

Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



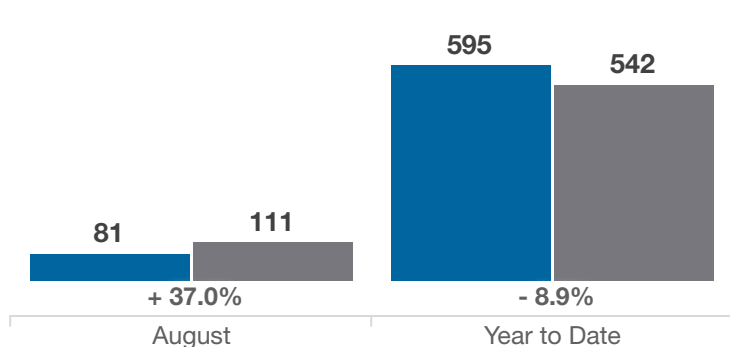
Union County

Key Metrics	August			Year to Date		
	2022	2023	% Change	Thru 8-2022	Thru 8-2023	% Change
Closed Sales	81	111	+ 37.0%	595	542	- 8.9%
In Contracts	103	94	- 8.7%	654	582	- 11.0%
Average Sales Price*	\$481,372	\$512,655	+ 6.5%	\$448,276	\$471,990	+ 5.3%
Median Sales Price*	\$420,000	\$430,000	+ 2.4%	\$389,000	\$412,500	+ 6.0%
Average Price Per Square Foot*	\$191.31	\$201.73	+ 5.4%	\$187.13	\$200.88	+ 7.3%
Percent of Original List Price Received*	98.2%	99.4%	+ 1.2%	101.9%	99.9%	- 2.0%
Percent of Last List Price Received*	99.2%	100.3%	+ 1.1%	102.5%	100.8%	- 1.7%
Days on Market Until Sale	14	18	+ 28.6%	15	27	+ 80.0%
New Listings	90	97	+ 7.8%	720	669	- 7.1%
Median List Price of New Listings	\$359,450	\$412,108	+ 14.6%	\$397,450	\$425,341	+ 7.0%
Median List Price at Time of Sale	\$435,000	\$429,900	- 1.2%	\$379,900	\$411,950	+ 8.4%
Inventory of Homes for Sale	96	111	+ 15.6%	—	—	—
Months Supply of Inventory	1.2	1.7	+ 41.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

