

Local Market Update – January 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



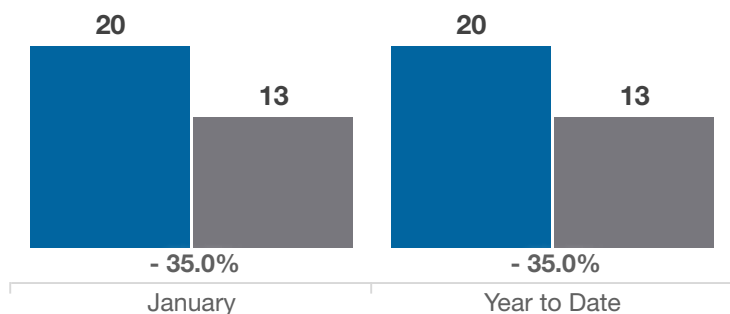
Champaign County

Key Metrics	January			Year to Date		
	2022	2023	% Change	Thru 1-2022	Thru 1-2023	% Change
Closed Sales	20	13	- 35.0%	20	13	- 35.0%
In Contracts	25	18	- 28.0%	25	18	- 28.0%
Average Sales Price*	\$207,930	\$225,538	+ 8.5%	\$207,930	\$225,538	+ 8.5%
Median Sales Price*	\$163,000	\$205,675	+ 26.2%	\$163,000	\$205,675	+ 26.2%
Average Price Per Square Foot*	\$120.11	\$142.10	+ 18.3%	\$120.11	\$142.10	+ 18.3%
Percent of Original List Price Received*	94.6%	96.9%	+ 2.4%	94.6%	96.9%	+ 2.4%
Percent of Last List Price Received*	96.9%	97.5%	+ 0.6%	96.9%	97.5%	+ 0.6%
Days on Market Until Sale	28	33	+ 17.9%	28	33	+ 17.9%
New Listings	10	8	- 20.0%	10	8	- 20.0%
Median List Price of New Listings	\$304,000	\$204,950	- 32.6%	\$304,000	\$204,950	- 32.6%
Median List Price at Time of Sale	\$178,450	\$202,450	+ 13.4%	\$178,450	\$202,450	+ 13.4%
Inventory of Homes for Sale	15	20	+ 33.3%	—	—	—
Months Supply of Inventory	0.7	1.1	+ 57.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

