

Local Market Update – October 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



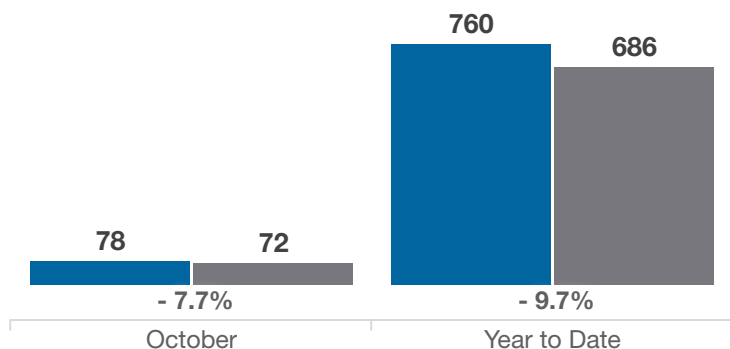
Union County

Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Closed Sales	78	72	- 7.7%	760	686	- 9.7%
In Contracts	71	79	+ 11.3%	780	719	- 7.8%
Average Sales Price*	\$420,785	\$492,365	+ 17.0%	\$451,404	\$469,733	+ 4.1%
Median Sales Price*	\$374,125	\$405,000	+ 8.3%	\$389,603	\$410,000	+ 5.2%
Average Price Per Square Foot*	\$184.20	\$207.16	+ 12.5%	\$187.98	\$201.83	+ 7.4%
Percent of Original List Price Received*	97.5%	98.4%	+ 0.9%	101.0%	99.5%	- 1.5%
Percent of Last List Price Received*	100.0%	99.8%	- 0.2%	101.9%	100.5%	- 1.4%
Days on Market Until Sale	28	28	0.0%	17	27	+ 58.8%
New Listings	58	77	+ 32.8%	865	823	- 4.9%
Median List Price of New Listings	\$372,500	\$420,000	+ 12.8%	\$397,900	\$424,900	+ 6.8%
Median List Price at Time of Sale	\$359,900	\$407,450	+ 13.2%	\$380,000	\$409,900	+ 7.9%
Inventory of Homes for Sale	99	112	+ 13.1%	—	—	—
Months Supply of Inventory	1.3	1.7	+ 30.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

