

Local Market Update – March 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



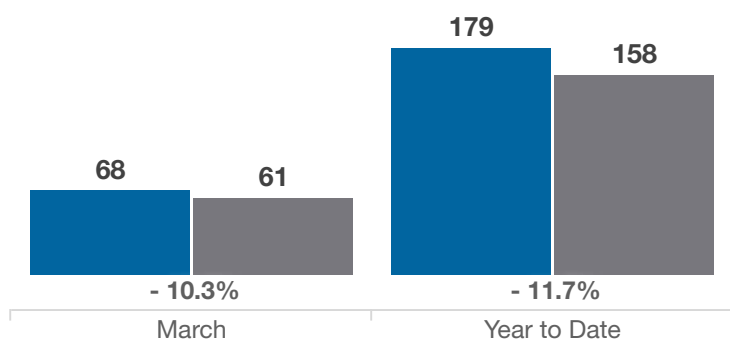
Union County

Key Metrics	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Closed Sales	68	61	- 10.3%	179	158	- 11.7%
In Contracts	117	75	- 35.9%	235	195	- 17.0%
Average Sales Price*	\$401,394	\$421,015	+ 4.9%	\$365,080	\$387,882	+ 6.2%
Median Sales Price*	\$353,750	\$359,999	+ 1.8%	\$323,720	\$343,000	+ 6.0%
Average Price Per Square Foot*	\$161.75	\$174.32	+ 7.8%	\$155.64	\$173.51	+ 11.5%
Percent of Original List Price Received*	101.0%	103.6%	+ 2.6%	99.9%	101.2%	+ 1.3%
Percent of Last List Price Received*	101.4%	104.0%	+ 2.6%	100.6%	102.1%	+ 1.5%
Days on Market Until Sale	20	19	- 5.0%	29	17	- 41.4%
New Listings	111	78	- 29.7%	225	194	- 13.8%
Median List Price of New Listings	\$318,500	\$374,900	+ 17.7%	\$339,000	\$379,900	+ 12.1%
Median List Price at Time of Sale	\$349,950	\$339,900	- 2.9%	\$324,900	\$329,900	+ 1.5%
Inventory of Homes for Sale	59	56	- 5.1%	—	—	—
Months Supply of Inventory	0.7	0.7	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

