

# Local Market Update – January 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



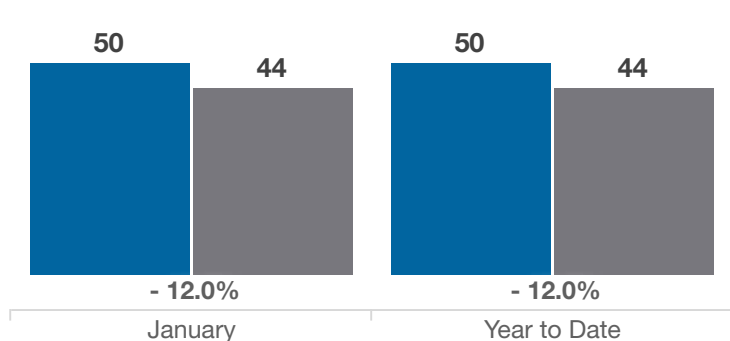
## Union County

Key Metrics	January			Year to Date		
	2022	2023	% Change	Thru 1-2022	Thru 1-2023	% Change
Closed Sales	50	44	- 12.0%	50	44	- 12.0%
In Contracts	69	73	+ 5.8%	69	73	+ 5.8%
Average Sales Price*	\$329,445	\$466,662	+ 41.7%	\$329,445	\$466,662	+ 41.7%
Median Sales Price*	\$305,000	\$484,950	+ 59.0%	\$305,000	\$484,950	+ 59.0%
Average Price Per Square Foot*	\$170.82	\$186.23	+ 9.0%	\$170.82	\$186.23	+ 9.0%
Percent of Original List Price Received*	98.4%	97.8%	- 0.6%	98.4%	97.8%	- 0.6%
Percent of Last List Price Received*	99.8%	98.8%	- 1.0%	99.8%	98.8%	- 1.0%
Days on Market Until Sale	15	21	+ 40.0%	15	21	+ 40.0%
New Listings	58	54	- 6.9%	58	54	- 6.9%
Median List Price of New Listings	\$410,665	\$474,530	+ 15.6%	\$410,665	\$474,530	+ 15.6%
Median List Price at Time of Sale	\$307,450	\$479,900	+ 56.1%	\$307,450	\$479,900	+ 56.1%
Inventory of Homes for Sale	54	77	+ 42.6%	—	—	—
Months Supply of Inventory	0.6	1.1	+ 83.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

