

Local Market Update – October 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



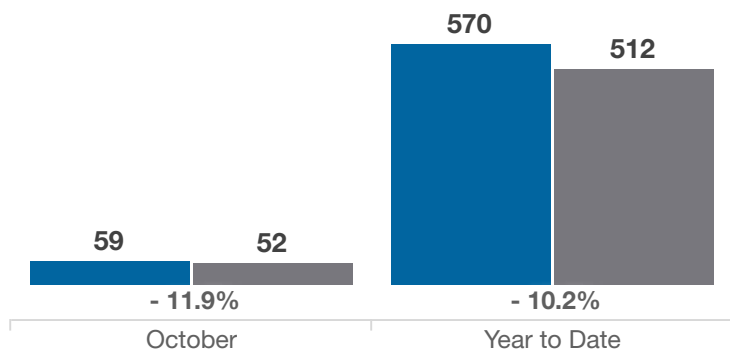
Marion County

Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Closed Sales	59	52	- 11.9%	570	512	- 10.2%
In Contracts	67	56	- 16.4%	589	546	- 7.3%
Average Sales Price*	\$186,060	\$180,389	- 3.0%	\$171,365	\$179,670	+ 4.8%
Median Sales Price*	\$167,000	\$148,000	- 11.4%	\$152,000	\$155,750	+ 2.5%
Average Price Per Square Foot*	\$115.11	\$111.60	- 3.0%	\$109.65	\$113.44	+ 3.5%
Percent of Original List Price Received*	97.8%	98.7%	+ 0.9%	97.5%	97.8%	+ 0.3%
Percent of Last List Price Received*	99.8%	100.3%	+ 0.5%	99.0%	99.6%	+ 0.6%
Days on Market Until Sale	22	16	- 27.3%	20	25	+ 25.0%
New Listings	71	73	+ 2.8%	691	621	- 10.1%
Median List Price of New Listings	\$150,000	\$174,888	+ 16.6%	\$150,000	\$161,000	+ 7.3%
Median List Price at Time of Sale	\$164,900	\$149,000	- 9.6%	\$149,900	\$155,000	+ 3.4%
Inventory of Homes for Sale	112	93	- 17.0%	—	—	—
Months Supply of Inventory	1.9	1.8	- 5.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

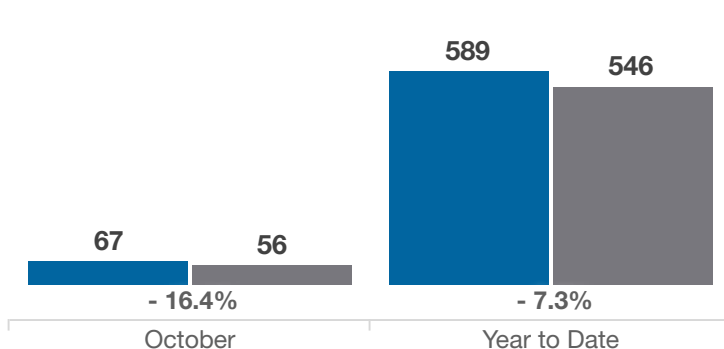
Closed Sales

■ 2022 ■ 2023



In Contracts

■ 2022 ■ 2023



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

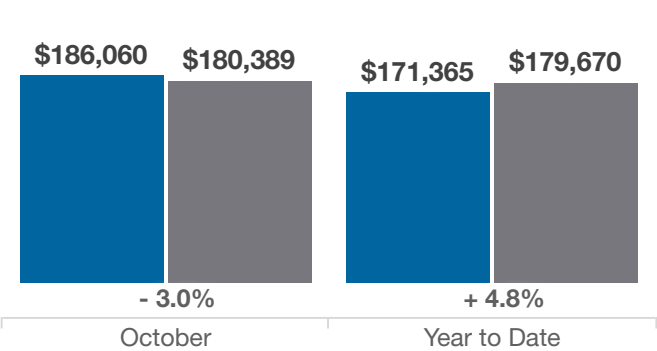
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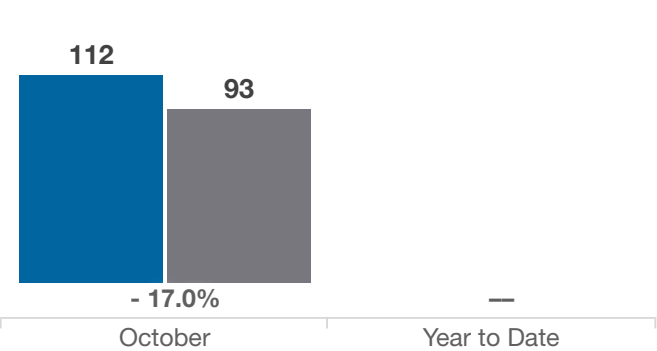


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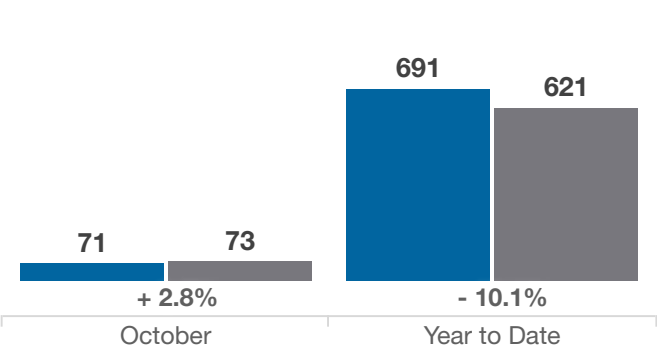
Average Sales Price



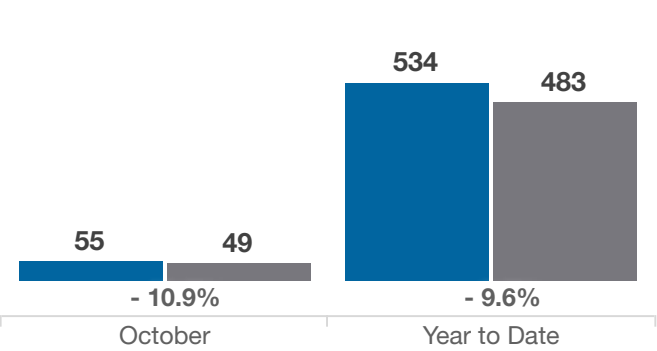
Inventory of Homes for Sale



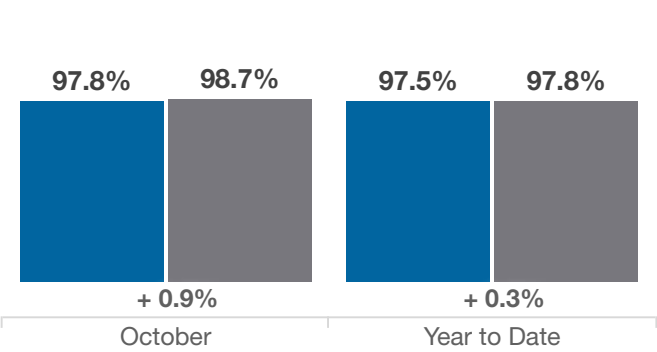
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

