

# Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Hilliard (Corp.)

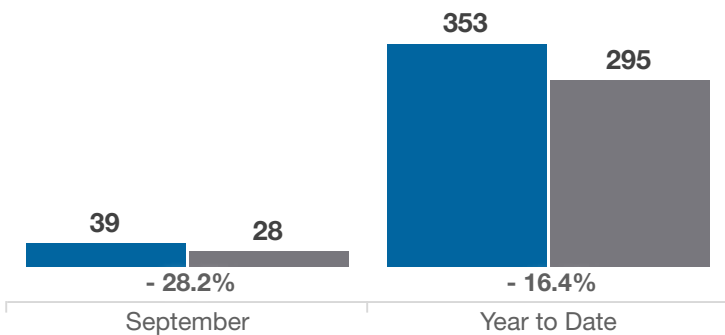
Franklin County

Key Metrics	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Closed Sales	39	28	- 28.2%	353	295	- 16.4%
In Contracts	43	24	- 44.2%	360	311	- 13.6%
Average Sales Price*	\$472,932	\$467,793	- 1.1%	\$418,817	\$431,601	+ 3.1%
Median Sales Price*	\$467,500	\$467,500	0.0%	\$415,000	\$420,000	+ 1.2%
Average Price Per Square Foot*	\$206.53	\$209.18	+ 1.3%	\$206.08	\$214.12	+ 3.9%
Percent of Original List Price Received*	99.6%	97.5%	- 2.1%	104.5%	101.9%	- 2.5%
Percent of Last List Price Received*	100.8%	99.6%	- 1.2%	104.9%	102.5%	- 2.3%
Days on Market Until Sale	11	17	+ 54.5%	8	14	+ 75.0%
New Listings	47	35	- 25.5%	396	329	- 16.9%
Median List Price of New Listings	\$369,900	\$429,900	+ 16.2%	\$379,950	\$425,000	+ 11.9%
Median List Price at Time of Sale	\$475,000	\$457,500	- 3.7%	\$395,000	\$415,000	+ 5.1%
Inventory of Homes for Sale	28	28	0.0%	—	—	—
Months Supply of Inventory	0.7	0.8	+ 14.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