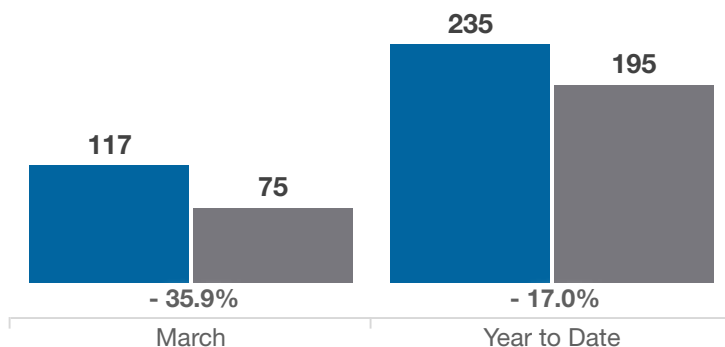
Closed Sales

■ 2021 ■ 2022



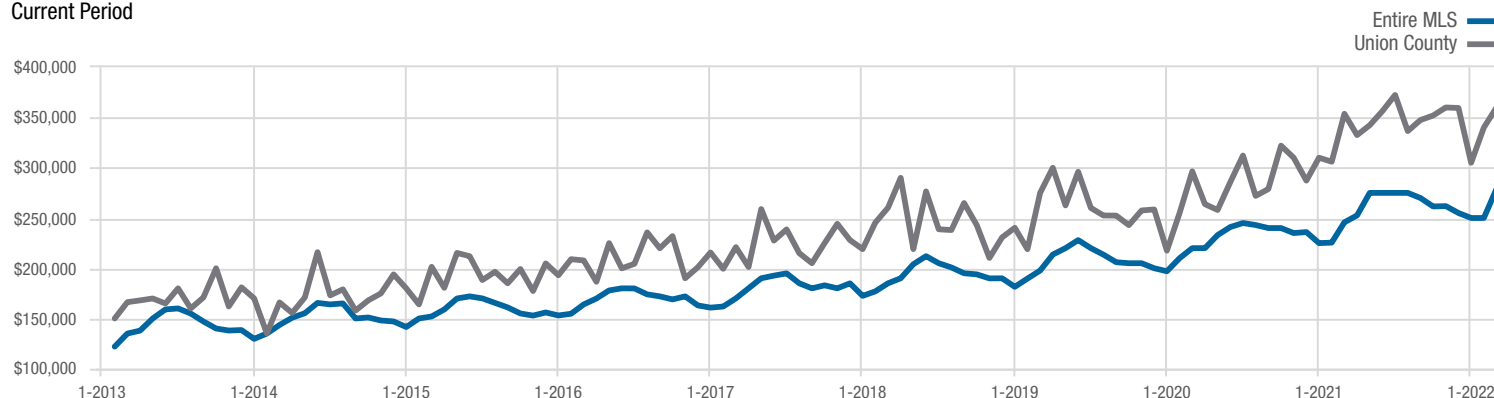
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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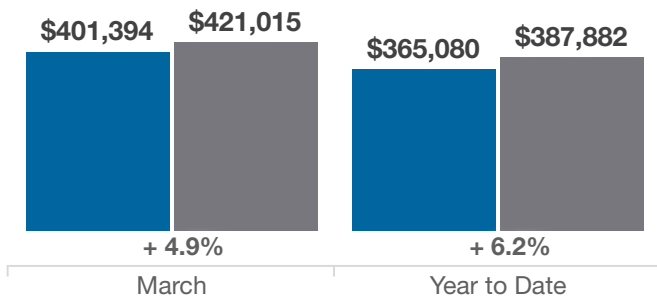
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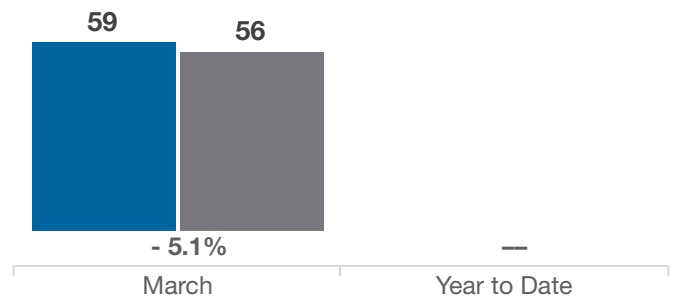
Average Sales Price

■ 2021 ■ 2022



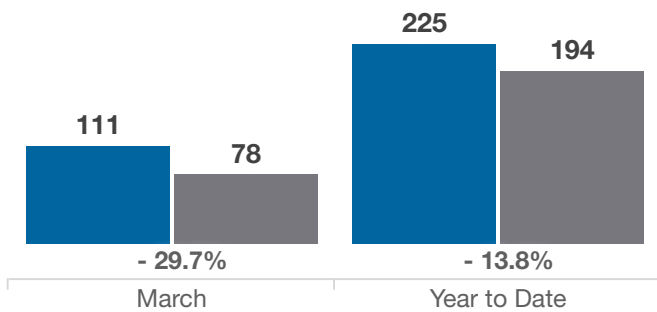
Inventory of Homes for Sale

■ 2021 ■ 2022



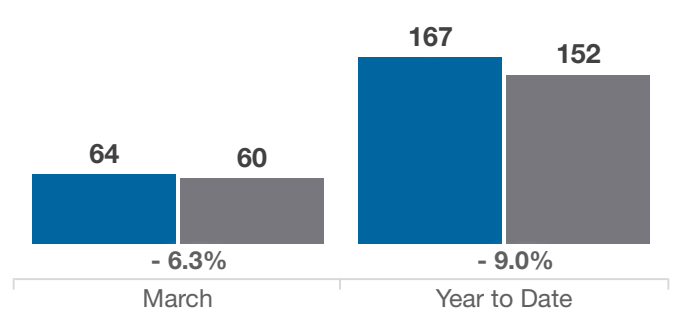
New Listings

■ 2021 ■ 2022



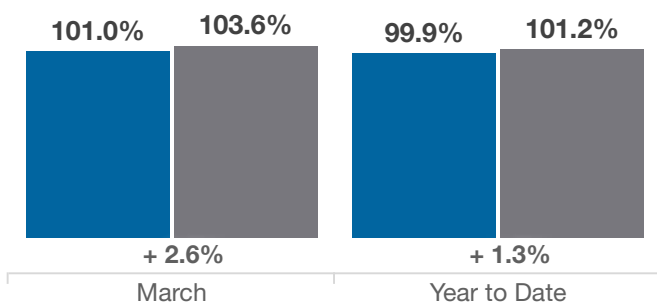
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

