

# Local Market Update – April 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



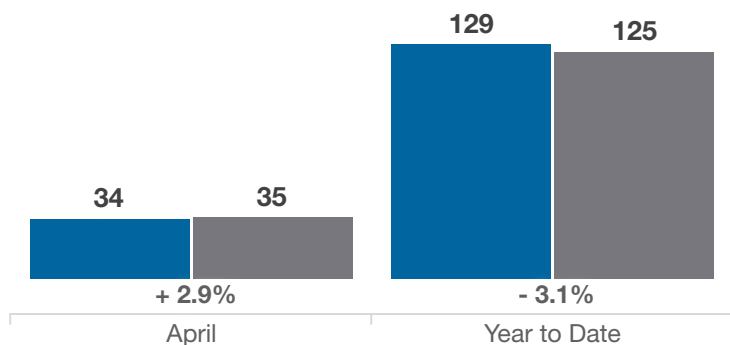
## Madison County

Key Metrics	April			Year to Date		
	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
Closed Sales	34	35	+ 2.9%	129	125	- 3.1%
In Contracts	46	48	+ 4.3%	148	180	+ 21.6%
Average Sales Price*	\$234,129	\$244,253	+ 4.3%	\$237,163	\$257,090	+ 8.4%
Median Sales Price*	\$210,500	\$224,500	+ 6.7%	\$219,900	\$235,214	+ 7.0%
Average Price Per Square Foot*	\$141.88	\$161.09	+ 13.5%	\$135.82	\$161.35	+ 18.8%
Percent of Original List Price Received*	101.6%	101.1%	- 0.5%	99.4%	98.3%	- 1.1%
Percent of Last List Price Received*	102.0%	100.9%	- 1.1%	100.2%	99.3%	- 0.9%
Days on Market Until Sale	11	18	+ 63.6%	18	20	+ 11.1%
New Listings	42	44	+ 4.8%	140	186	+ 32.9%
Median List Price of New Listings	\$244,950	\$309,950	+ 26.5%	\$210,000	\$256,495	+ 22.1%
Median List Price at Time of Sale	\$210,000	\$199,900	- 4.8%	\$219,900	\$230,000	+ 4.6%
Inventory of Homes for Sale	21	31	+ 47.6%	—	—	—
Months Supply of Inventory	0.5	0.7	+ 40.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

