

# Local Market Update – March 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Hilliard (Corp.)

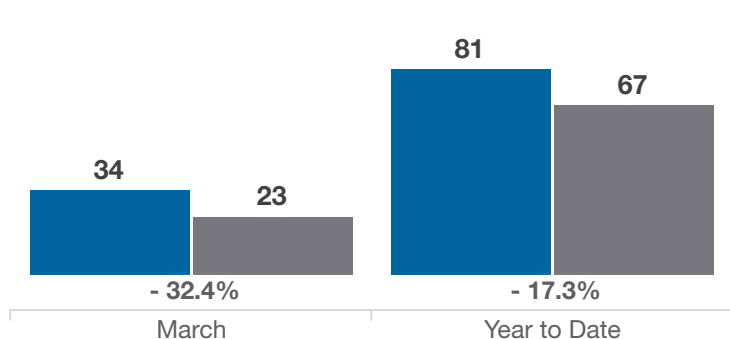
Franklin County

Key Metrics	March			Year to Date		
	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
Closed Sales	34	23	- 32.4%	81	67	- 17.3%
In Contracts	44	26	- 40.9%	91	76	- 16.5%
Average Sales Price*	\$378,742	\$395,602	+ 4.5%	\$374,427	\$408,596	+ 9.1%
Median Sales Price*	\$375,000	\$410,000	+ 9.3%	\$356,000	\$405,000	+ 13.8%
Average Price Per Square Foot*	\$205.57	\$217.35	+ 5.7%	\$197.72	\$209.09	+ 5.8%
Percent of Original List Price Received*	106.5%	101.6%	- 4.6%	105.6%	99.9%	- 5.4%
Percent of Last List Price Received*	106.7%	101.9%	- 4.5%	105.7%	100.5%	- 4.9%
Days on Market Until Sale	14	12	- 14.3%	10	19	+ 90.0%
New Listings	41	26	- 36.6%	88	62	- 29.5%
Median List Price of New Listings	\$425,000	\$392,450	- 7.7%	\$369,925	\$389,950	+ 5.4%
Median List Price at Time of Sale	\$344,900	\$385,000	+ 11.6%	\$339,900	\$394,900	+ 16.2%
Inventory of Homes for Sale	8	12	+ 50.0%	—	—	—
Months Supply of Inventory	0.2	0.3	+ 50.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

