

# Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY

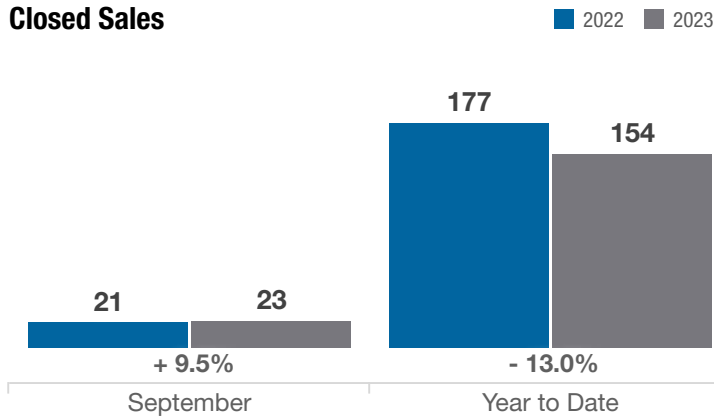


## Champaign County

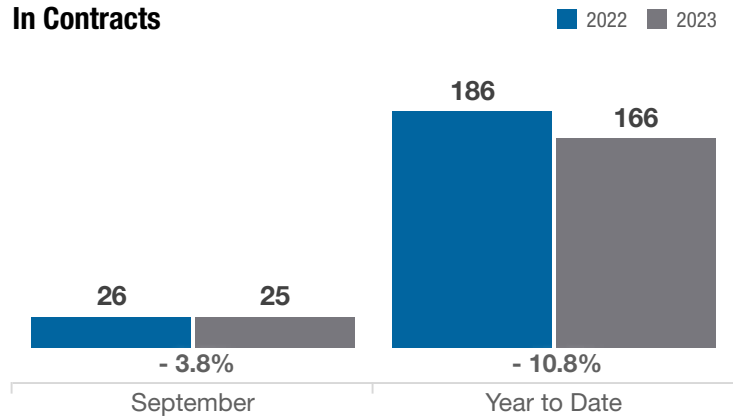
Key Metrics	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Closed Sales	21	23	+ 9.5%	177	154	- 13.0%
In Contracts	26	25	- 3.8%	186	166	- 10.8%
Average Sales Price*	\$265,650	\$211,715	- 20.3%	\$238,176	\$241,213	+ 1.3%
Median Sales Price*	\$220,000	\$200,000	- 9.1%	\$215,000	\$221,450	+ 3.0%
Average Price Per Square Foot*	\$155.02	\$145.04	- 6.4%	\$136.20	\$152.46	+ 11.9%
Percent of Original List Price Received*	95.0%	98.4%	+ 3.6%	98.7%	97.1%	- 1.6%
Percent of Last List Price Received*	97.5%	98.8%	+ 1.3%	99.9%	98.6%	- 1.3%
Days on Market Until Sale	25	13	- 48.0%	18	30	+ 66.7%
New Listings	24	19	- 20.8%	205	179	- 12.7%
Median List Price of New Listings	\$239,450	\$234,000	- 2.3%	\$229,900	\$244,900	+ 6.5%
Median List Price at Time of Sale	\$229,900	\$210,000	- 8.7%	\$229,000	\$220,000	- 3.9%
Inventory of Homes for Sale	33	24	- 27.3%	—	—	—
Months Supply of Inventory	1.6	1.4	- 12.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Closed Sales

