

Local Market Update – July 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

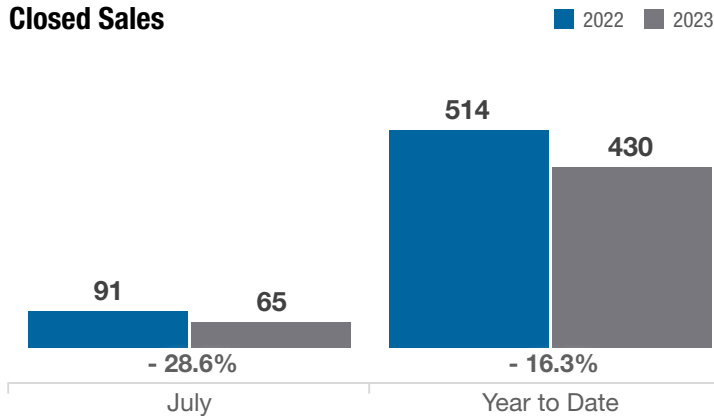


Union County

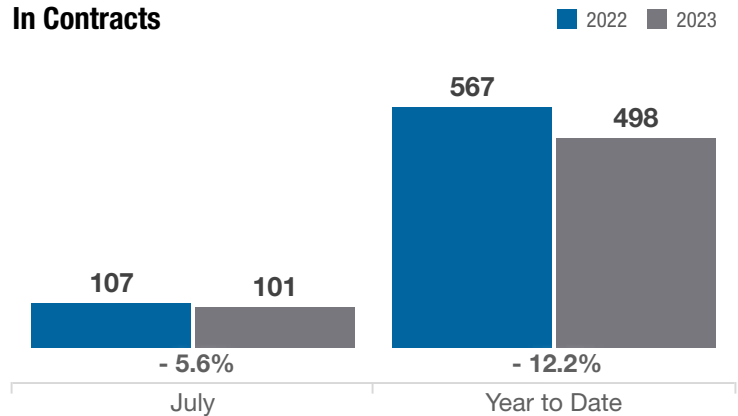
Key Metrics	July			Year to Date		
	2022	2023	% Change	Thru 7-2022	Thru 7-2023	% Change
Closed Sales	91	65	- 28.6%	514	430	- 16.3%
In Contracts	107	101	- 5.6%	567	498	- 12.2%
Average Sales Price*	\$515,727	\$509,620	- 1.2%	\$443,061	\$461,429	+ 4.1%
Median Sales Price*	\$450,000	\$410,000	- 8.9%	\$385,000	\$403,950	+ 4.9%
Average Price Per Square Foot*	\$200.58	\$207.44	+ 3.4%	\$186.48	\$200.53	+ 7.5%
Percent of Original List Price Received*	101.5%	102.2%	+ 0.7%	102.5%	100.0%	- 2.4%
Percent of Last List Price Received*	102.1%	102.4%	+ 0.3%	103.0%	100.9%	- 2.0%
Days on Market Until Sale	17	16	- 5.9%	15	30	+ 100.0%
New Listings	102	101	- 1.0%	628	571	- 9.1%
Median List Price of New Listings	\$482,450	\$409,900	- 15.0%	\$399,450	\$429,900	+ 7.6%
Median List Price at Time of Sale	\$449,900	\$419,990	- 6.6%	\$369,450	\$399,900	+ 8.2%
Inventory of Homes for Sale	101	109	+ 7.9%	—	—	—
Months Supply of Inventory	1.2	1.6	+ 33.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