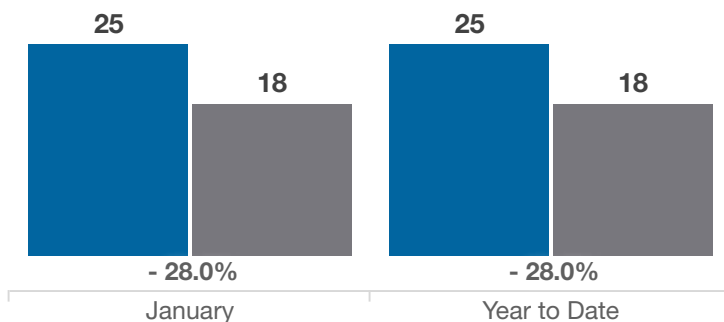
Closed Sales

■ 2022 ■ 2023



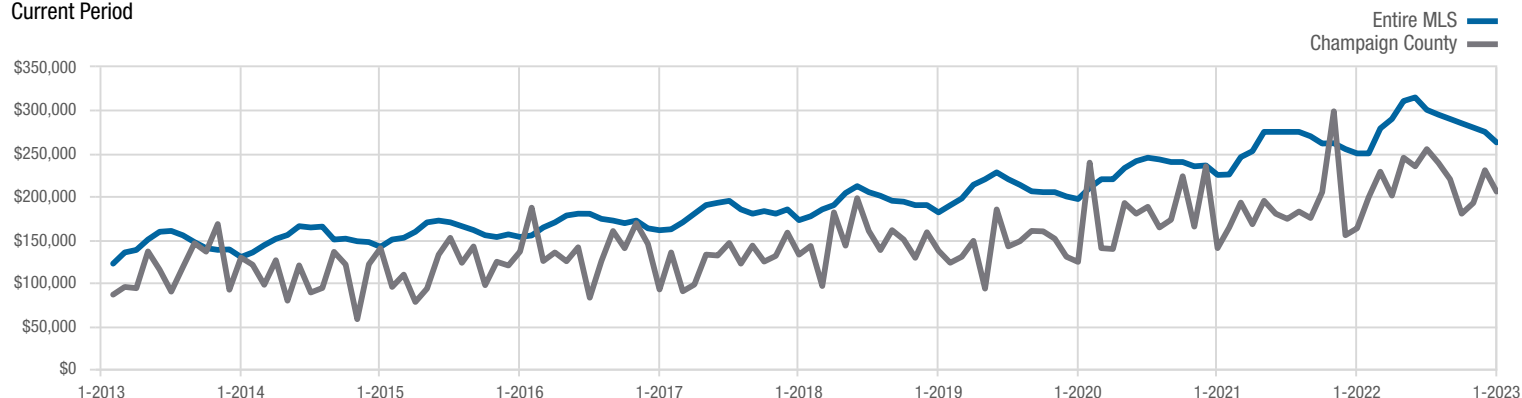
In Contracts

■ 2022 ■ 2023



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

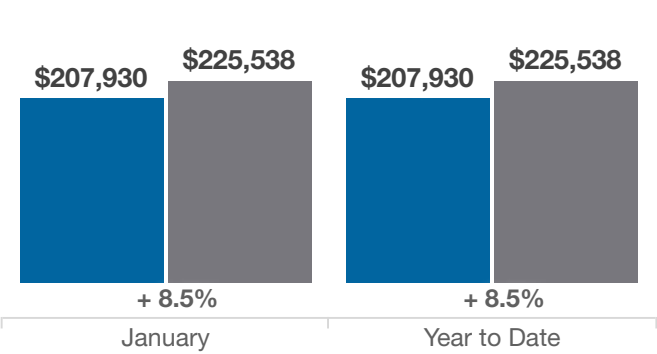
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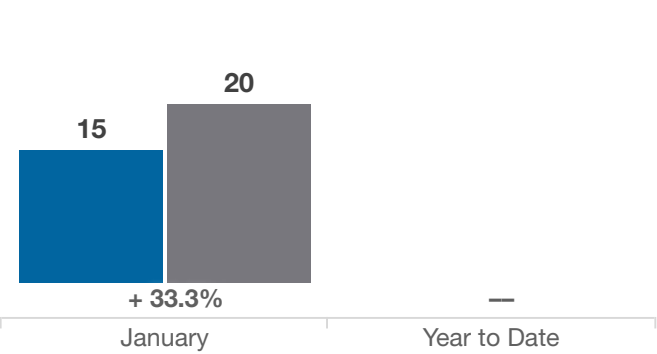


Champaign County

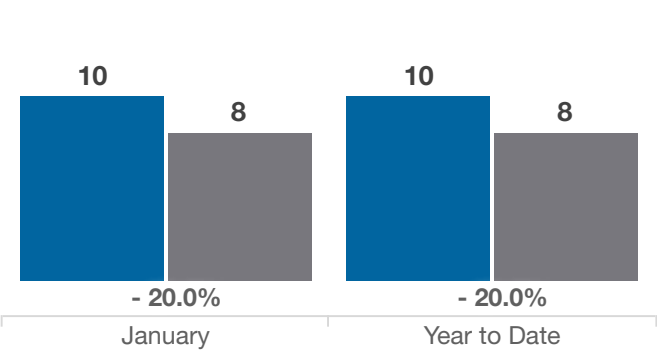
Average Sales Price



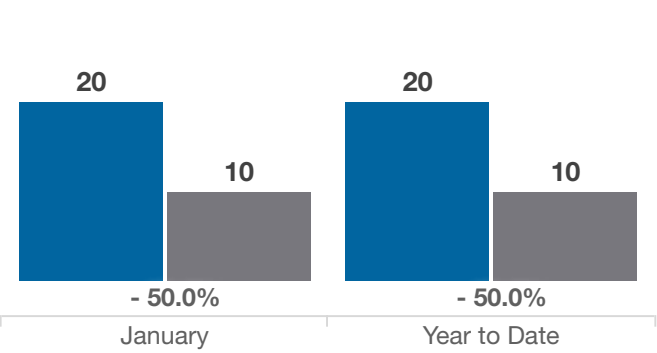
Inventory of Homes for Sale



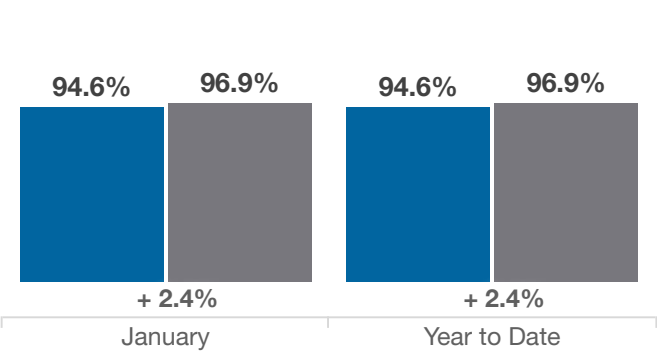
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

