

Local Market Update – November 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



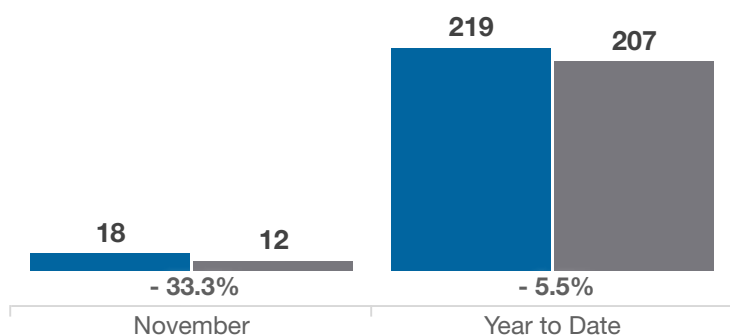
Champaign County

Key Metrics	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Closed Sales	18	12	- 33.3%	219	207	- 5.5%
In Contracts	21	15	- 28.6%	223	210	- 5.8%
Average Sales Price*	\$288,639	\$244,825	- 15.2%	\$217,287	\$236,194	+ 8.7%
Median Sales Price*	\$298,900	\$192,450	- 35.6%	\$180,000	\$212,500	+ 18.1%
Average Price Per Square Foot*	\$149.75	\$120.34	- 19.6%	\$121.19	\$136.16	+ 12.4%
Percent of Original List Price Received*	96.2%	94.0%	- 2.3%	97.8%	98.1%	+ 0.3%
Percent of Last List Price Received*	97.2%	97.5%	+ 0.3%	99.4%	99.5%	+ 0.1%
Days on Market Until Sale	18	37	+ 105.6%	20	20	0.0%
New Listings	29	22	- 24.1%	254	249	- 2.0%
Median List Price of New Listings	\$172,900	\$199,950	+ 15.6%	\$189,506	\$229,900	+ 21.3%
Median List Price at Time of Sale	\$304,900	\$189,900	- 37.7%	\$179,900	\$219,900	+ 22.2%
Inventory of Homes for Sale	34	43	+ 26.5%	—	—	—
Months Supply of Inventory	1.7	2.3	+ 35.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