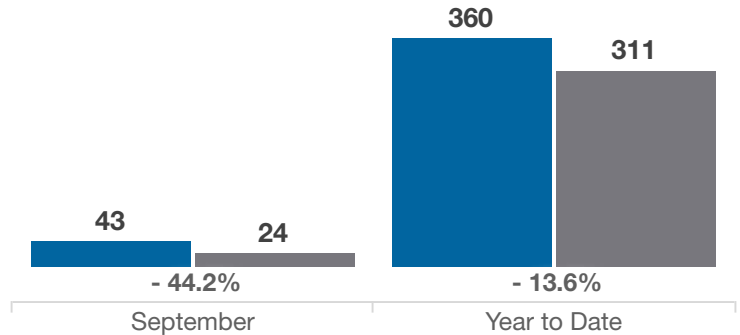
### Closed Sales

■ 2022 ■ 2023



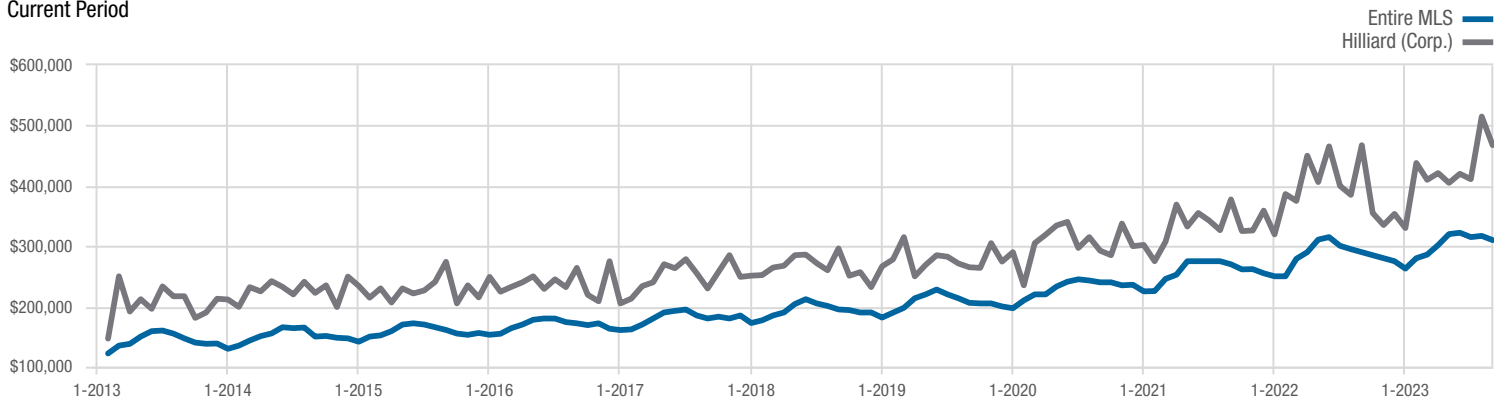
### In Contracts

■ 2022 ■ 2023



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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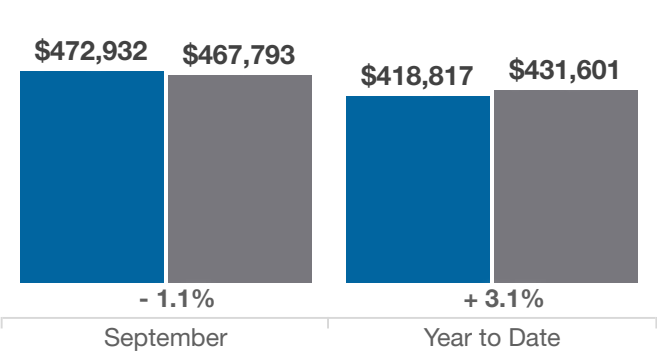
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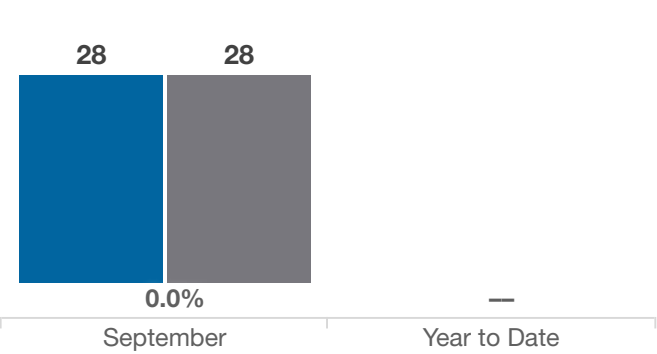
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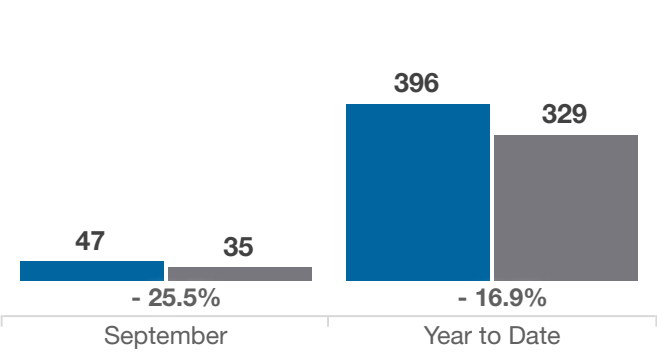
Average Sales Price



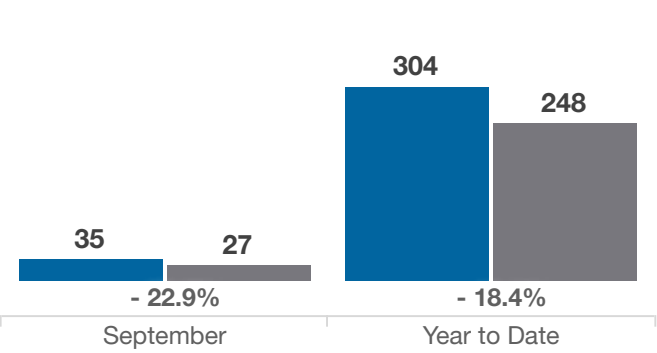
Inventory of Homes for Sale



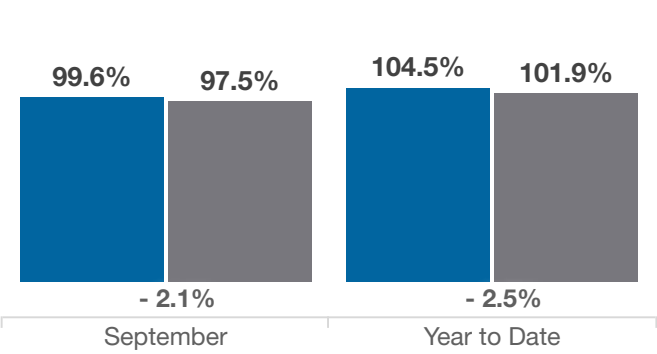
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

