

# Local Market Update – October 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY

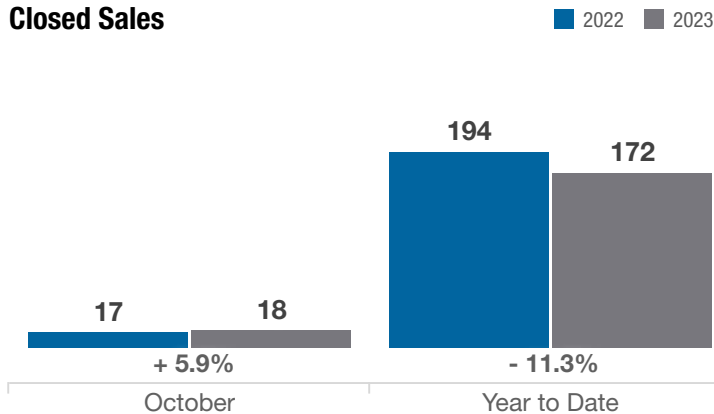


## Champaign County

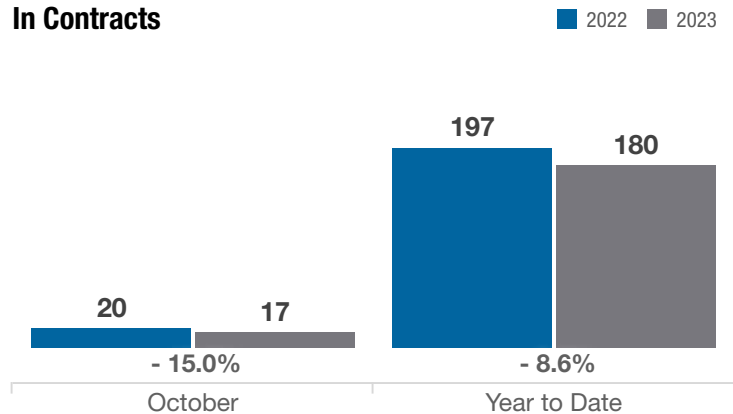
Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Closed Sales	17	18	+ 5.9%	194	172	- 11.3%
In Contracts	20	17	- 15.0%	197	180	- 8.6%
Average Sales Price*	\$205,706	\$269,539	+ 31.0%	\$235,331	\$244,194	+ 3.8%
Median Sales Price*	\$180,000	\$244,950	+ 36.1%	\$214,200	\$230,000	+ 7.4%
Average Price Per Square Foot*	\$150.78	\$143.50	- 4.8%	\$137.47	\$151.51	+ 10.2%
Percent of Original List Price Received*	94.0%	96.3%	+ 2.4%	98.3%	97.0%	- 1.3%
Percent of Last List Price Received*	96.6%	98.9%	+ 2.4%	99.6%	98.7%	- 0.9%
Days on Market Until Sale	27	22	- 18.5%	19	29	+ 52.6%
New Listings	19	25	+ 31.6%	226	206	- 8.8%
Median List Price of New Listings	\$195,000	\$234,900	+ 20.5%	\$229,900	\$239,900	+ 4.3%
Median List Price at Time of Sale	\$184,900	\$241,950	+ 30.9%	\$219,900	\$220,000	+ 0.0%
Inventory of Homes for Sale	38	34	- 10.5%	—	—	—
Months Supply of Inventory	2.0	2.0	0.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Closed Sales

