

Local Market Update – April 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



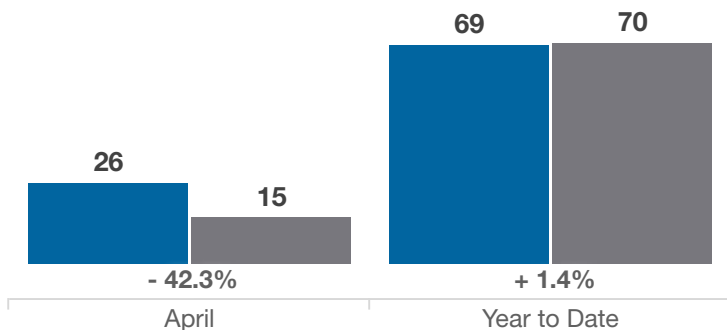
Champaign County

Key Metrics	April			Year to Date		
	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
Closed Sales	26	15	- 42.3%	69	70	+ 1.4%
In Contracts	35	26	- 25.7%	77	82	+ 6.5%
Average Sales Price*	\$279,119	\$213,077	- 23.7%	\$212,630	\$220,643	+ 3.8%
Median Sales Price*	\$167,750	\$201,000	+ 19.8%	\$163,000	\$203,000	+ 24.5%
Average Price Per Square Foot*	\$134.66	\$148.88	+ 10.6%	\$113.73	\$126.60	+ 11.3%
Percent of Original List Price Received*	99.9%	103.9%	+ 4.0%	96.4%	98.1%	+ 1.8%
Percent of Last List Price Received*	100.8%	103.9%	+ 3.1%	98.4%	99.5%	+ 1.1%
Days on Market Until Sale	28	5	- 82.1%	24	24	0.0%
New Listings	28	28	0.0%	74	74	0.0%
Median List Price of New Listings	\$183,700	\$278,839	+ 51.8%	\$187,500	\$244,500	+ 30.4%
Median List Price at Time of Sale	\$167,400	\$189,900	+ 13.4%	\$159,900	\$199,900	+ 25.0%
Inventory of Homes for Sale	20	19	- 5.0%	—	—	—
Months Supply of Inventory	1.0	0.9	- 10.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

