

Local Market Update – October 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



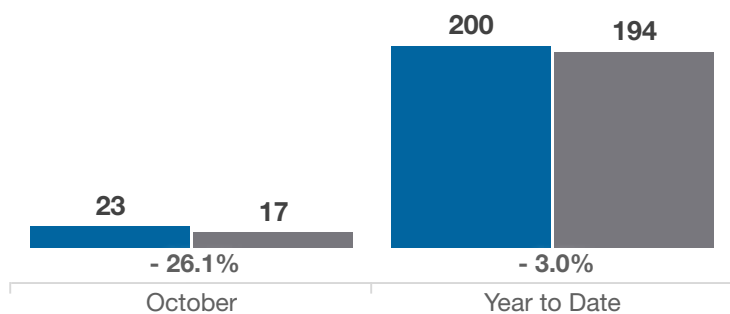
Champaign County

Key Metrics	October			Year to Date		
	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
Closed Sales	23	17	- 26.1%	200	194	- 3.0%
In Contracts	27	20	- 25.9%	206	197	- 4.4%
Average Sales Price*	\$212,491	\$205,706	- 3.2%	\$210,202	\$235,331	+ 12.0%
Median Sales Price*	\$205,000	\$180,000	- 12.2%	\$173,000	\$214,200	+ 23.8%
Average Price Per Square Foot*	\$109.19	\$150.78	+ 38.1%	\$118.50	\$137.47	+ 16.0%
Percent of Original List Price Received*	94.5%	94.0%	- 0.5%	97.9%	98.3%	+ 0.4%
Percent of Last List Price Received*	97.3%	96.6%	- 0.7%	99.6%	99.6%	0.0%
Days on Market Until Sale	31	27	- 12.9%	20	19	- 5.0%
New Listings	21	19	- 9.5%	225	226	+ 0.4%
Median List Price of New Listings	\$229,900	\$195,000	- 15.2%	\$189,900	\$229,900	+ 21.1%
Median List Price at Time of Sale	\$189,900	\$184,900	- 2.6%	\$172,250	\$219,900	+ 27.7%
Inventory of Homes for Sale	30	38	+ 26.7%	—	—	—
Months Supply of Inventory	1.5	2.0	+ 33.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