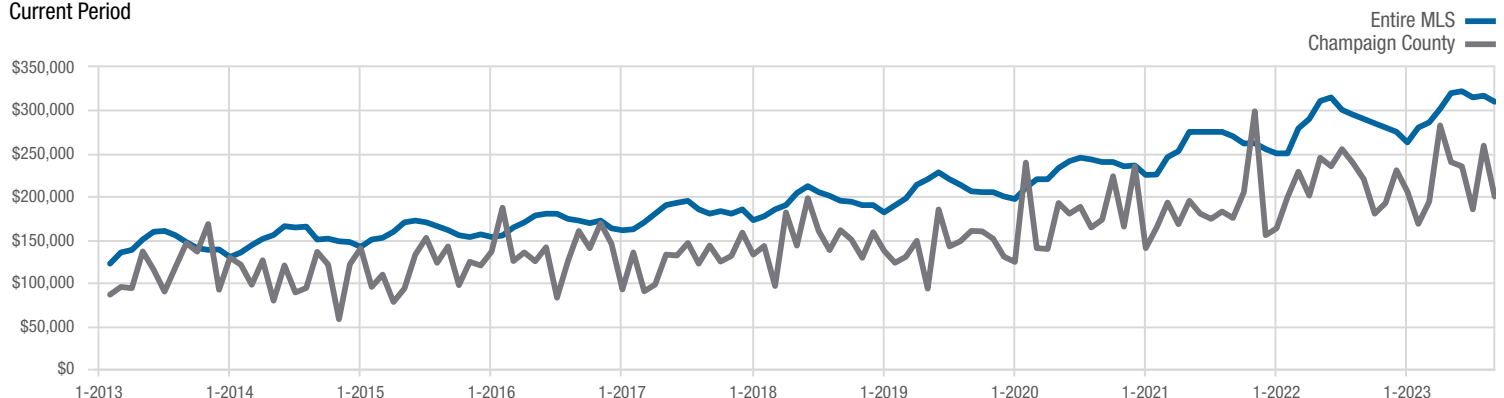


### In Contracts



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

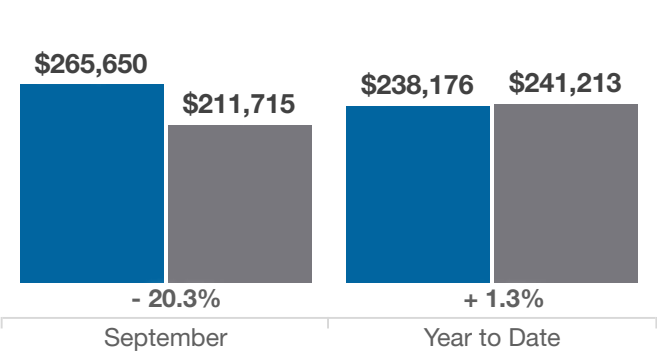
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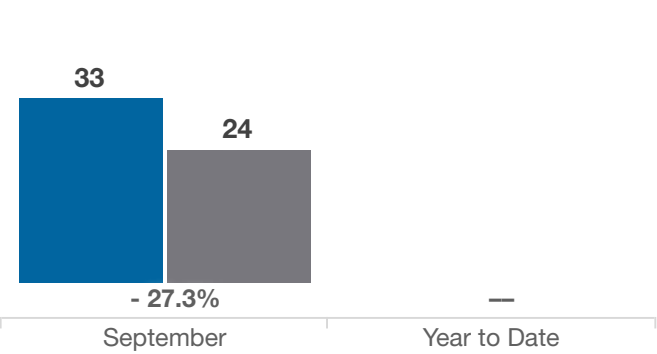


## Champaign County

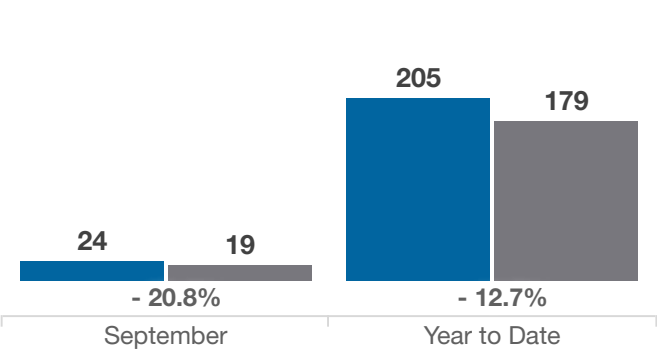
Average Sales Price



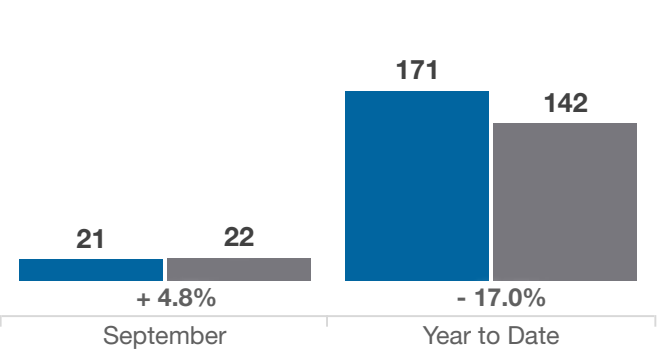
Inventory of Homes for Sale



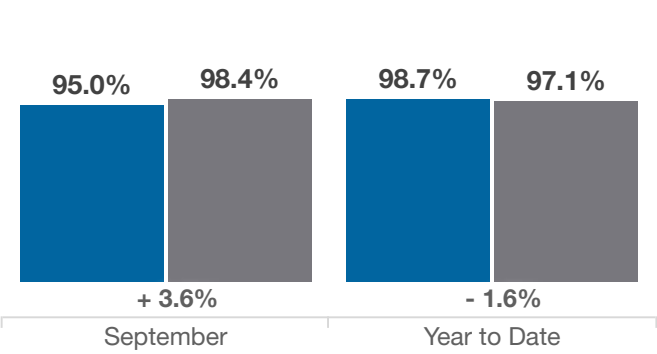
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