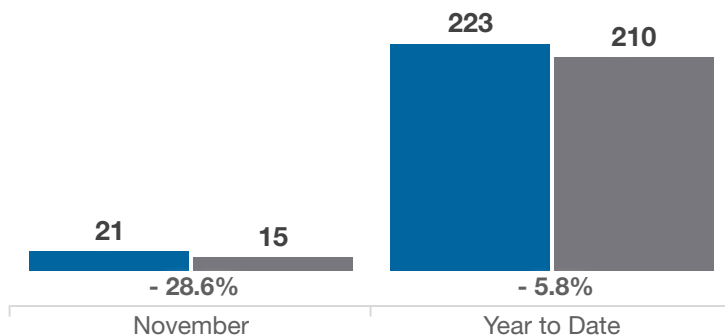
Closed Sales

■ 2021 ■ 2022



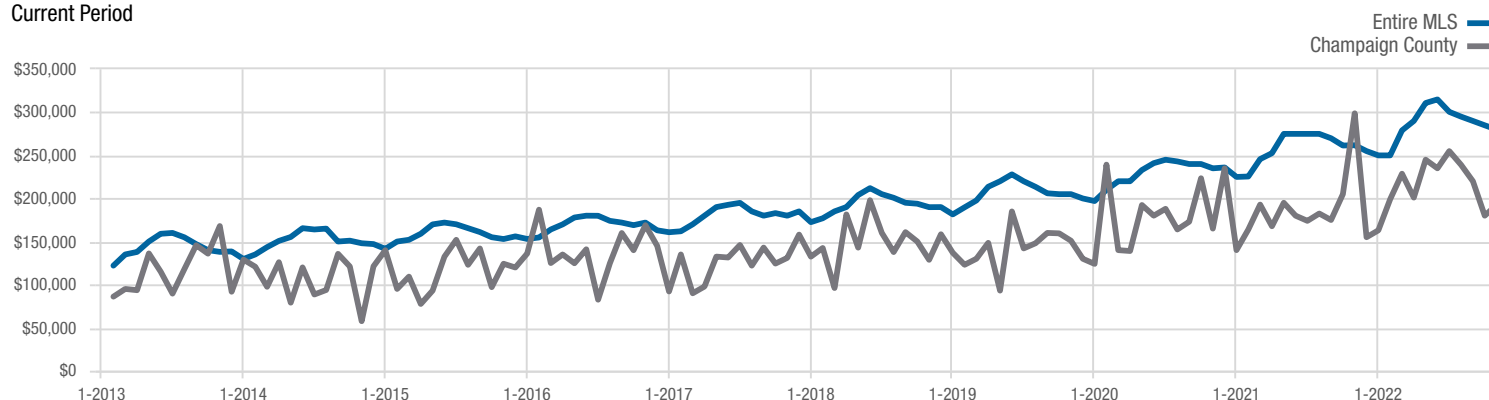
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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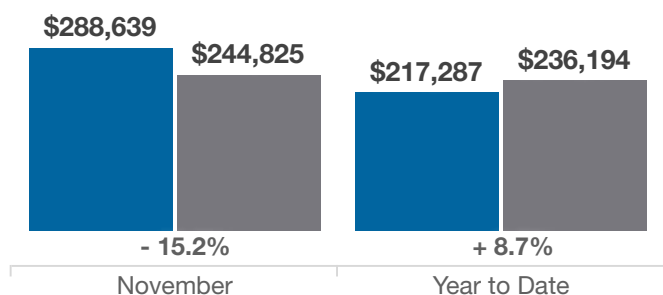
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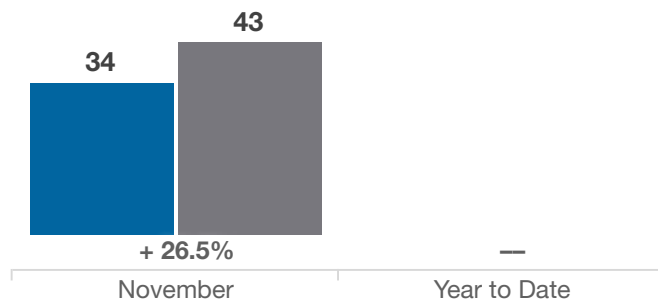
Average Sales Price

■ 2021 ■ 2022



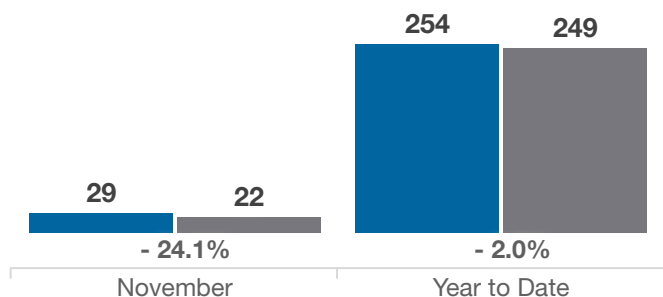
Inventory of Homes for Sale

■ 2021 ■ 2022



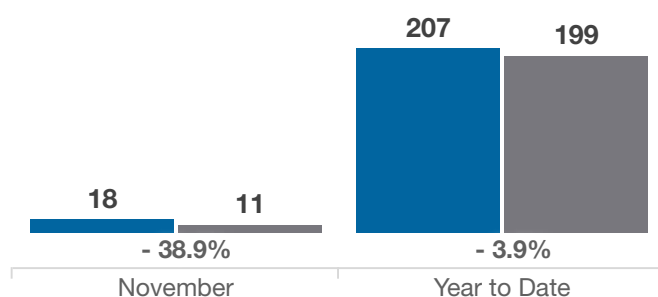
New Listings

■ 2021 ■ 2022



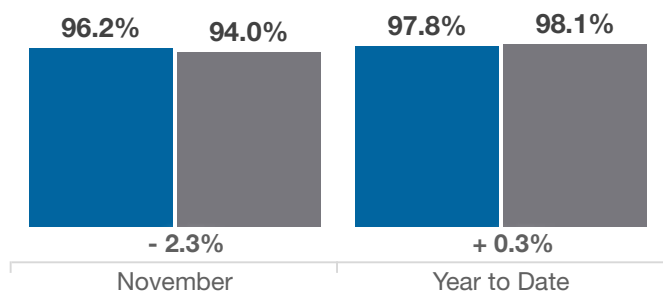
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