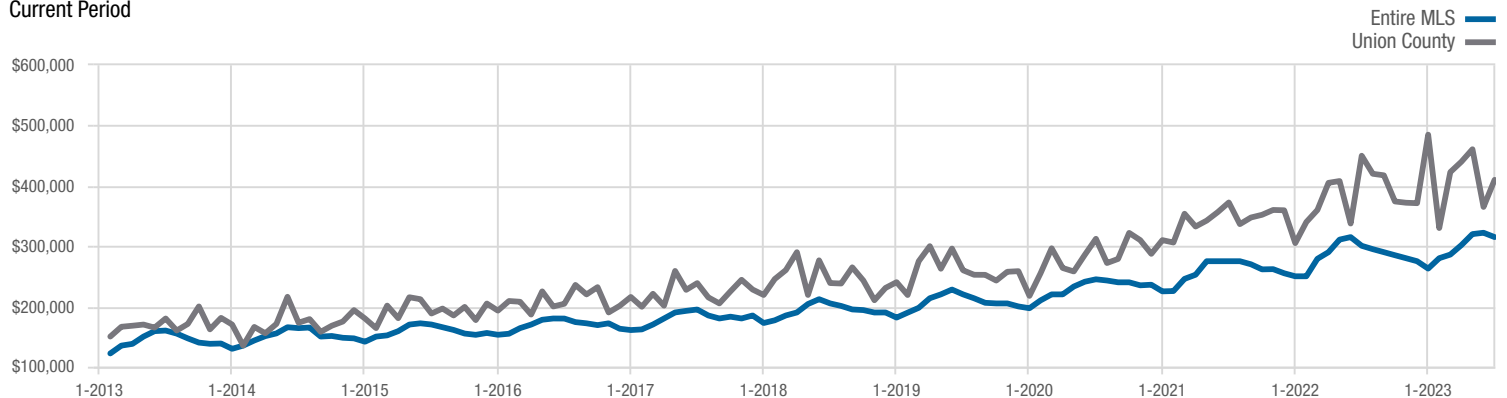


In Contracts



Median Sales Price

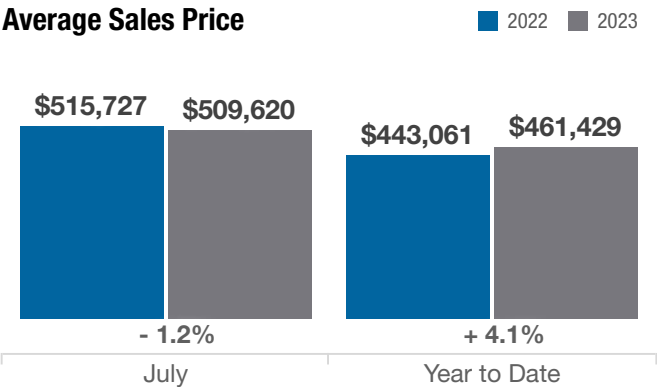
Current Period



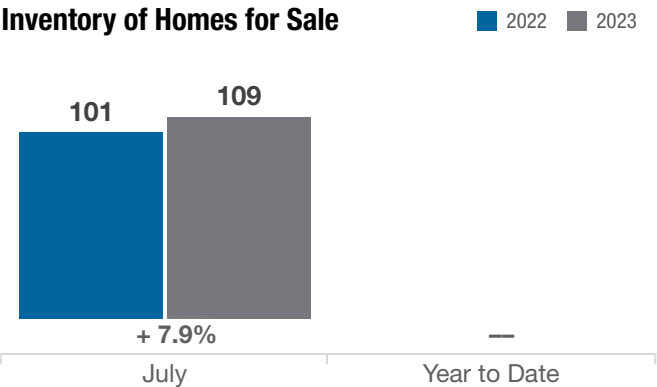
Each data point represents the median sales price in a given month.

Union County

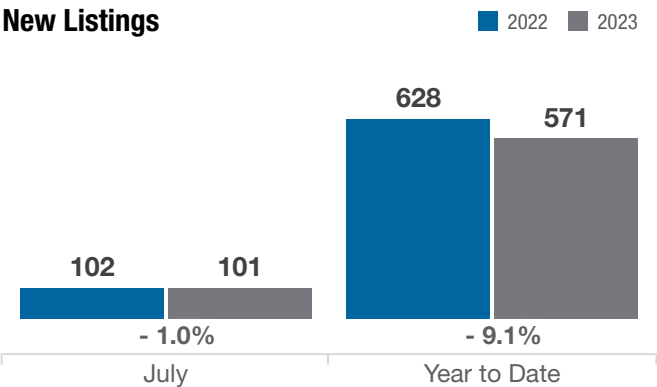
Average Sales Price



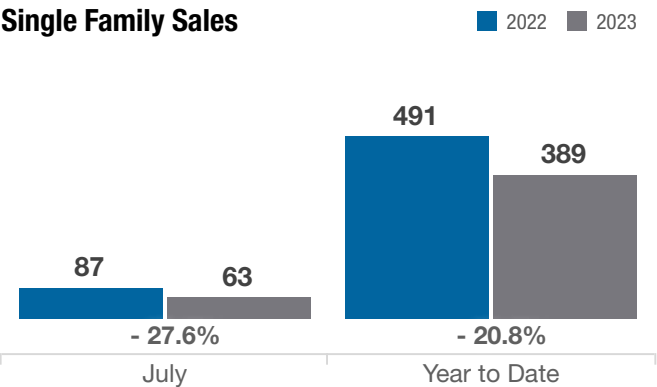
Inventory of Homes for Sale



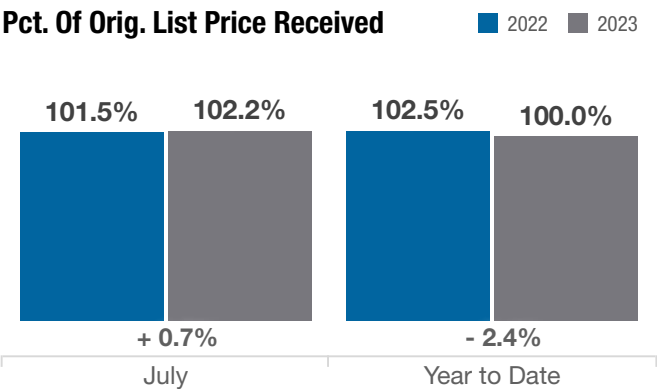
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