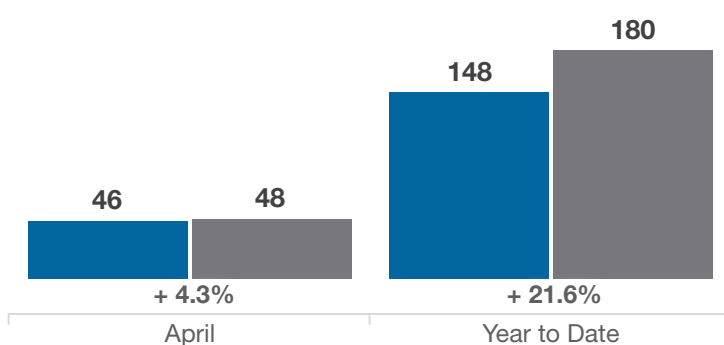
### Closed Sales

■ 2021 ■ 2022



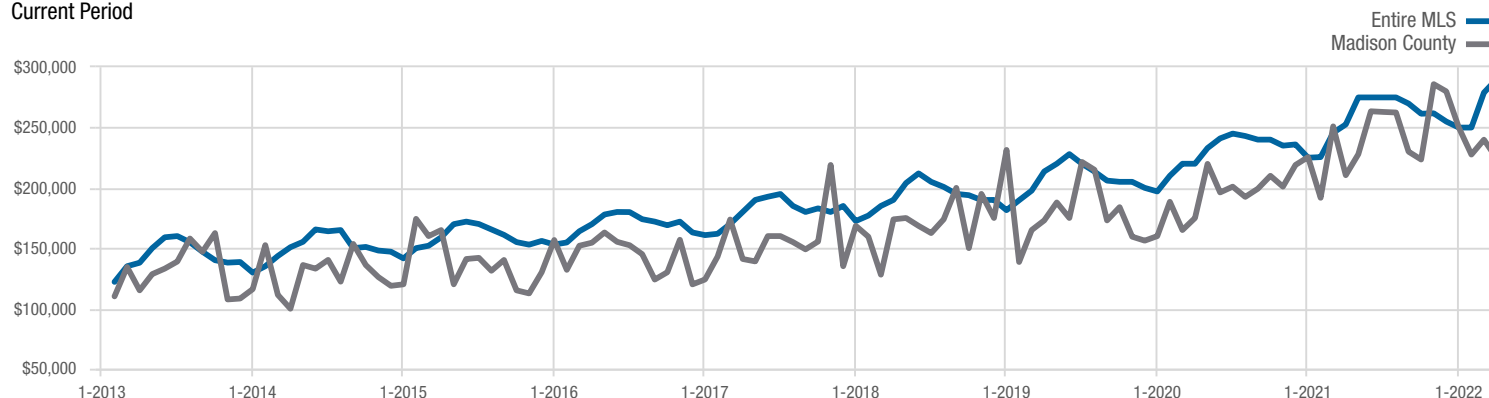
### In Contracts

■ 2021 ■ 2022



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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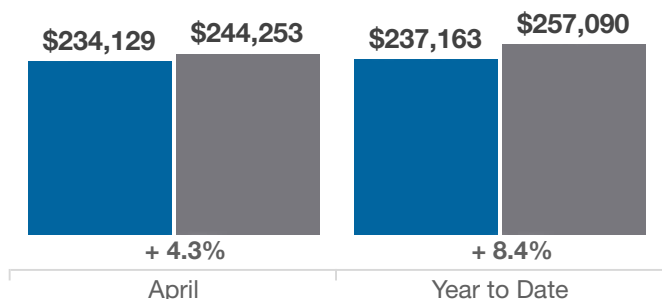
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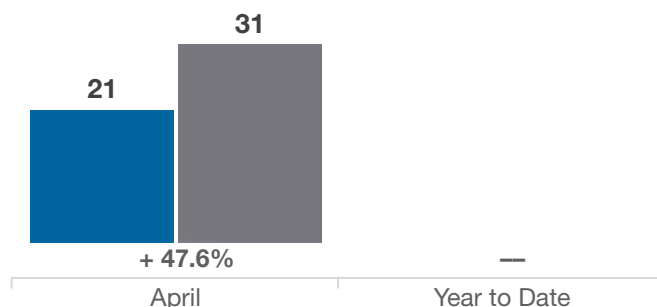
### Average Sales Price

■ 2021 ■ 2022



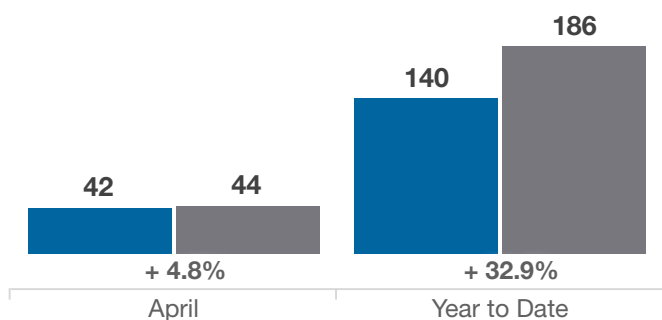
### Inventory of Homes for Sale

■ 2021 ■ 2022



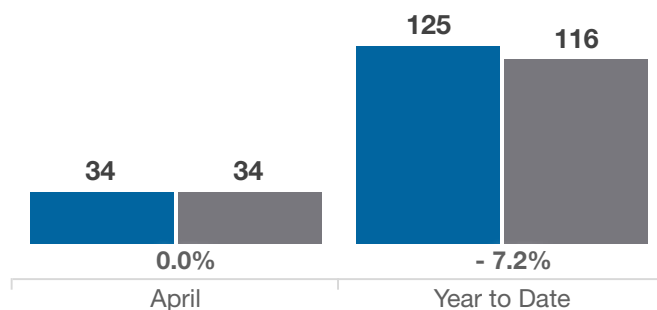
### New Listings

■ 2021 ■ 2022



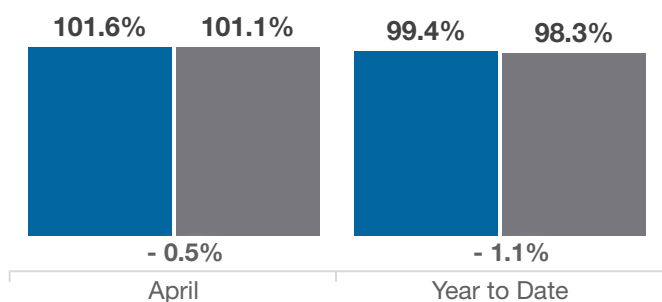
### Single Family Sales

■ 2021 ■ 2022



### Pct. Of Orig. List Price Received

■ 2021 ■ 2022



### Condo Sales

■ 2021 ■ 2022

