Hilliard (Corp.)

Franklin County

Key Metrics	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Closed Sales	43	37	- 14.0%	504	422	- 16.3%
In Contracts	44	33	- 25.0%	527	427	- 19.0%
Average Sales Price*	$344,381	$361,632	+ 5.0%	$347,796	$412,169	+ 18.5%
Median Sales Price*	$326,000	$335,000	+ 2.8%	$330,000	$400,000	+ 21.2%
Average Price Per Square Foot*	$191.94	$200.02	+ 4.2%	$183.27	$205.15	+ 11.9%
Percent of Original List Price Received*	103.8%	98.6%	- 5.0%	104.3%	103.6%	- 0.7%
Percent of Last List Price Received*	103.6%	100.0%	- 3.5%	104.3%	104.0%	- 0.3%
Days on Market Until Sale	11	14	+ 27.3%	8	9	+ 12.5%
New Listings	42	28	- 33.3%	556	465	- 16.4%
Median List Price of New Listings	$314,500	$374,000	+ 18.9%	$325,000	$374,900	+ 15.4%
Median List Price at Time of Sale	$325,000	$330,000	+ 1.5%	$315,000	$377,450	+ 19.8%
Inventory of Homes for Sale	18	25	+ 38.9%	—	—	—
Months Supply of Inventory	0.4	0.6	+ 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales
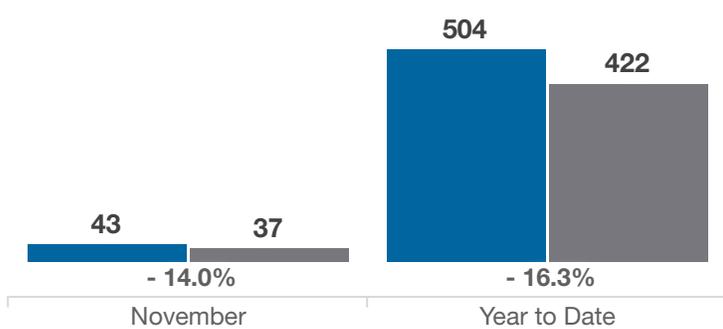
## In Contracts
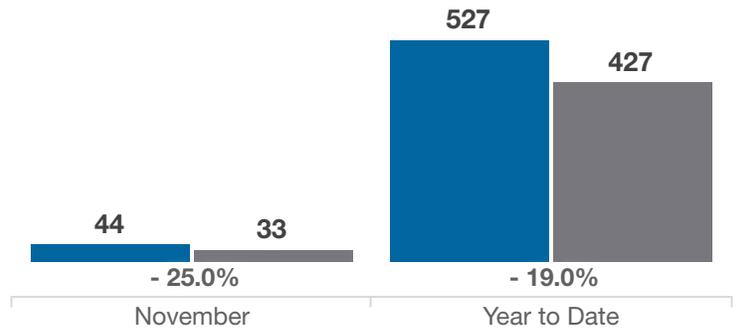
Median Sales Price
Current Period
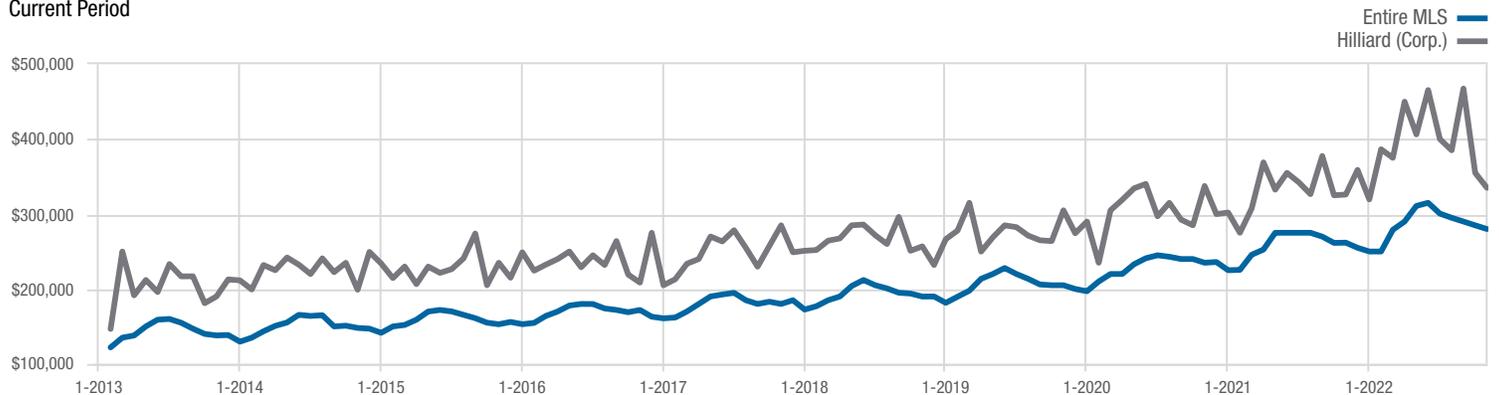
Each data point represents the median sales price in a given month.

