

# Local Market Update – October 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Hilliard (Corp.)

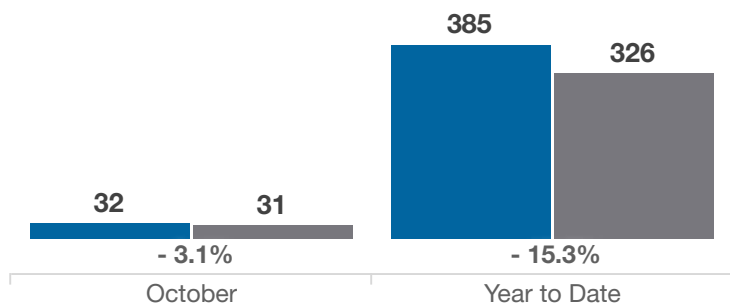
Franklin County

Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Closed Sales	32	31	- 3.1%	385	326	- 15.3%
In Contracts	41	36	- 12.2%	398	343	- 13.8%
Average Sales Price*	\$397,271	\$439,372	+ 10.6%	\$417,026	\$432,340	+ 3.7%
Median Sales Price*	\$354,950	\$401,000	+ 13.0%	\$410,000	\$420,000	+ 2.4%
Average Price Per Square Foot*	\$200.79	\$222.78	+ 11.0%	\$205.64	\$214.75	+ 4.4%
Percent of Original List Price Received*	98.8%	100.9%	+ 2.1%	104.0%	101.8%	- 2.1%
Percent of Last List Price Received*	99.7%	101.7%	+ 2.0%	104.4%	102.4%	- 1.9%
Days on Market Until Sale	15	15	0.0%	9	14	+ 55.6%
New Listings	40	40	0.0%	437	370	- 15.3%
Median List Price of New Listings	\$329,950	\$439,950	+ 33.3%	\$375,000	\$425,000	+ 13.3%
Median List Price at Time of Sale	\$359,950	\$391,000	+ 8.6%	\$392,000	\$414,950	+ 5.9%
Inventory of Homes for Sale	28	36	+ 28.6%	—	—	—
Months Supply of Inventory	0.7	1.1	+ 57.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

