

Local Market Update – March 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Westerville (Corp.)

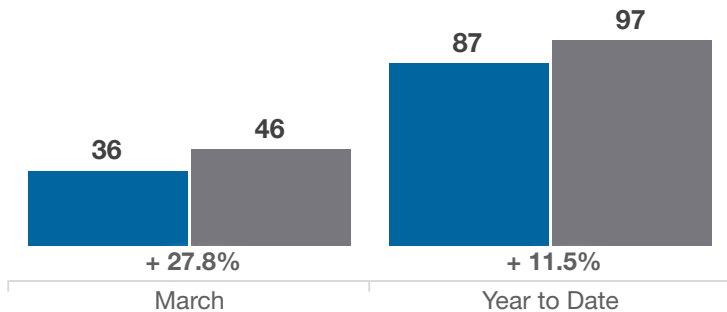
Franklin and Delaware Counties

Key Metrics	March			Year to Date		
	2021	2022	% Change	Thru 3-2021	Thru 3-2022	% Change
Closed Sales	36	46	+ 27.8%	87	97	+ 11.5%
In Contracts	49	45	- 8.2%	112	116	+ 3.6%
Average Sales Price*	\$343,204	\$366,962	+ 6.9%	\$301,980	\$356,108	+ 17.9%
Median Sales Price*	\$347,500	\$382,500	+ 10.1%	\$310,000	\$355,000	+ 14.5%
Average Price Per Square Foot*	\$169.97	\$203.72	+ 19.9%	\$171.78	\$196.55	+ 14.4%
Percent of Original List Price Received*	106.1%	108.7%	+ 2.5%	103.4%	106.3%	+ 2.8%
Percent of Last List Price Received*	106.5%	108.7%	+ 2.1%	104.1%	106.4%	+ 2.2%
Days on Market Until Sale	16	5	- 68.8%	18	6	- 66.7%
New Listings	51	55	+ 7.8%	111	122	+ 9.9%
Median List Price of New Listings	\$350,000	\$359,900	+ 2.8%	\$314,900	\$347,450	+ 10.3%
Median List Price at Time of Sale	\$316,950	\$342,450	+ 8.0%	\$299,900	\$335,000	+ 11.7%
Inventory of Homes for Sale	12	20	+ 66.7%	—	—	—
Months Supply of Inventory	0.3	0.4	+ 33.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