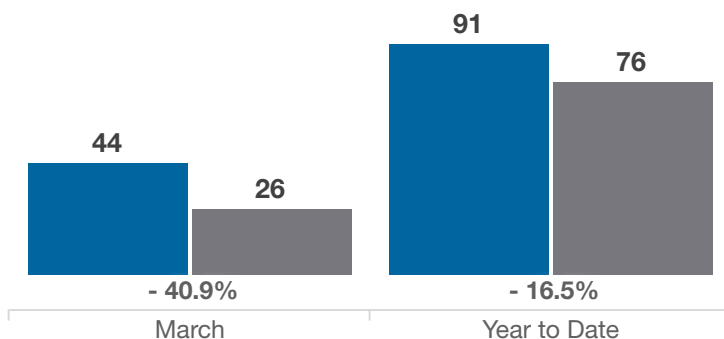
### Closed Sales

■ 2022 ■ 2023



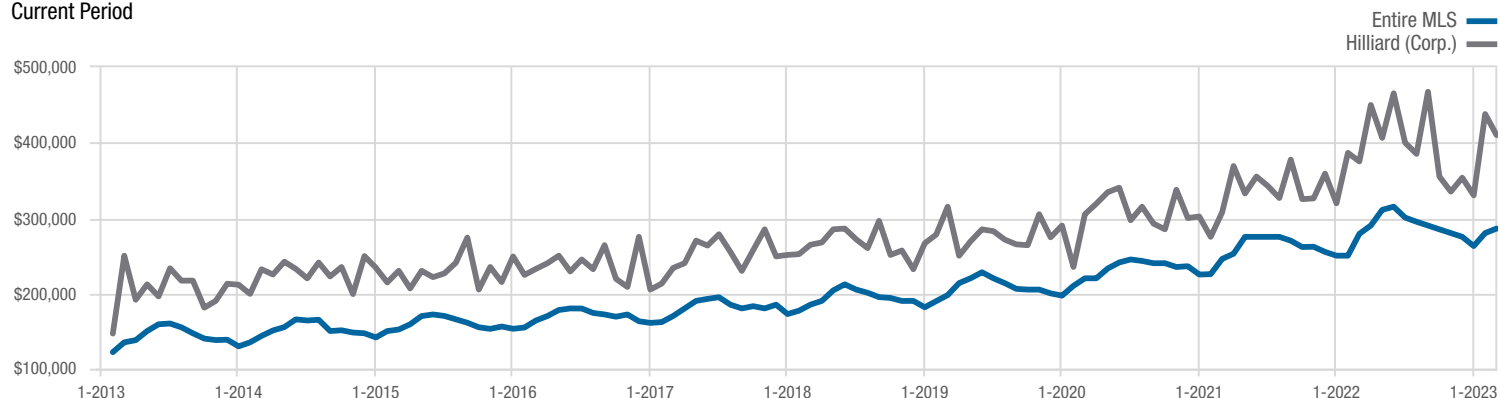
### In Contracts

■ 2022 ■ 2023



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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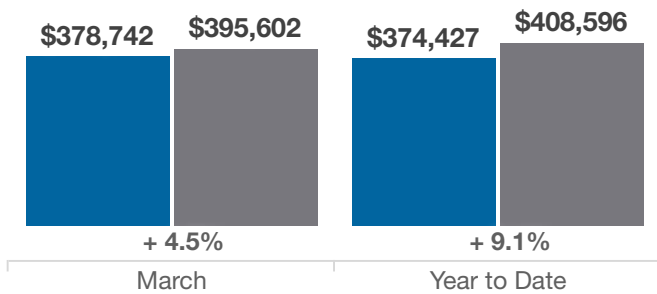


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Franklin County

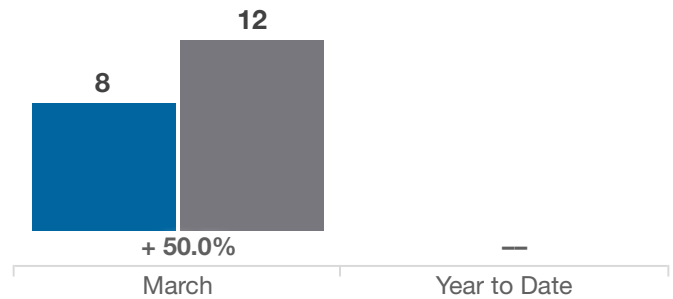
### Average Sales Price

■ 2022 ■ 2023



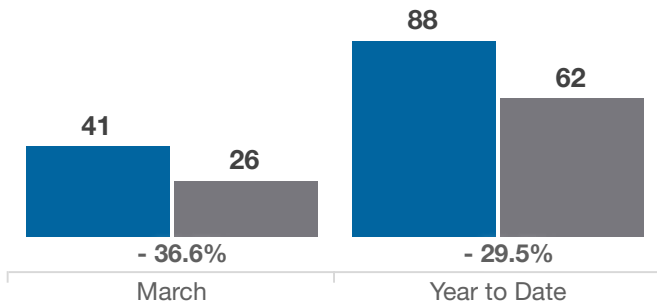
### Inventory of Homes for Sale

■ 2022 ■ 2023



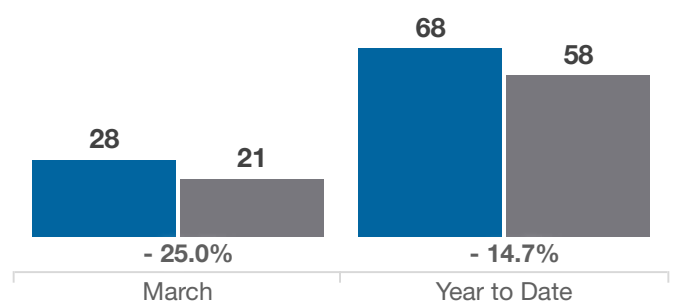
### New Listings

■ 2022 ■ 2023



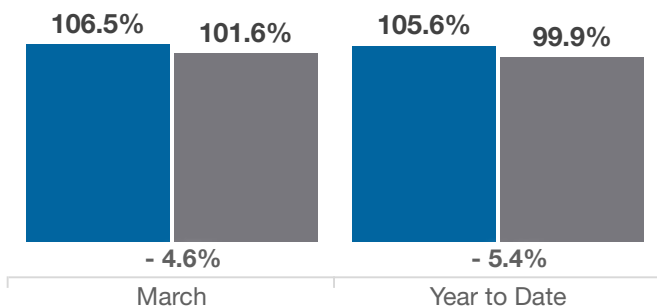
### Single Family Sales

■ 2022 ■ 2023



### Pct. Of Orig. List Price Received

■ 2022 ■ 2023



### Condo Sales

■ 2022 ■ 2023

