

Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Columbus (Corp.)

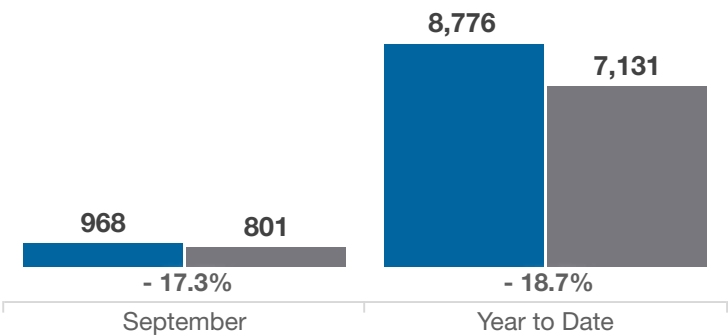
Franklin, Fairfield and Delaware Counties

| Key Metrics | September | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| | 2022 | 2023 | % Change | Thru 9-2022 | Thru 9-2023 | % Change |
| Closed Sales | 968 | 801 | - 17.3% | 8,776 | 7,131 | - 18.7% |
| In Contracts | 919 | 870 | - 5.3% | 9,057 | 7,422 | - 18.1% |
| Average Sales Price* | \$281,840 | \$302,934 | + 7.5% | \$279,015 | \$292,481 | + 4.8% |
| Median Sales Price* | \$259,000 | \$279,450 | + 7.9% | \$259,000 | \$270,000 | + 4.2% |
| Average Price Per Square Foot* | \$187.54 | \$198.20 | + 5.7% | \$188.56 | \$196.81 | + 4.4% |
| Percent of Original List Price Received* | 99.4% | 99.6% | + 0.2% | 102.9% | 100.6% | - 2.2% |
| Percent of Last List Price Received* | 100.8% | 100.6% | - 0.2% | 103.5% | 101.6% | - 1.8% |
| Days on Market Until Sale | 17 | 16 | - 5.9% | 14 | 19 | + 35.7% |
| New Listings | 1,042 | 995 | - 4.5% | 10,513 | 8,488 | - 19.3% |
| Median List Price of New Listings | \$254,900 | \$274,900 | + 7.8% | \$249,900 | \$269,900 | + 8.0% |
| Median List Price at Time of Sale | \$252,000 | \$279,900 | + 11.1% | \$249,900 | \$265,000 | + 6.0% |
| Inventory of Homes for Sale | 1,231 | 1,101 | - 10.6% | — | — | — |
| Months Supply of Inventory | 1.2 | 1.4 | + 16.7% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

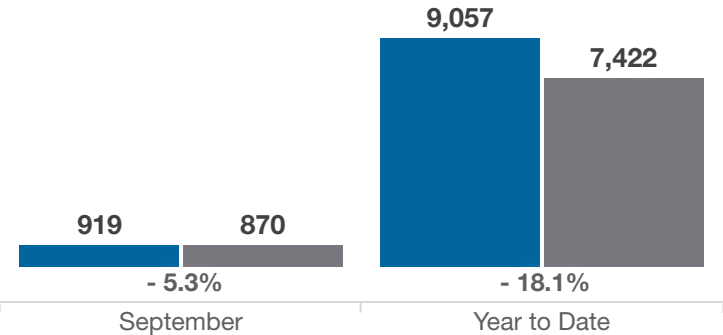
Closed Sales

■ 2022 ■ 2023



In Contracts

■ 2022 ■ 2023



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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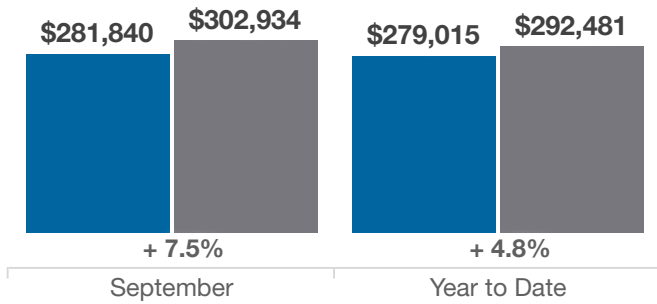


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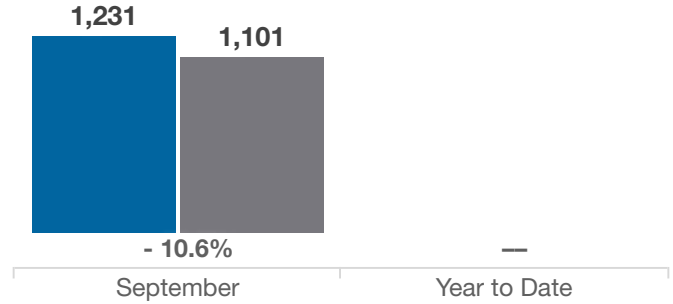
Average Sales Price

■ 2022 ■ 2023



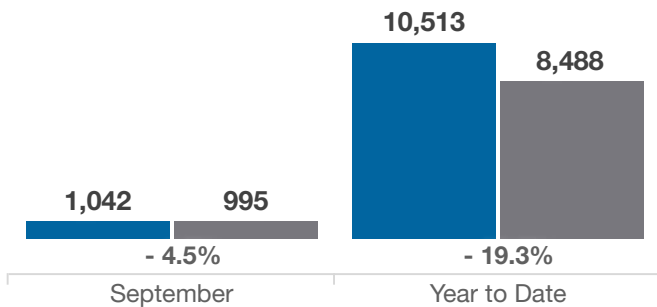
Inventory of Homes for Sale

■ 2022 ■ 2023



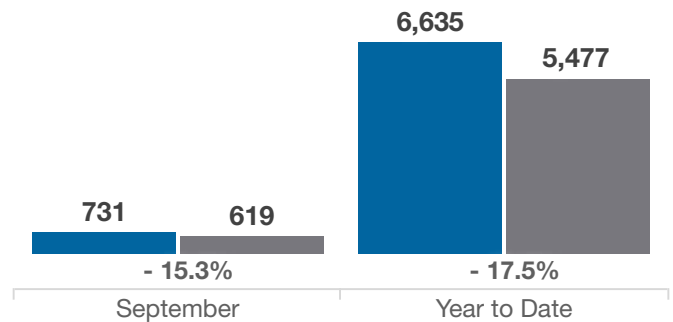
New Listings

■ 2022 ■ 2023



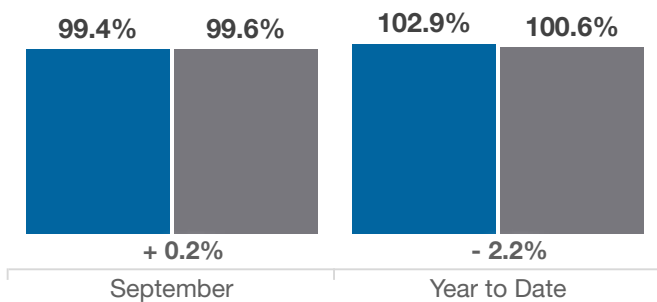
Single Family Sales

■ 2022 ■ 2023



Pct. Of Orig. List Price Received

■ 2022 ■ 2023



Condo Sales

■ 2022 ■ 2023

