

Local Market Update – March 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



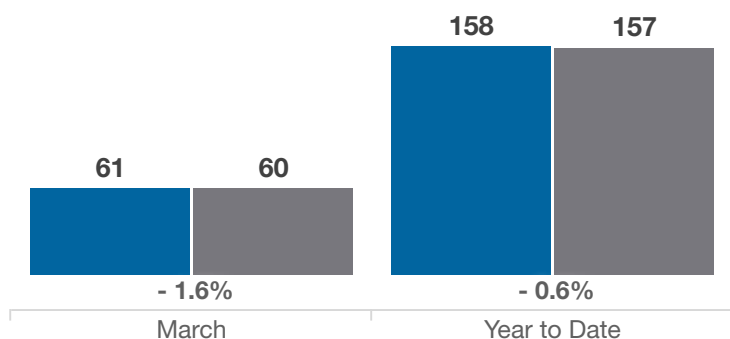
Union County

Key Metrics	March			Year to Date		
	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
Closed Sales	61	60	- 1.6%	158	157	- 0.6%
In Contracts	75	63	- 16.0%	195	183	- 6.2%
Average Sales Price*	\$421,015	\$467,458	+ 11.0%	\$387,882	\$435,703	+ 12.3%
Median Sales Price*	\$359,999	\$422,825	+ 17.5%	\$343,000	\$375,000	+ 9.3%
Average Price Per Square Foot*	\$174.32	\$205.80	+ 18.1%	\$173.51	\$191.73	+ 10.5%
Percent of Original List Price Received*	103.6%	98.8%	- 4.6%	101.2%	98.0%	- 3.2%
Percent of Last List Price Received*	104.0%	100.1%	- 3.8%	102.1%	99.5%	- 2.5%
Days on Market Until Sale	19	46	+ 142.1%	17	38	+ 123.5%
New Listings	78	63	- 19.2%	194	184	- 5.2%
Median List Price of New Listings	\$374,900	\$409,348	+ 9.2%	\$379,900	\$429,950	+ 13.2%
Median List Price at Time of Sale	\$339,900	\$414,900	+ 22.1%	\$329,900	\$379,900	+ 15.2%
Inventory of Homes for Sale	56	76	+ 35.7%	—	—	—
Months Supply of Inventory	0.7	1.1	+ 57.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

