

# Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



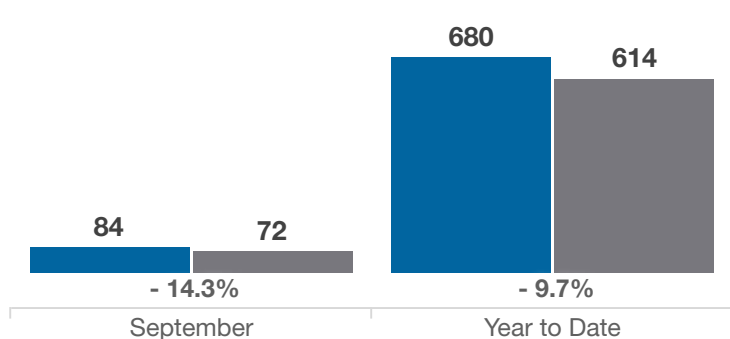
## Union County

Key Metrics	September			Year to Date		
	2022	2023	% Change	Thru 9-2022	Thru 9-2023	% Change
Closed Sales	84	72	- 14.3%	680	614	- 9.7%
In Contracts	83	86	+ 3.6%	728	651	- 10.6%
Average Sales Price*	\$502,946	\$430,111	- 14.5%	\$455,061	\$467,079	+ 2.6%
Median Sales Price*	\$417,500	\$387,450	- 7.2%	\$393,000	\$410,000	+ 4.3%
Average Price Per Square Foot*	\$198.12	\$203.56	+ 2.7%	\$188.40	\$201.20	+ 6.8%
Percent of Original List Price Received*	97.7%	97.5%	- 0.2%	101.4%	99.6%	- 1.8%
Percent of Last List Price Received*	99.6%	99.1%	- 0.5%	102.1%	100.6%	- 1.5%
Days on Market Until Sale	19	22	+ 15.8%	15	27	+ 80.0%
New Listings	83	75	- 9.6%	806	744	- 7.7%
Median List Price of New Listings	\$399,900	\$379,000	- 5.2%	\$399,000	\$424,900	+ 6.5%
Median List Price at Time of Sale	\$422,500	\$387,450	- 8.3%	\$381,250	\$409,900	+ 7.5%
Inventory of Homes for Sale	100	111	+ 11.0%	—	—	—
Months Supply of Inventory	1.3	1.7	+ 30.8%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