Local Market Update – November 2022

COLUMBUS REALTORS®

Hilliard (Corp.)
Franklin County

Average Sales Price
■ 2021 ■ 2022

	November	Year to Date
2021	$344,381	$347,796
2022	$361,632	$412,169
	+ 5.0%	+ 18.5%
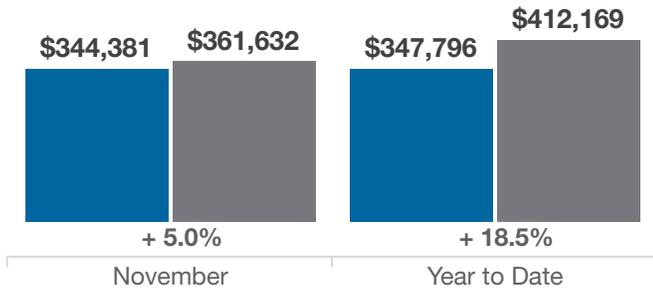
Inventory of Homes for Sale
■ 2021 ■ 2022

	November	Year to Date
2021	18	
2022	25	
	+ 38.9%	—

New Listings
■ 2021 ■ 2022

	November	Year to Date
2021	42	556
2022	28	465
	- 33.3%	- 16.4%
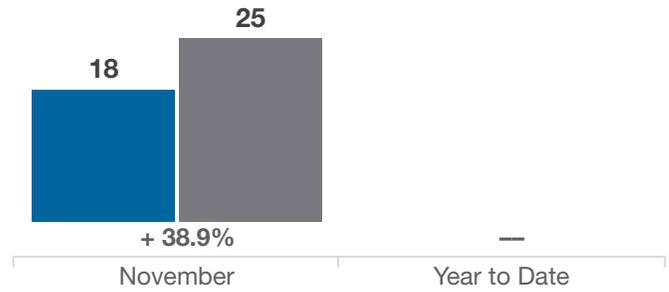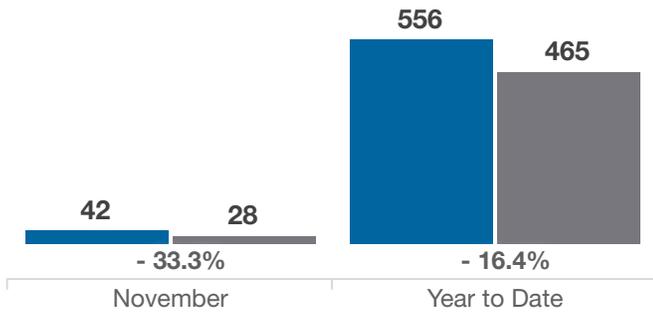
Single Family Sales
■ 2021 ■ 2022

	November	Year to Date
2021	41	431
2022	32	364
	- 22.0%	- 15.5%
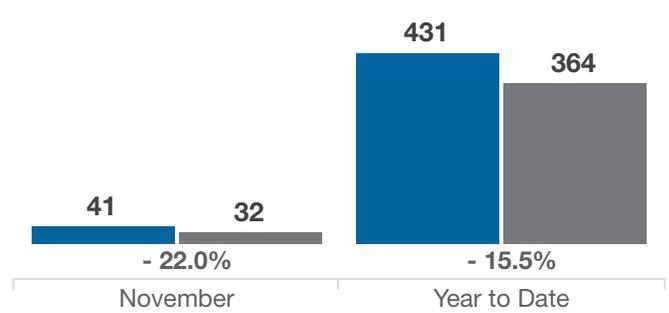
Pct. Of Orig. List Price Received
■ 2021 ■ 2022

	November	Year to Date
2021	103.8%	104.3%
2022	98.6%	103.6%
	- 5.0%	- 0.7%

Condo Sales
■ 2021 ■ 2022

	November	Year to Date
2021	2	72
2022	5	58
	+ 150.0%	- 19.4%