

Local Market Update – July 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Hilliard (Corp.)

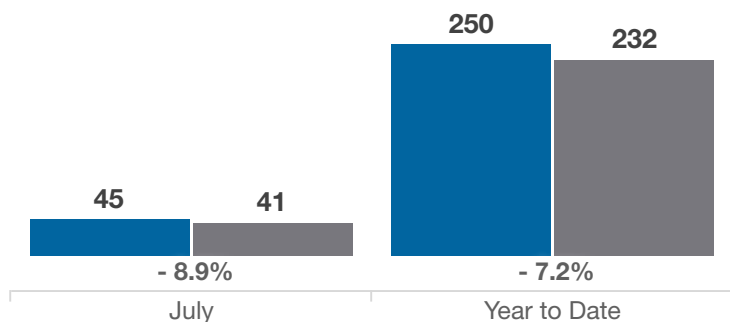
Franklin County

Key Metrics	July			Year to Date		
	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change
Closed Sales	45	41	- 8.9%	250	232	- 7.2%
In Contracts	68	43	- 36.8%	287	255	- 11.1%
Average Sales Price*	\$395,789	\$430,954	+ 8.9%	\$415,248	\$418,023	+ 0.7%
Median Sales Price*	\$400,000	\$411,000	+ 2.8%	\$407,995	\$410,000	+ 0.5%
Average Price Per Square Foot*	\$204.28	\$219.06	+ 7.2%	\$207.42	\$213.64	+ 3.0%
Percent of Original List Price Received*	103.8%	103.4%	- 0.4%	106.1%	102.4%	- 3.5%
Percent of Last List Price Received*	104.1%	103.6%	- 0.5%	106.2%	102.8%	- 3.2%
Days on Market Until Sale	7	12	+ 71.4%	7	13	+ 85.7%
New Listings	58	37	- 36.2%	310	259	- 16.5%
Median List Price of New Listings	\$394,950	\$450,000	+ 13.9%	\$377,450	\$407,700	+ 8.0%
Median List Price at Time of Sale	\$360,000	\$399,000	+ 10.8%	\$374,950	\$397,000	+ 5.9%
Inventory of Homes for Sale	26	22	- 15.4%	—	—	—
Months Supply of Inventory	0.6	0.6	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

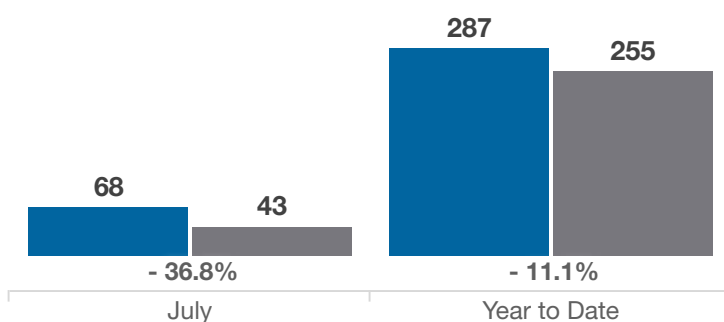
Closed Sales

■ 2022 ■ 2023



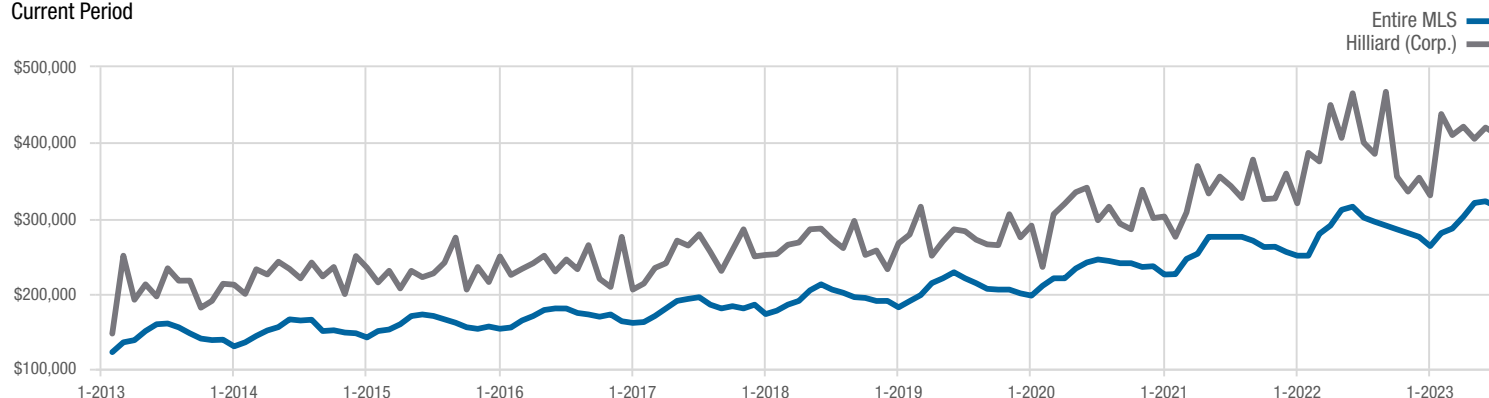
In Contracts

■ 2022 ■ 2023



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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