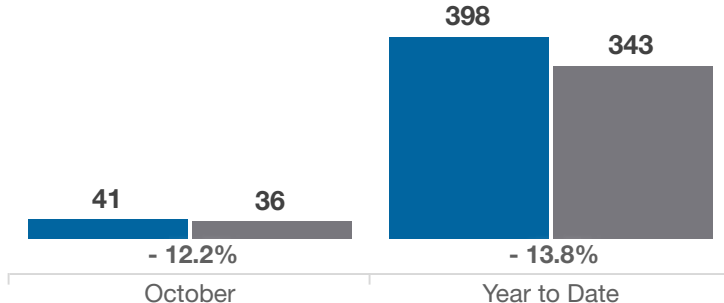
### Closed Sales

■ 2022 ■ 2023



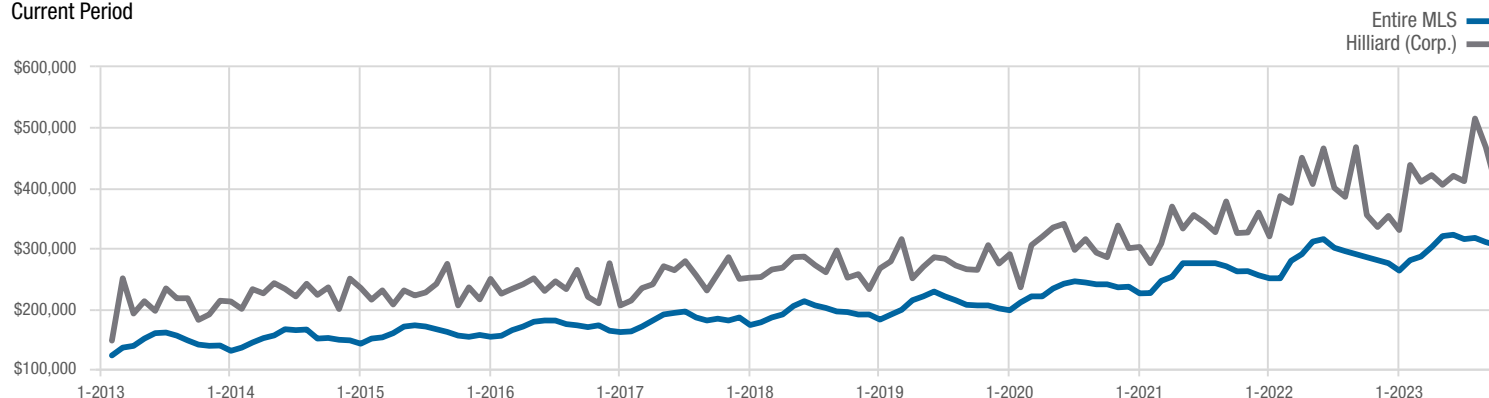
### In Contracts

■ 2022 ■ 2023



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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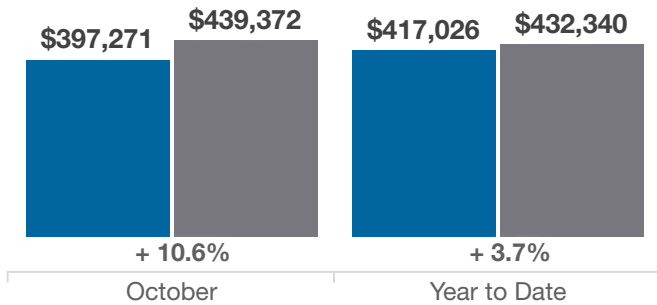


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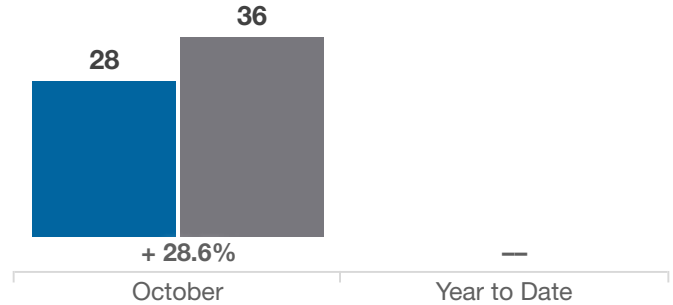
### Average Sales Price

■ 2022 ■ 2023



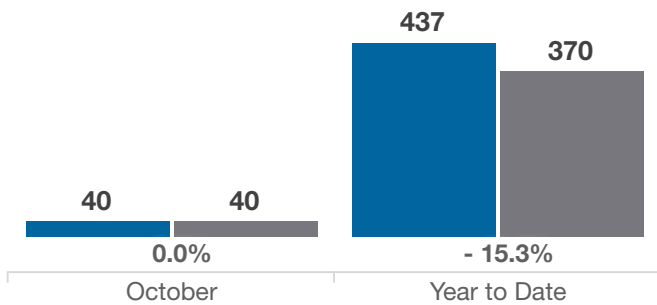
### Inventory of Homes for Sale

■ 2022 ■ 2023



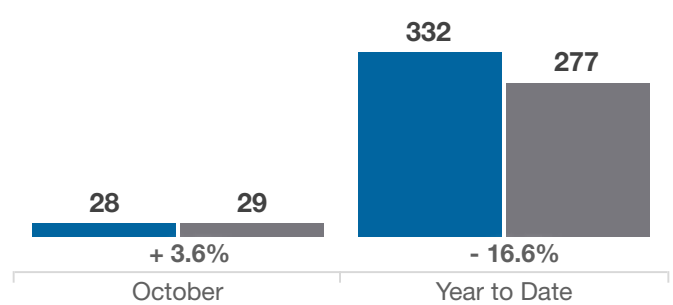
### New Listings

■ 2022 ■ 2023



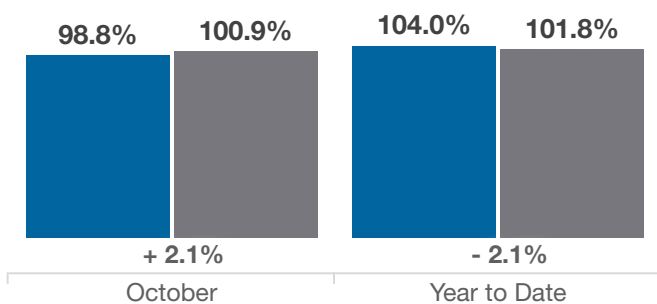
### Single Family Sales

■ 2022 ■ 2023



### Pct. Of Orig. List Price Received

■ 2022 ■ 2023



### Condo Sales

■ 2022 ■ 2023