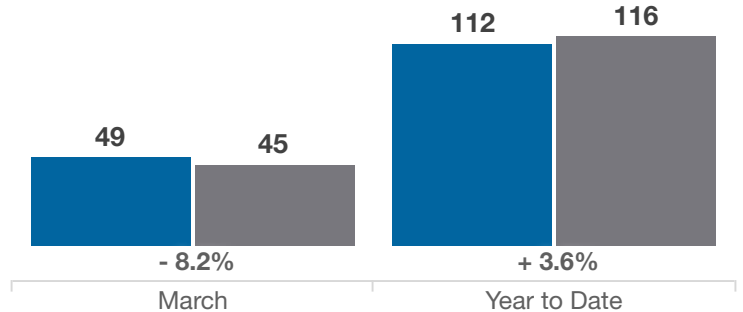
Closed Sales

■ 2021 ■ 2022



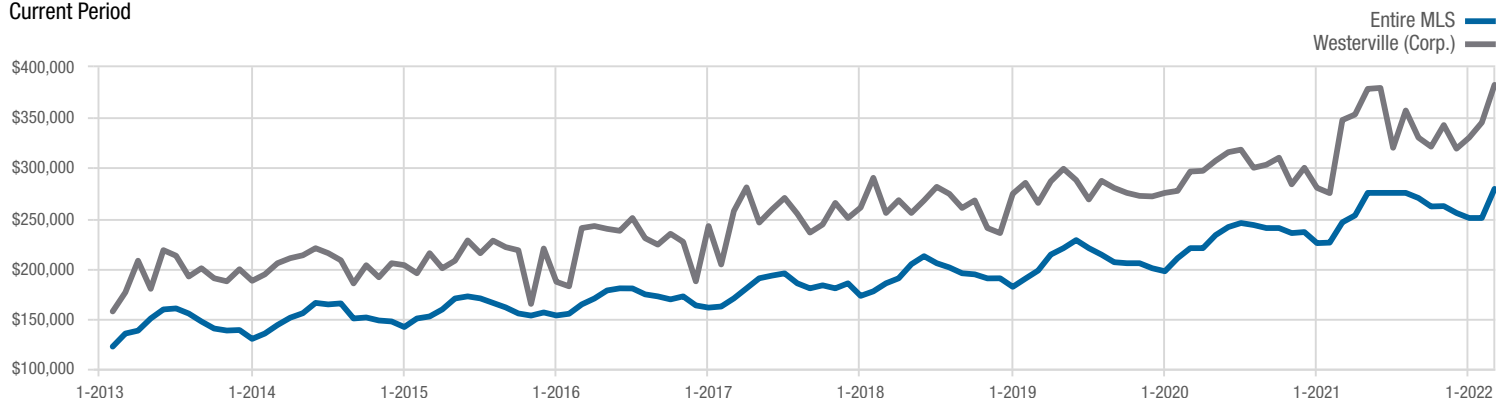
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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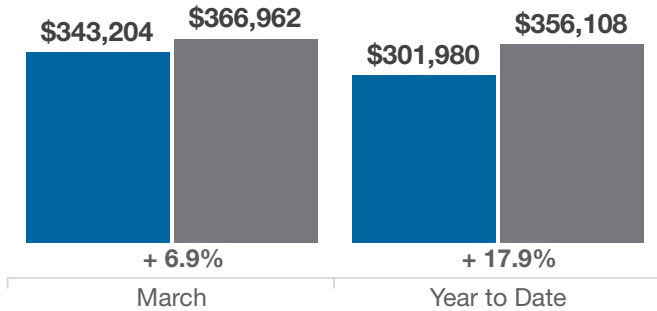


Westerville (Corp.)

Franklin and Delaware Counties

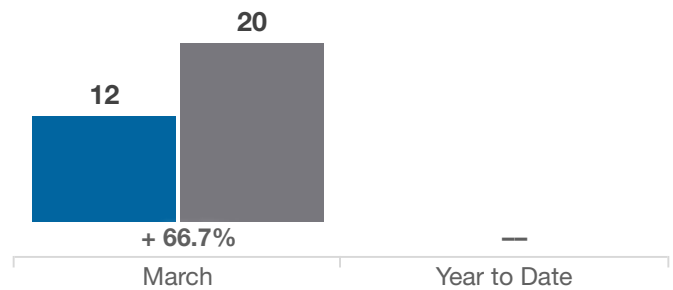
Average Sales Price

■ 2021 ■ 2022



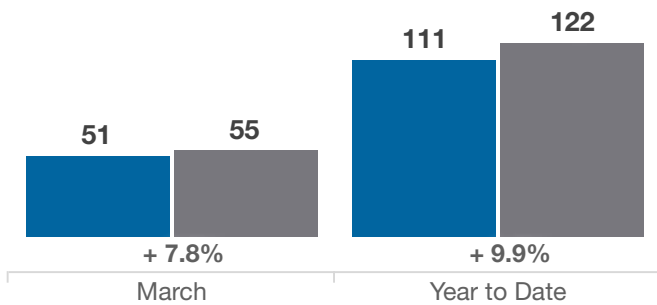
Inventory of Homes for Sale

■ 2021 ■ 2022



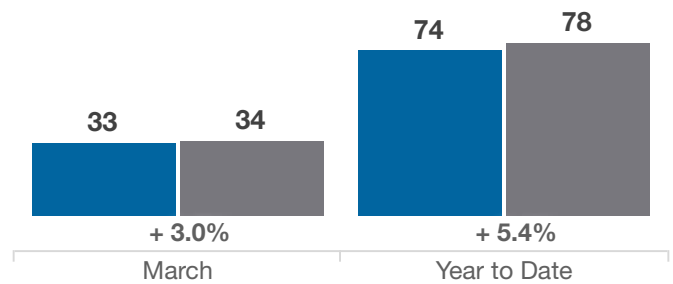
New Listings

■ 2021 ■ 2022



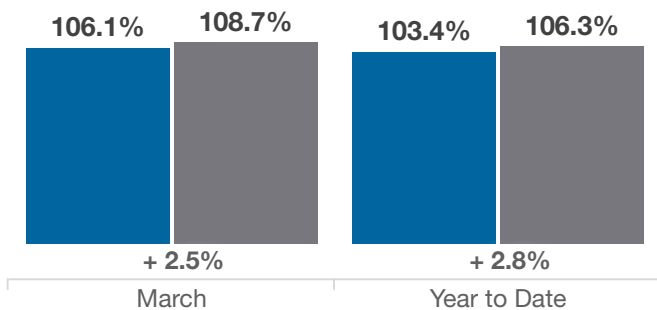
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