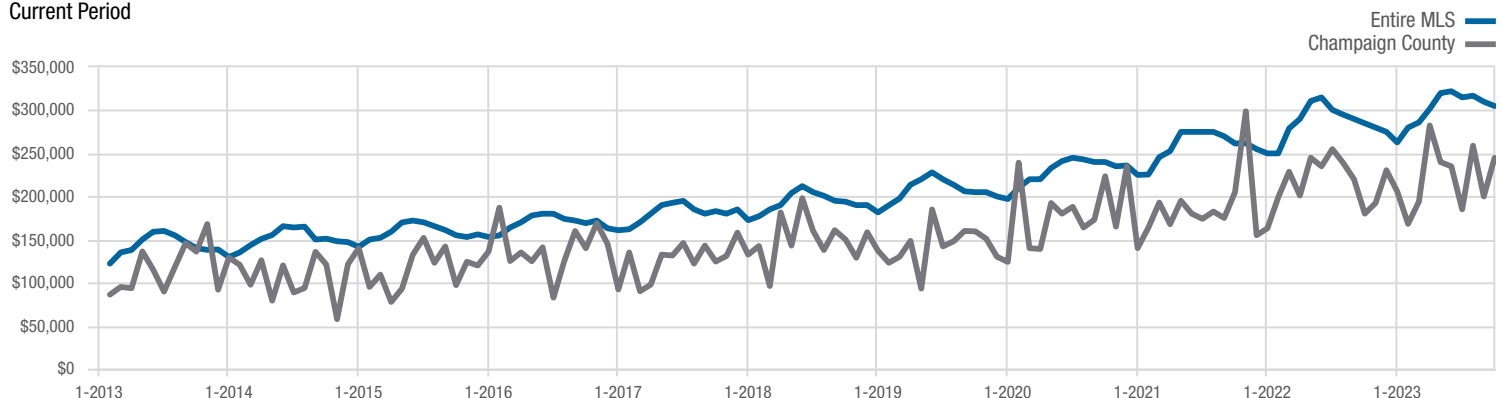


### In Contracts



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

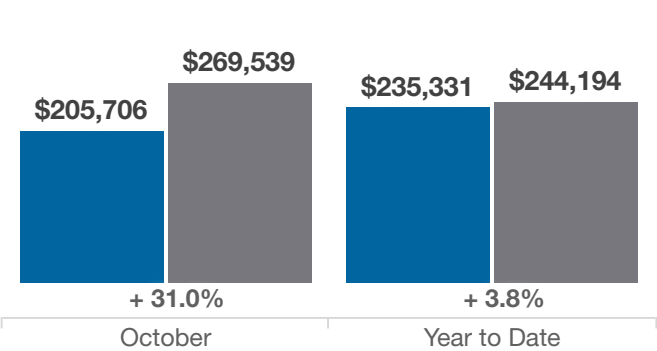
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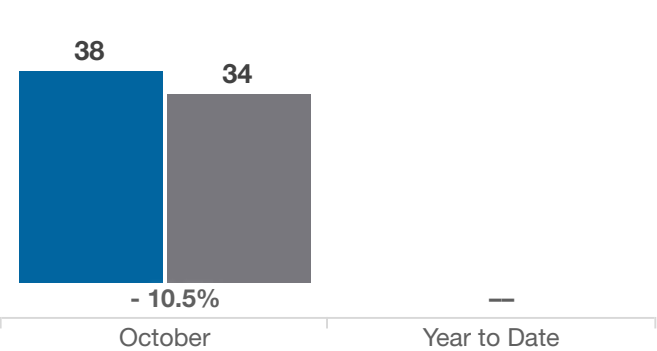


## Champaign County

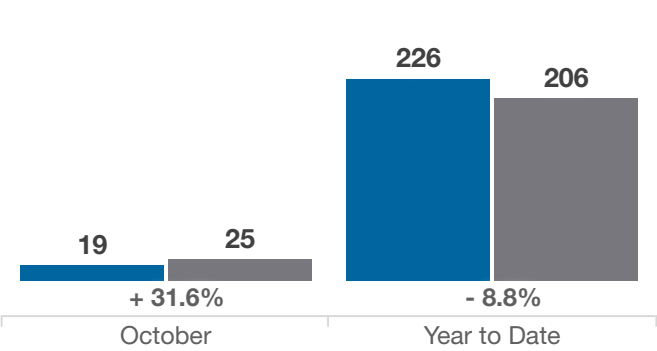
Average Sales Price



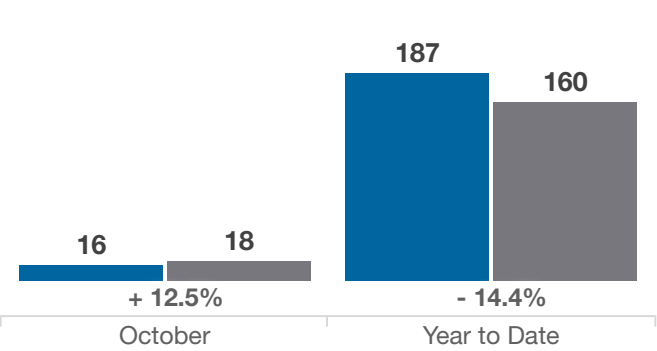
Inventory of Homes for Sale



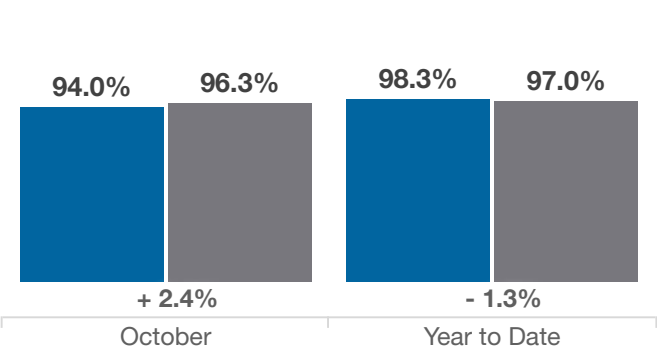
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