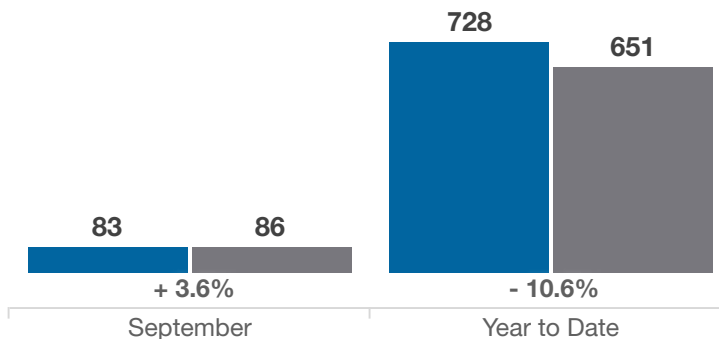
### Closed Sales

■ 2022 ■ 2023



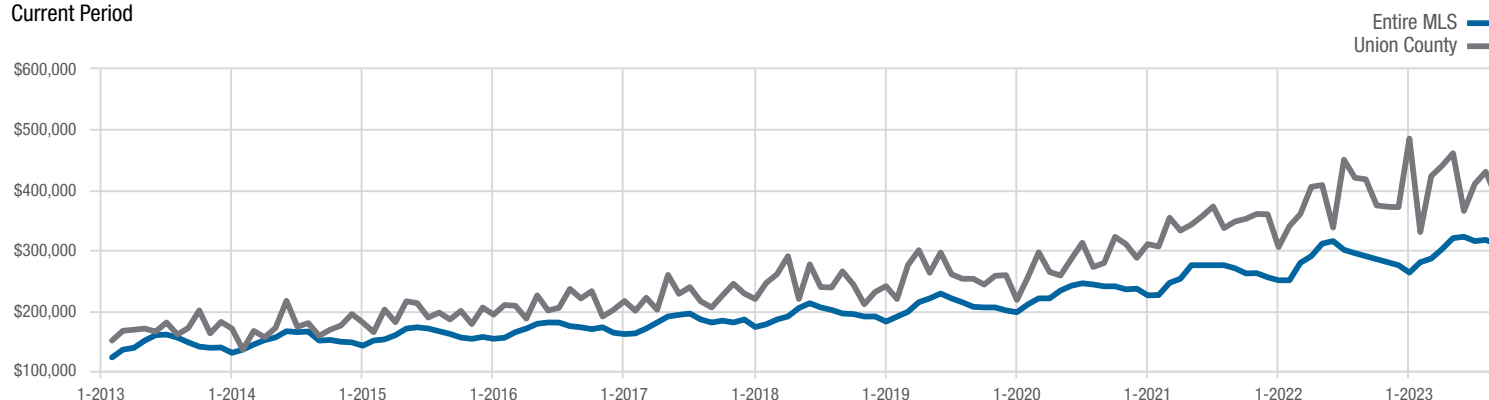
### In Contracts

■ 2022 ■ 2023



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

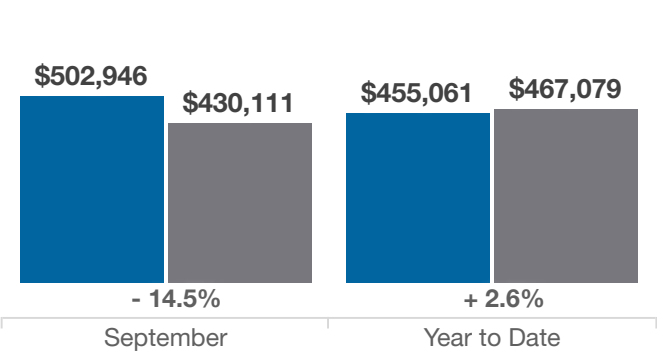
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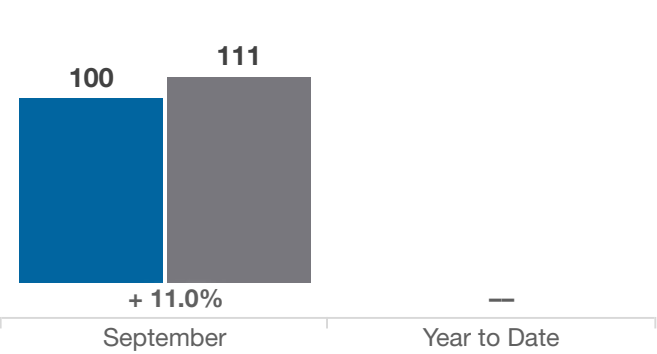


## Union County

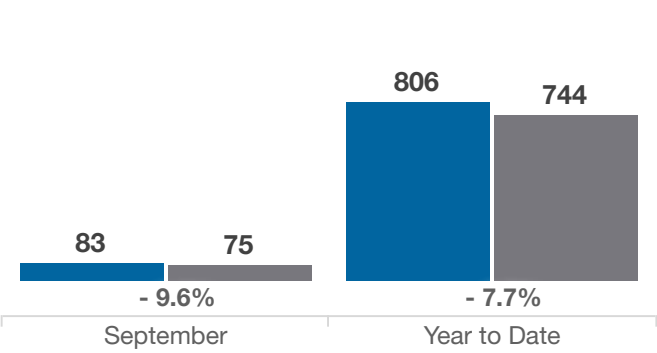
Average Sales Price



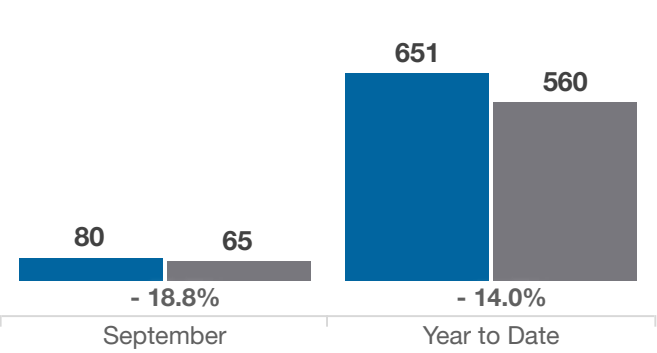
Inventory of Homes for Sale



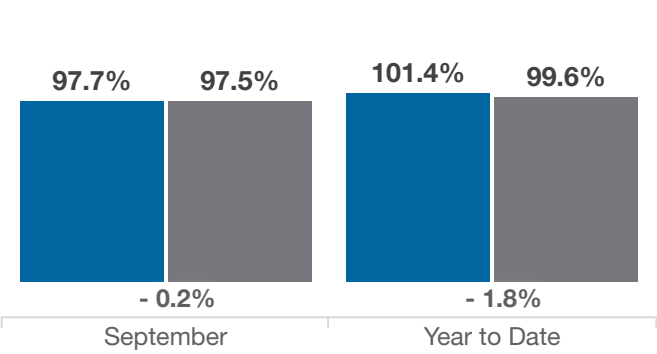
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