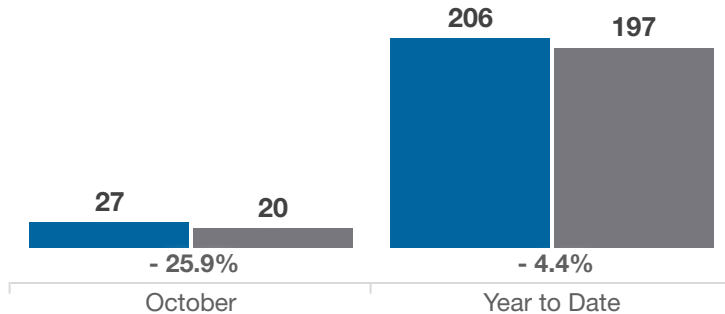
Closed Sales

■ 2021 ■ 2022



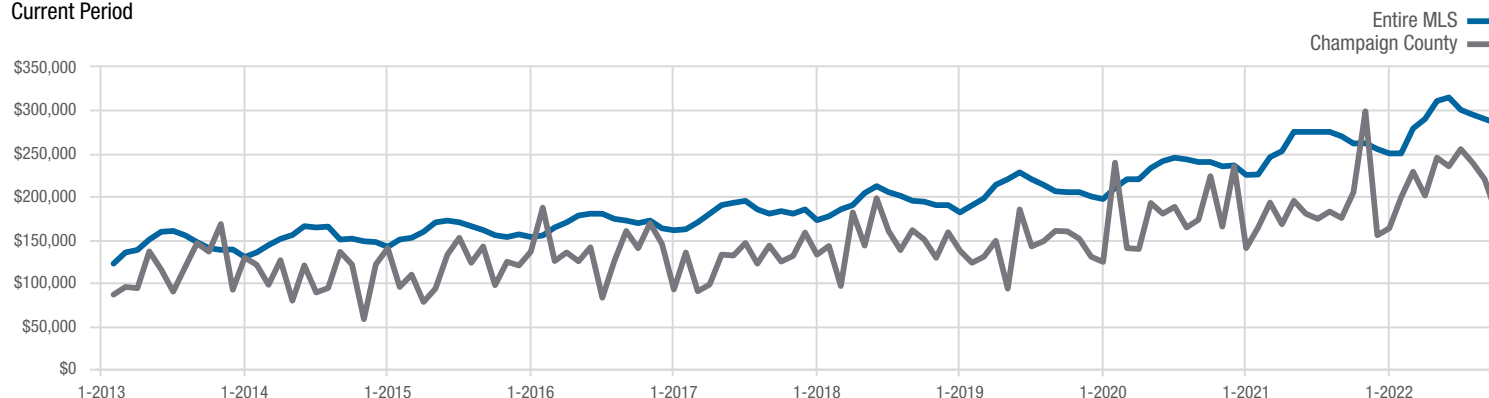
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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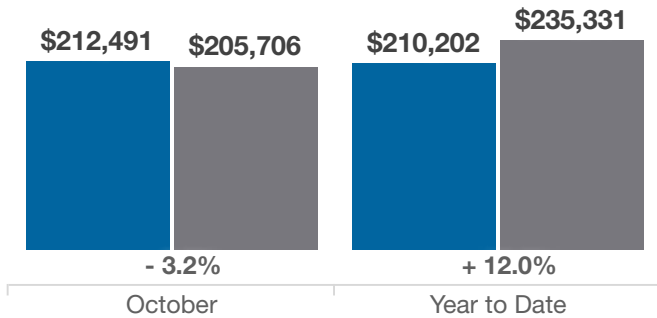
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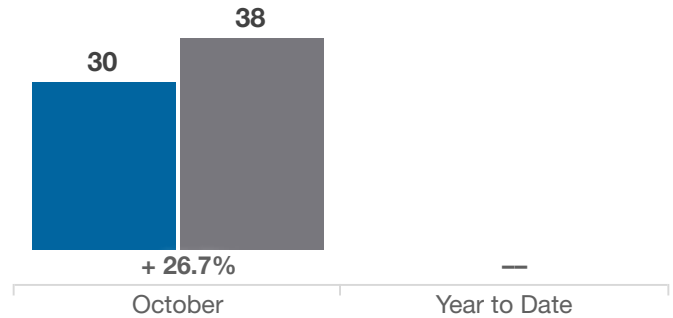
Average Sales Price

■ 2021 ■ 2022



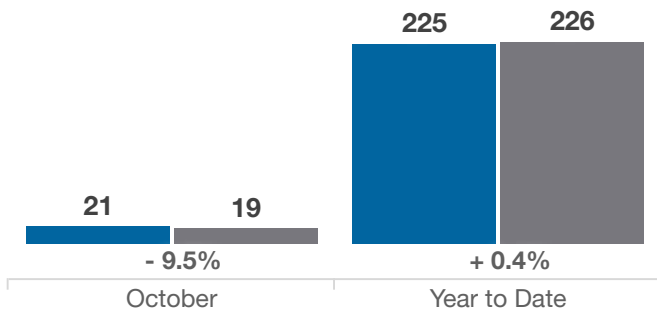
Inventory of Homes for Sale

■ 2021 ■ 2022



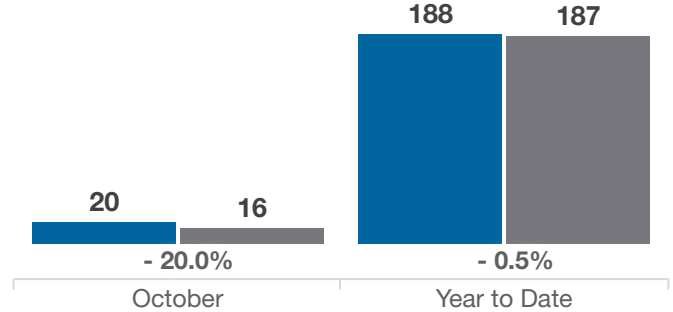
New Listings

■ 2021 ■ 2022



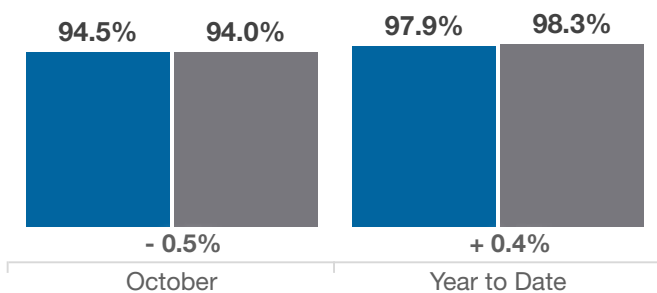
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