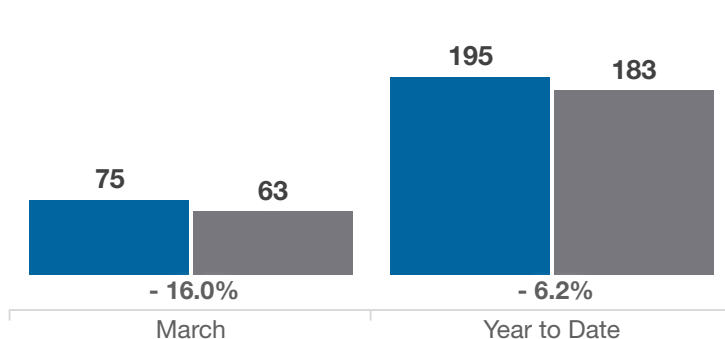
Closed Sales

■ 2022 ■ 2023



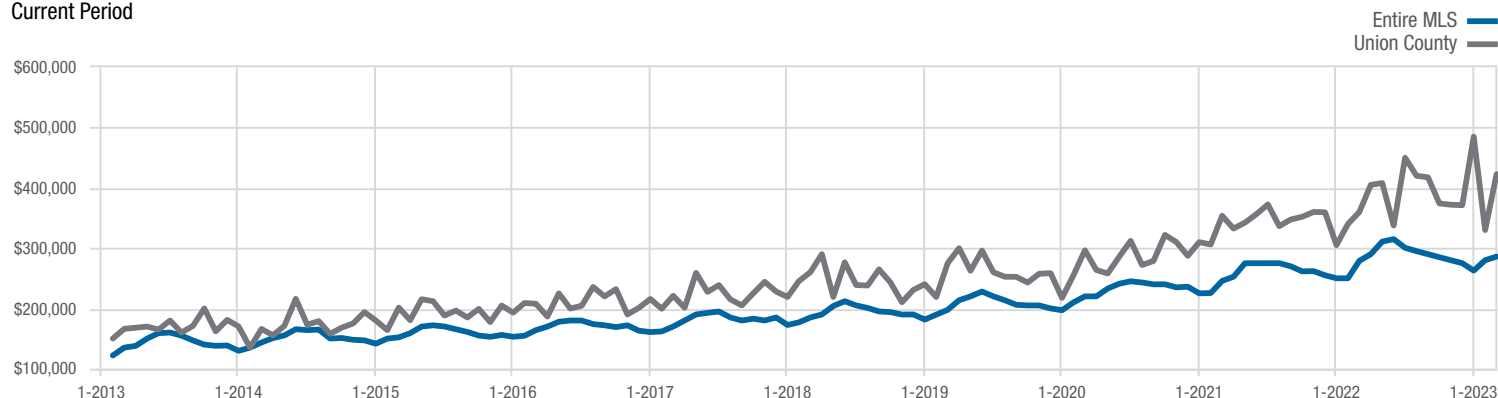
In Contracts

■ 2022 ■ 2023



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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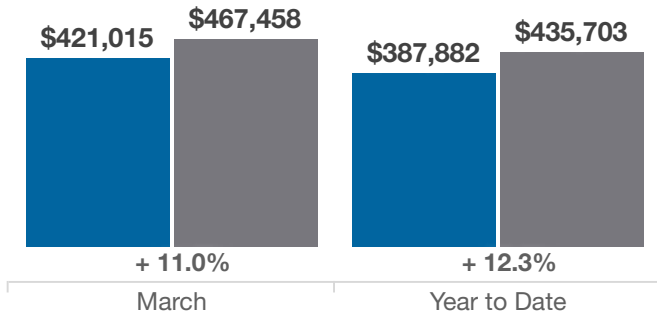
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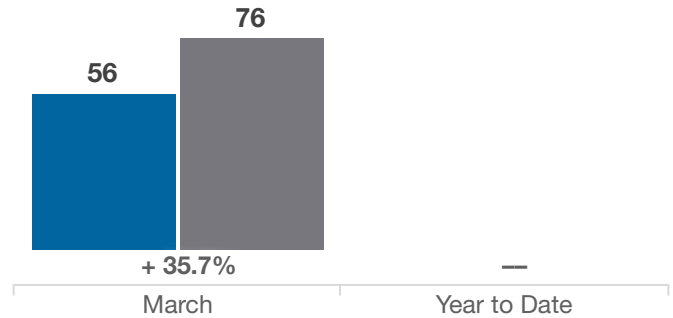
Average Sales Price

■ 2022 ■ 2023



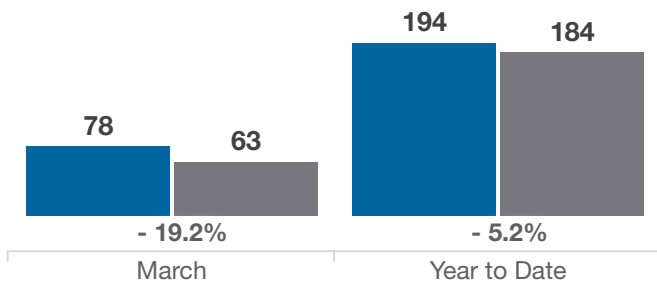
Inventory of Homes for Sale

■ 2022 ■ 2023



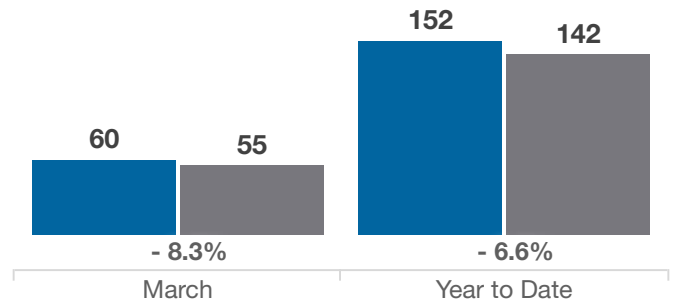
New Listings

■ 2022 ■ 2023



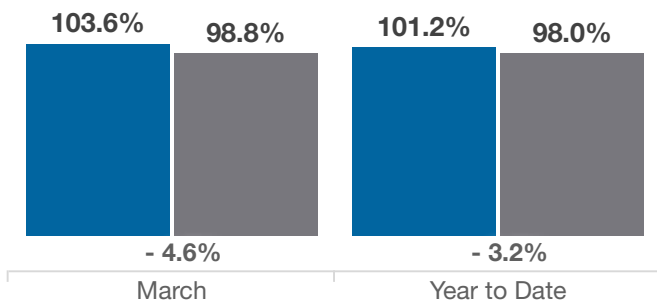
Single Family Sales

■ 2022 ■ 2023



Pct. Of Orig. List Price Received

■ 2022 ■ 2023



Condo Sales

■ 2022 ■ 2023

