

Local Market Update – April 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



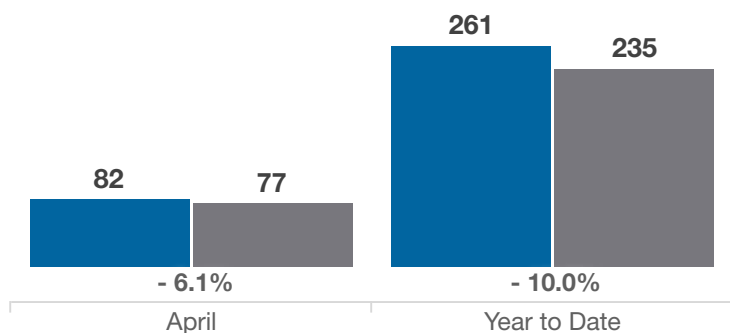
Union County

Key Metrics	April			Year to Date		
	2021	2022	% Change	Thru 4-2021	Thru 4-2022	% Change
Closed Sales	82	77	- 6.1%	261	235	- 10.0%
In Contracts	104	118	+ 13.5%	318	301	- 5.3%
Average Sales Price*	\$387,276	\$450,880	+ 16.4%	\$372,054	\$408,541	+ 9.8%
Median Sales Price*	\$332,500	\$405,000	+ 21.8%	\$324,900	\$362,000	+ 11.4%
Average Price Per Square Foot*	\$163.95	\$187.68	+ 14.5%	\$158.25	\$178.14	+ 12.6%
Percent of Original List Price Received*	102.1%	103.4%	+ 1.3%	100.6%	102.0%	+ 1.4%
Percent of Last List Price Received*	102.2%	103.6%	+ 1.4%	101.1%	102.6%	+ 1.5%
Days on Market Until Sale	20	14	- 30.0%	26	16	- 38.5%
New Listings	84	109	+ 29.8%	310	307	- 1.0%
Median List Price of New Listings	\$307,000	\$380,000	+ 23.8%	\$329,950	\$380,000	+ 15.2%
Median List Price at Time of Sale	\$321,879	\$399,900	+ 24.2%	\$323,858	\$349,900	+ 8.0%
Inventory of Homes for Sale	55	62	+ 12.7%	—	—	—
Months Supply of Inventory	0.6	0.7	+ 16.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

