

# Local Market Update – October 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



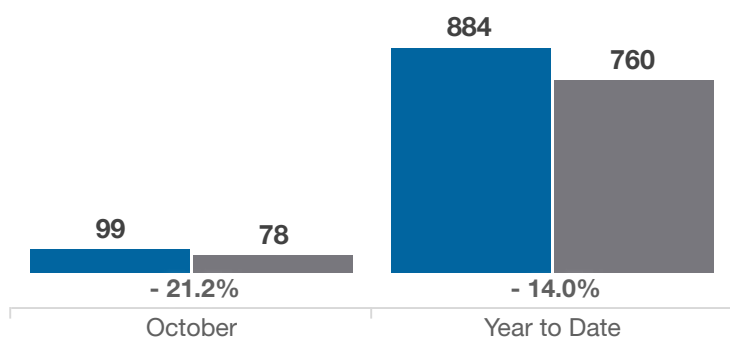
## Union County

Key Metrics	October			Year to Date		
	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
Closed Sales	99	78	- 21.2%	884	760	- 14.0%
In Contracts	95	71	- 25.3%	934	780	- 16.5%
Average Sales Price*	\$412,574	\$420,785	+ 2.0%	\$393,005	\$451,404	+ 14.9%
Median Sales Price*	\$352,000	\$374,125	+ 6.3%	\$340,000	\$389,603	+ 14.6%
Average Price Per Square Foot*	\$170.39	\$184.20	+ 8.1%	\$166.80	\$187.98	+ 12.7%
Percent of Original List Price Received*	100.8%	97.5%	- 3.3%	101.7%	101.0%	- 0.7%
Percent of Last List Price Received*	101.7%	100.0%	- 1.7%	102.1%	101.9%	- 0.2%
Days on Market Until Sale	12	28	+ 133.3%	17	17	0.0%
New Listings	88	58	- 34.1%	988	865	- 12.4%
Median List Price of New Listings	\$349,900	\$372,500	+ 6.5%	\$347,861	\$397,900	+ 14.4%
Median List Price at Time of Sale	\$349,035	\$359,900	+ 3.1%	\$329,900	\$380,000	+ 15.2%
Inventory of Homes for Sale	80	99	+ 23.8%	—	—	—
Months Supply of Inventory	0.9	1.3	+ 44.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