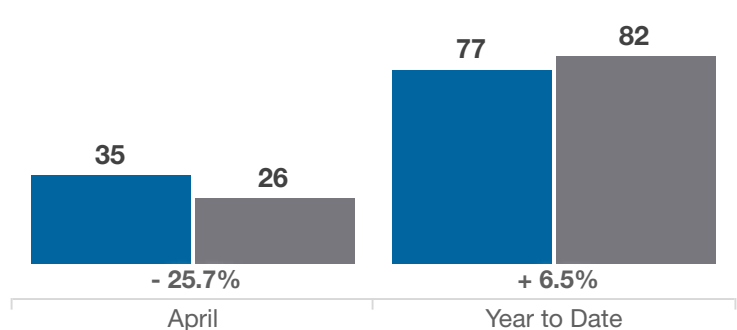
Closed Sales

■ 2021 ■ 2022



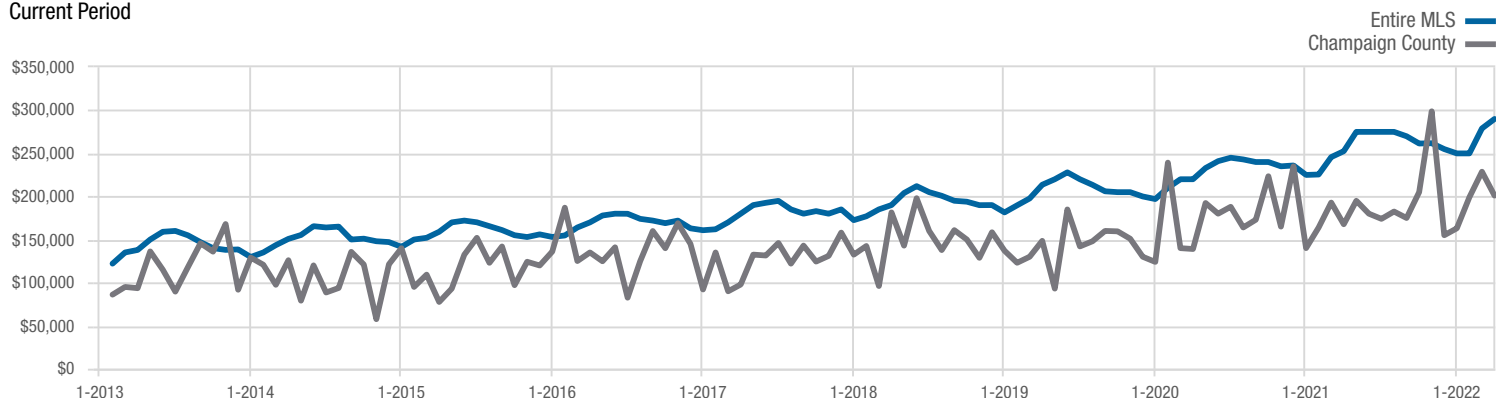
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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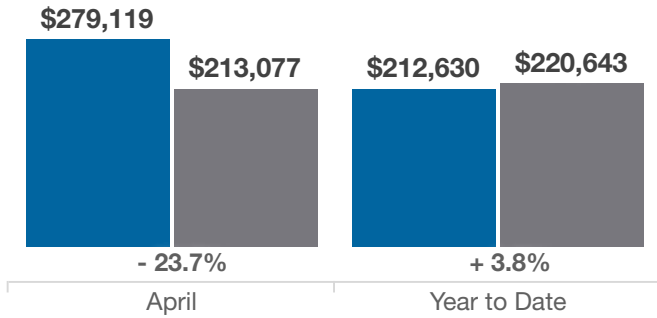
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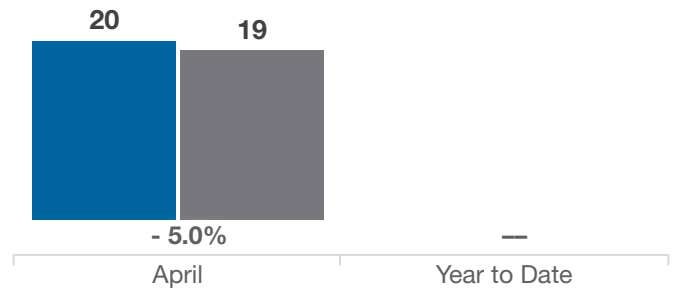
Average Sales Price

■ 2021 ■ 2022



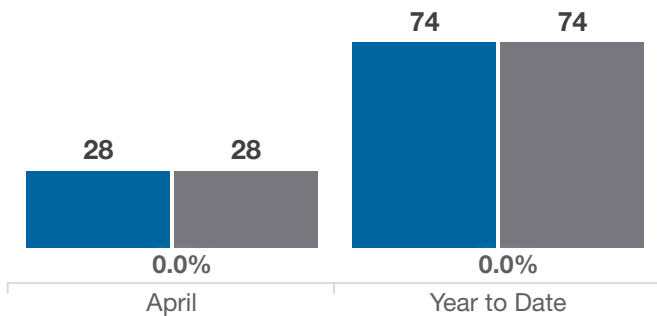
Inventory of Homes for Sale

■ 2021 ■ 2022



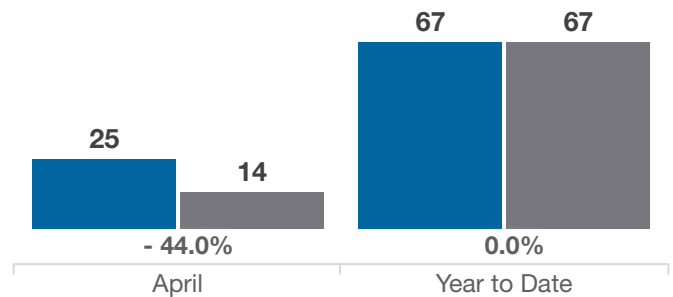
New Listings

■ 2021 ■ 2022



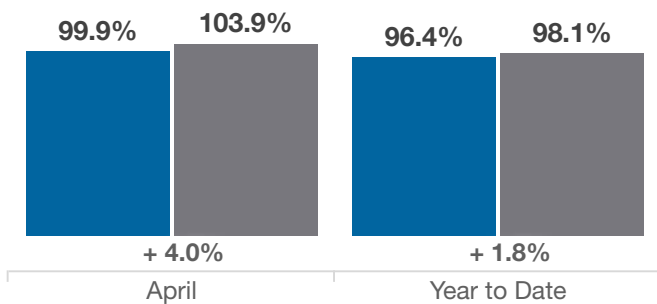
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