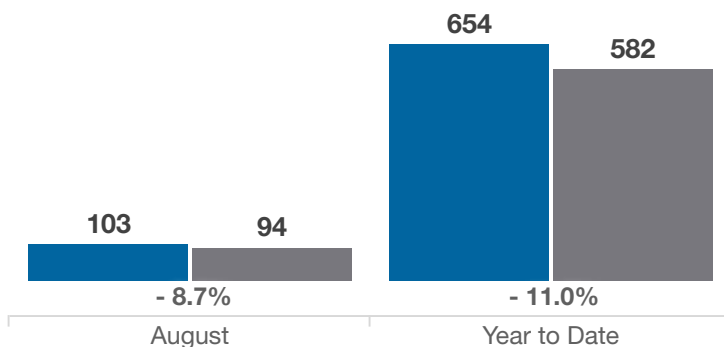
Closed Sales

■ 2022 ■ 2023



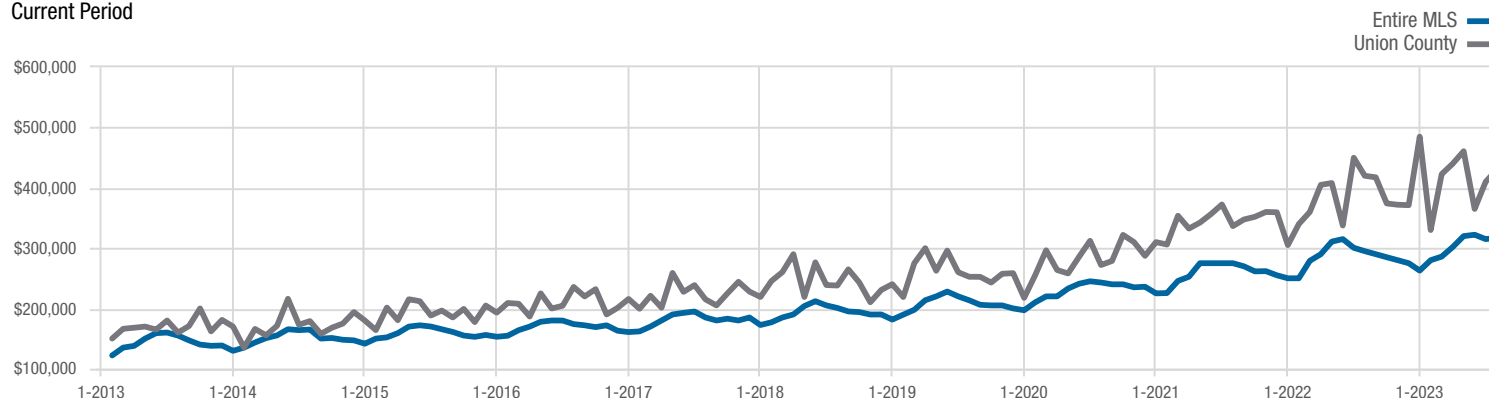
In Contracts

■ 2022 ■ 2023



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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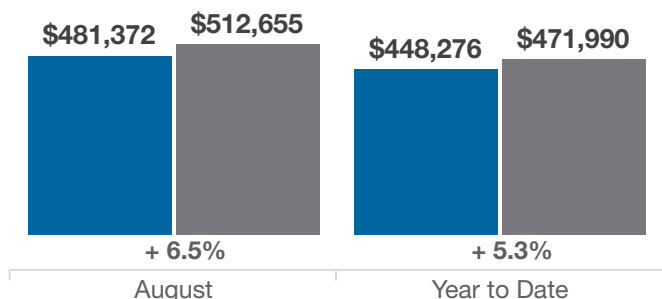
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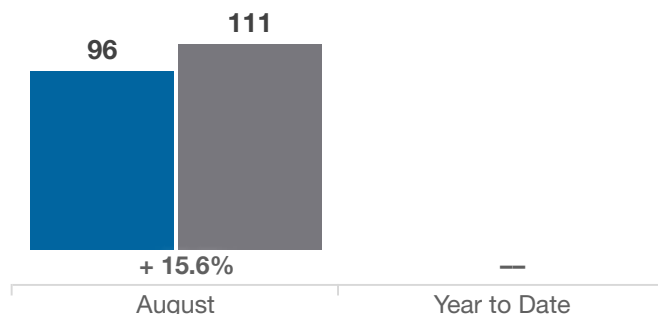
Average Sales Price

■ 2022 ■ 2023



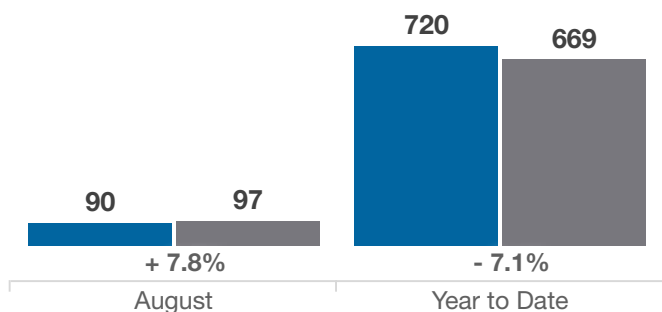
Inventory of Homes for Sale

■ 2022 ■ 2023



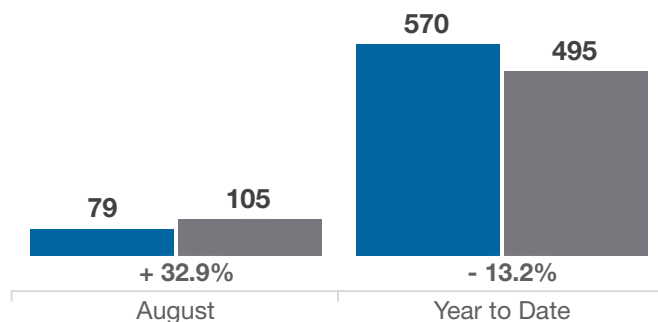
New Listings

■ 2022 ■ 2023



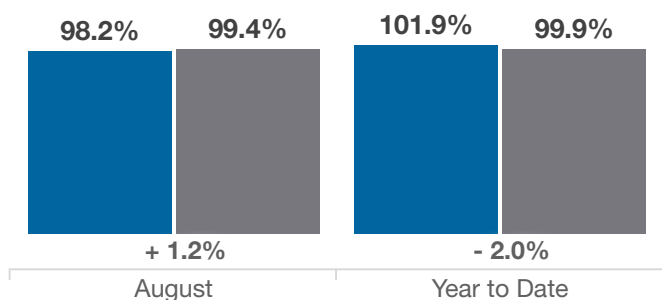
Single Family Sales

■ 2022 ■ 2023



Pct. Of Orig. List Price Received

■ 2022 ■ 2023



Condo Sales

■ 2022 ■ 2023