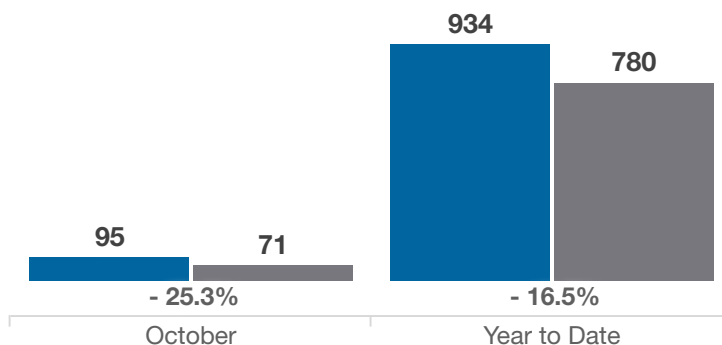
### Closed Sales

■ 2021 ■ 2022



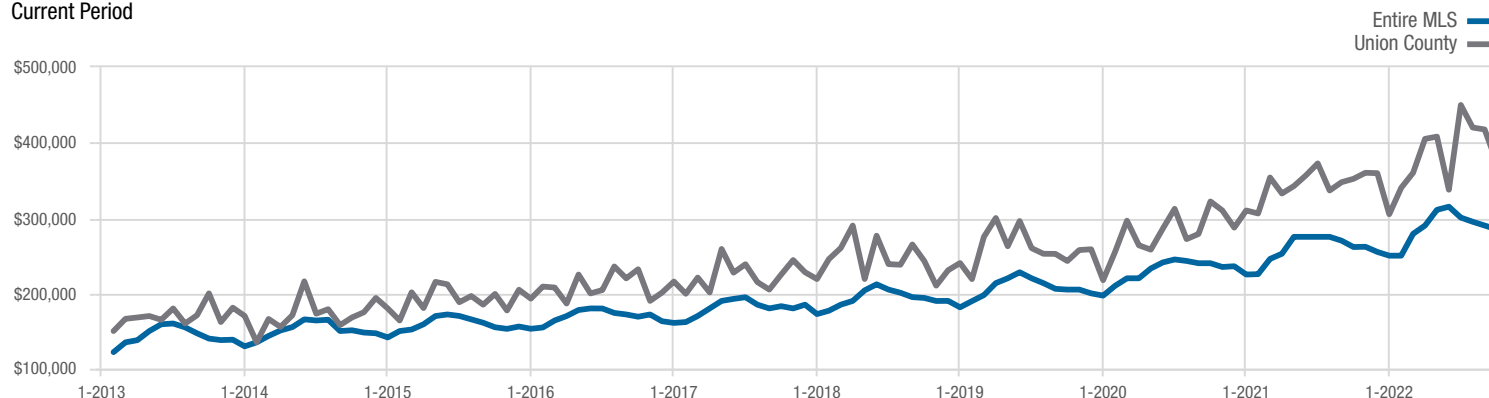
### In Contracts

■ 2021 ■ 2022



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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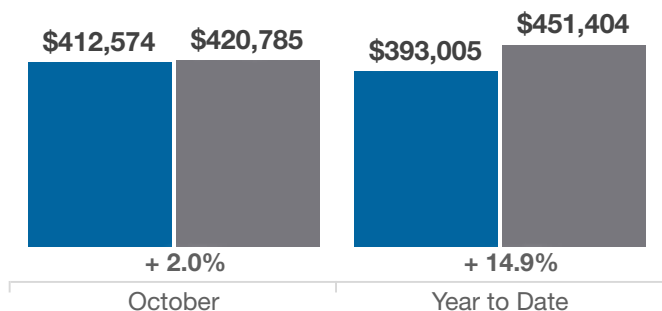
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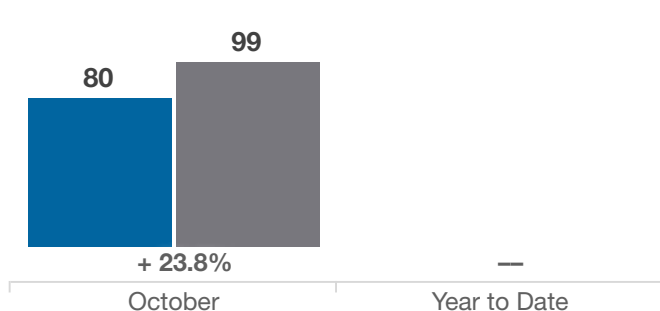
### Average Sales Price

■ 2021 ■ 2022



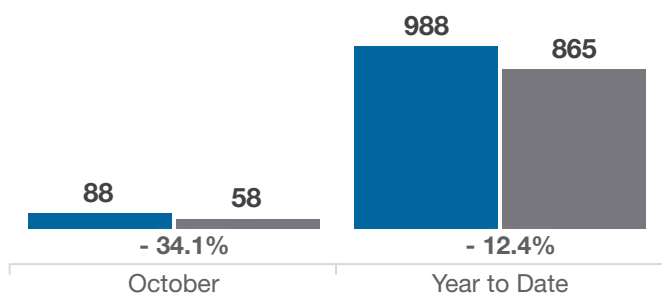
### Inventory of Homes for Sale

■ 2021 ■ 2022



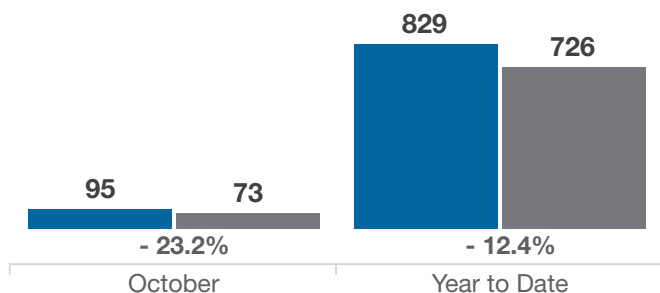
### New Listings

■ 2021 ■ 2022



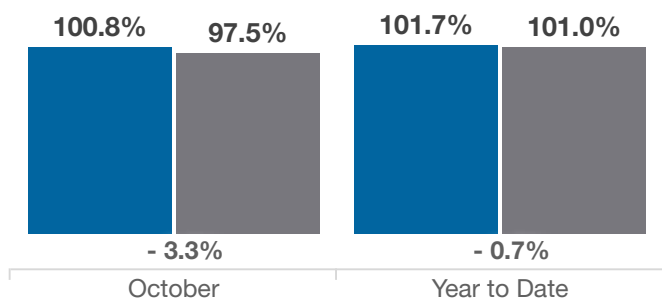
### Single Family Sales

■ 2021 ■ 2022



### Pct. Of Orig. List Price Received

■ 2021 ■ 2022



### Condo Sales

■ 2021 ■ 2022

