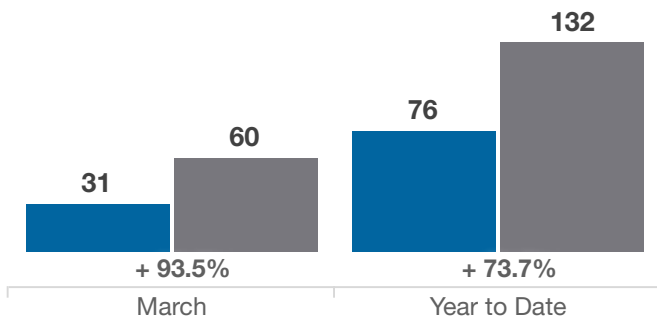
Inventory of Homes for Sale

■ 2021 ■ 2022



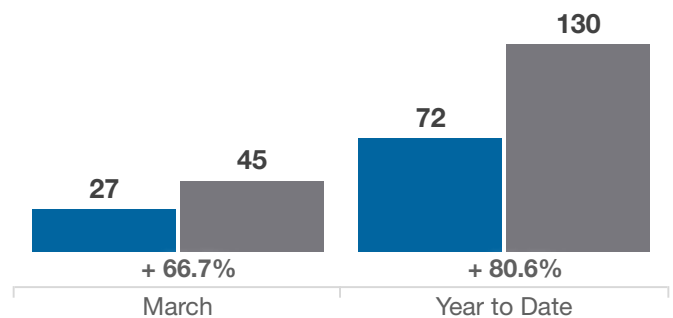
New Listings

■ 2021 ■ 2022



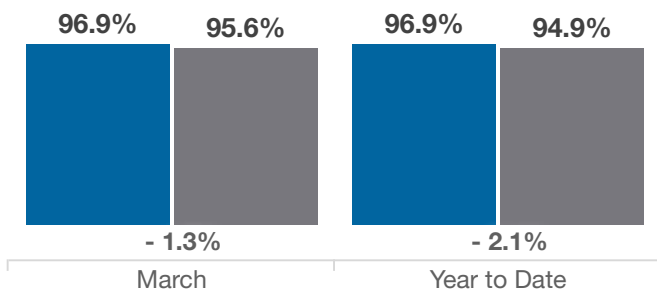
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