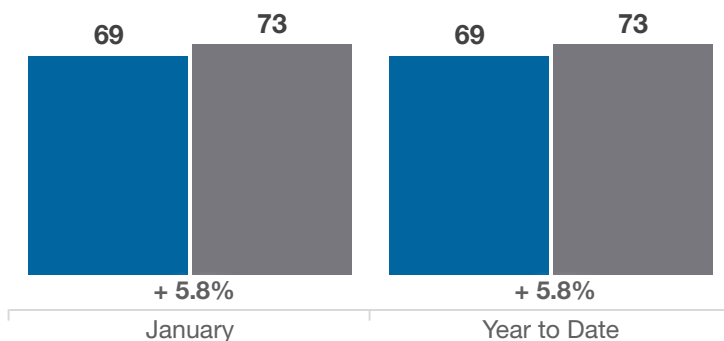
### Closed Sales

■ 2022 ■ 2023



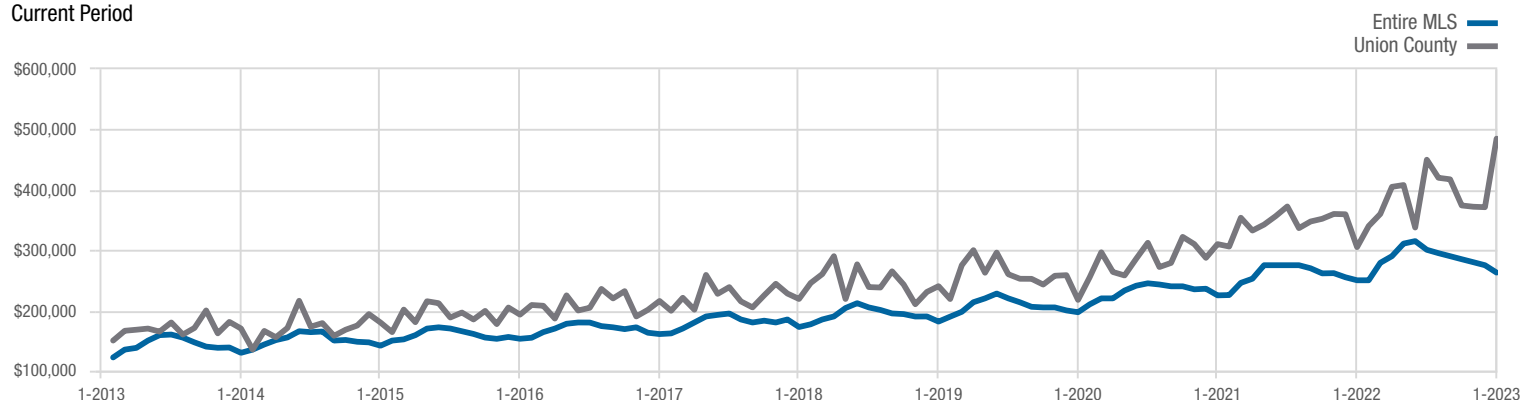
### In Contracts

■ 2022 ■ 2023



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

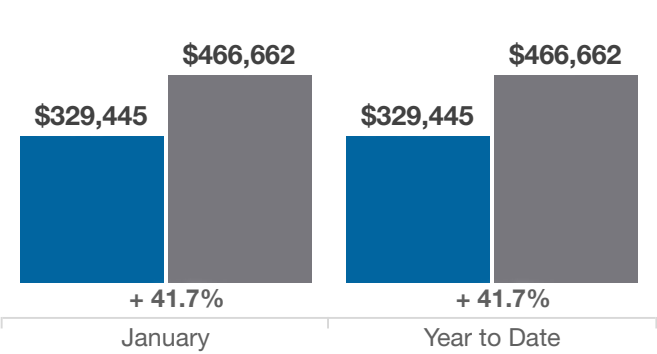
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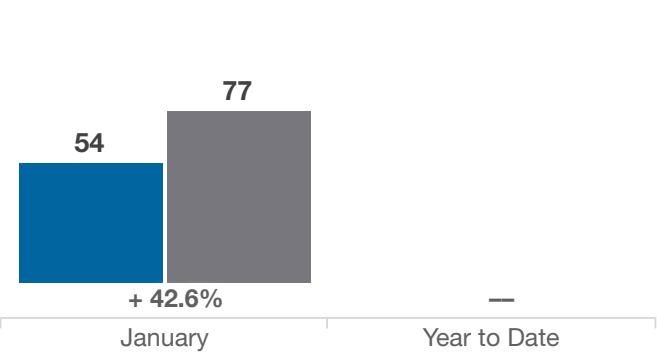


## Union County

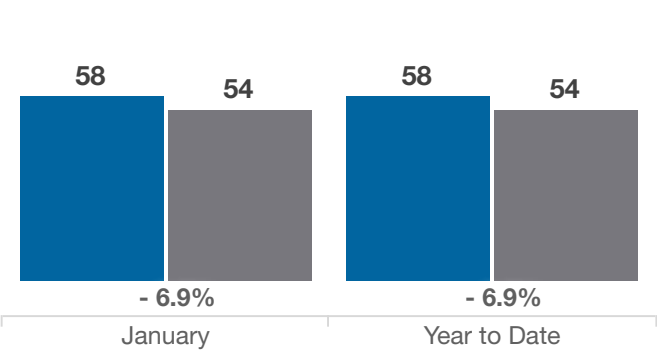
Average Sales Price



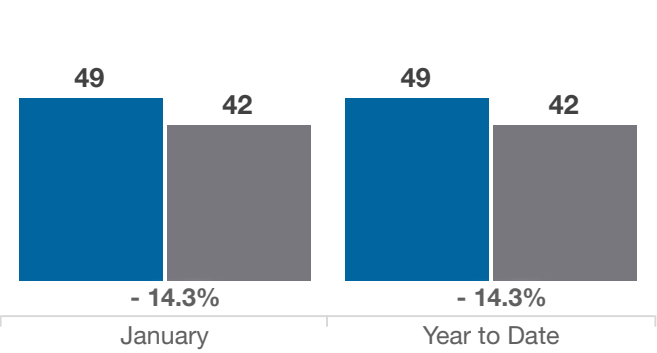
Inventory of Homes for Sale



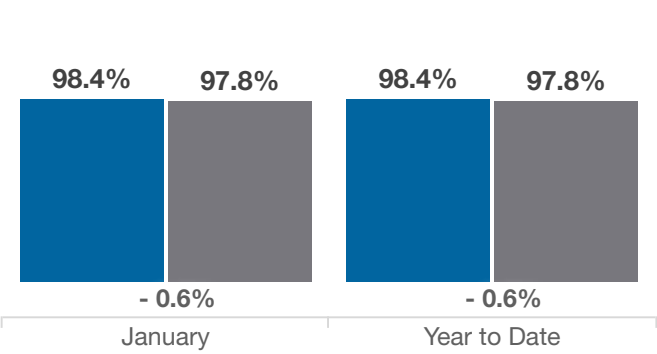
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