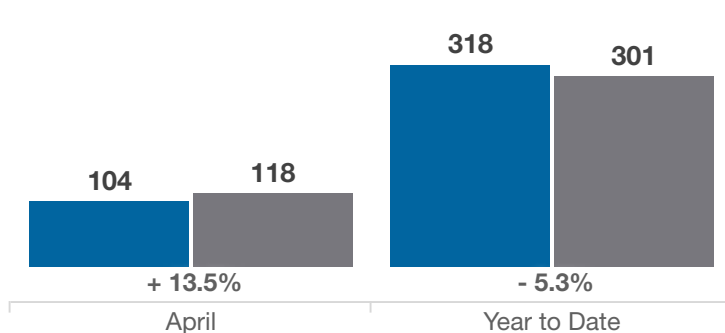
Closed Sales

■ 2021 ■ 2022



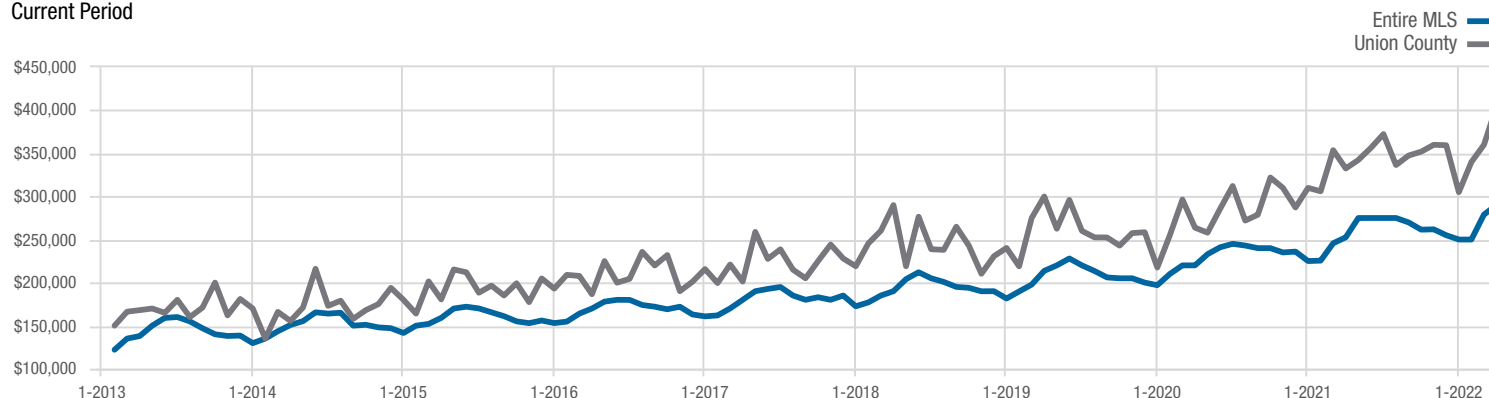
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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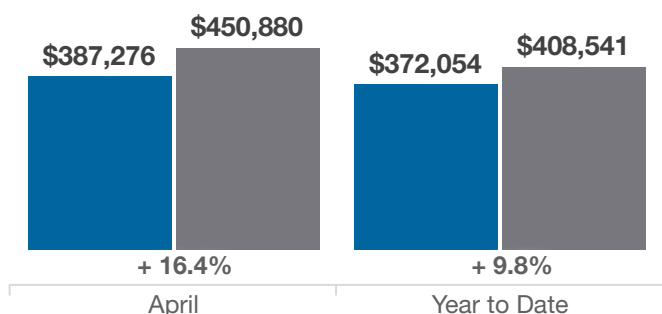
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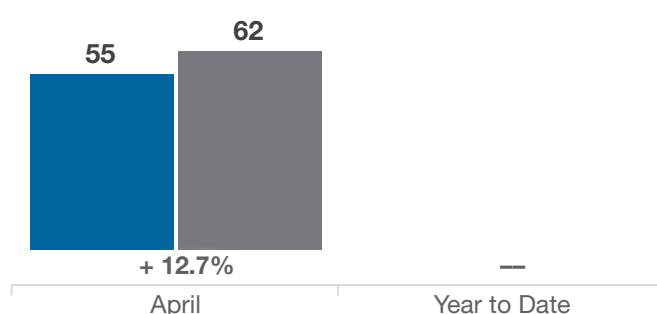
Average Sales Price

■ 2021 ■ 2022



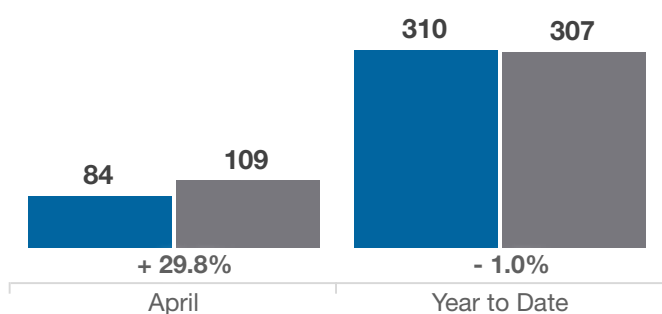
Inventory of Homes for Sale

■ 2021 ■ 2022



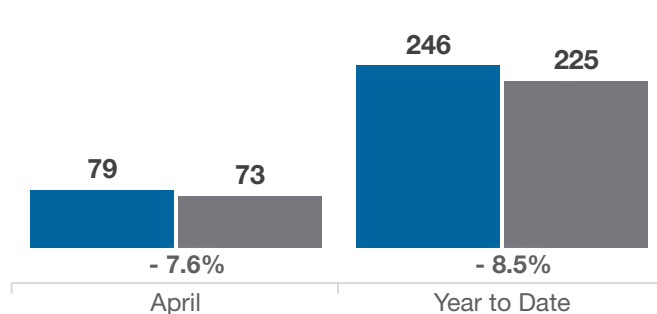
New Listings

■ 2021 ■ 2022



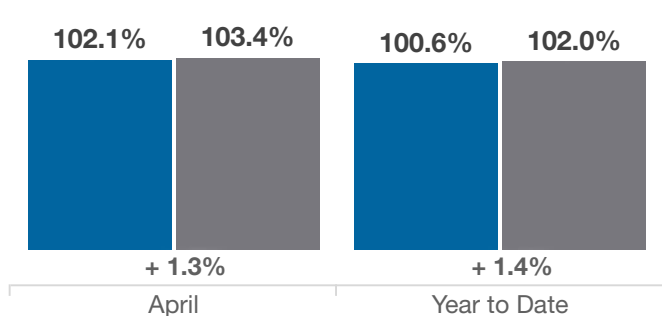
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