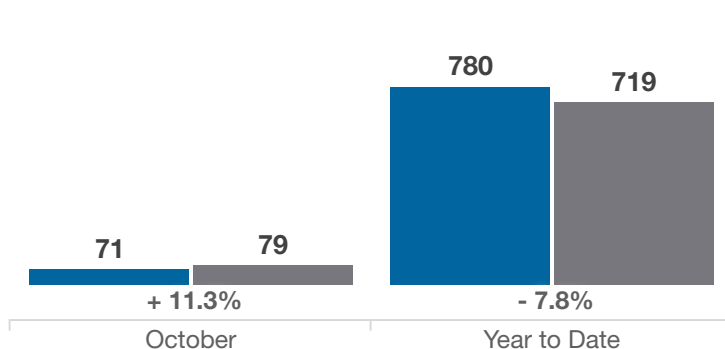
Closed Sales

■ 2022 ■ 2023



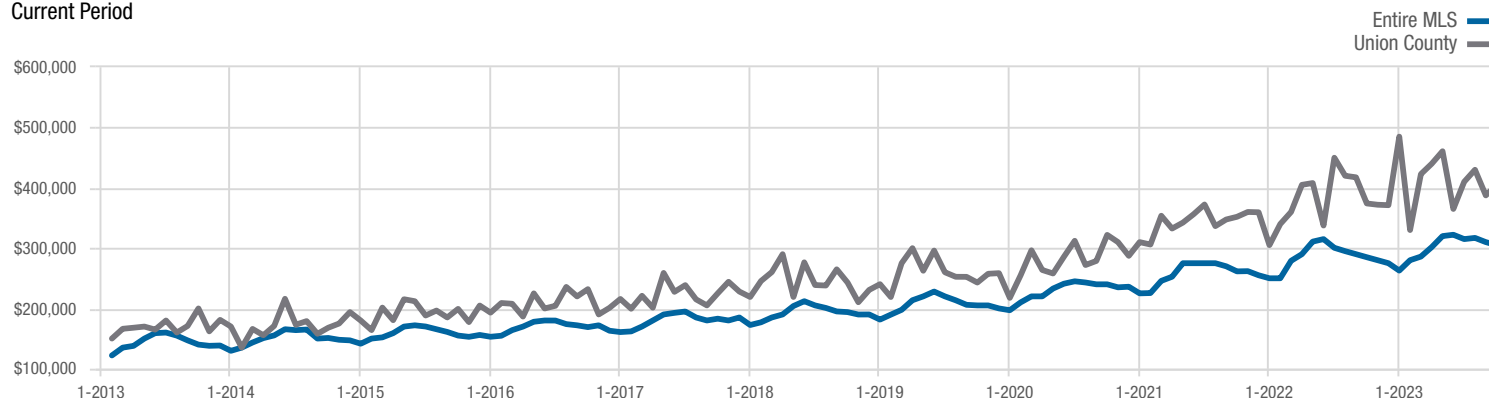
In Contracts

■ 2022 ■ 2023



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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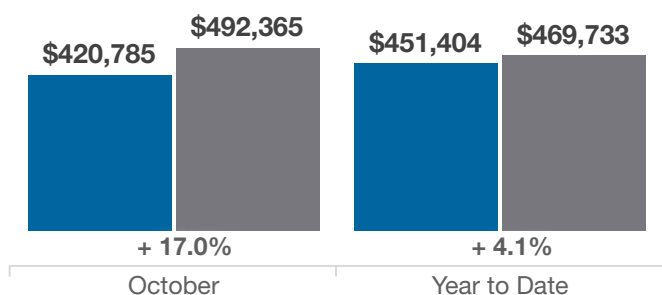
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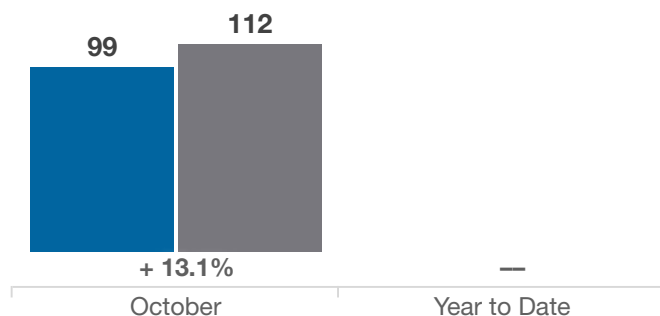
Average Sales Price

■ 2022 ■ 2023



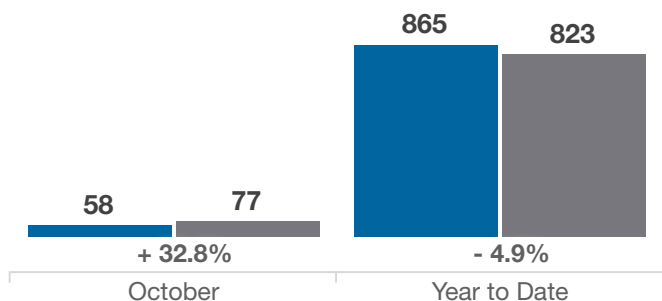
Inventory of Homes for Sale

■ 2022 ■ 2023



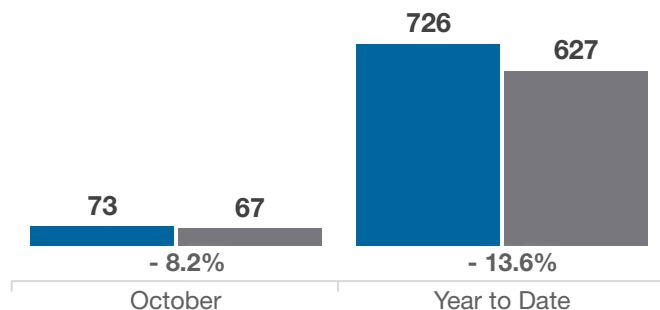
New Listings

■ 2022 ■ 2023



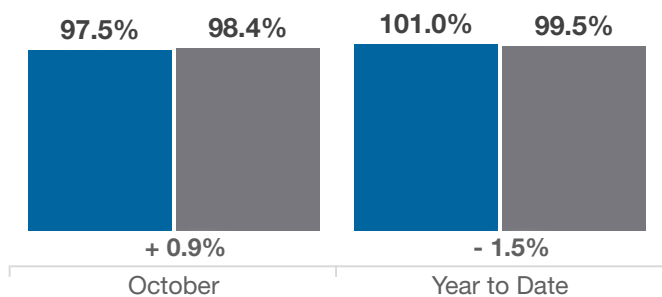
Single Family Sales

■ 2022 ■ 2023



Pct. Of Orig. List Price Received

■ 2022 ■ 2023



Condo Sales

■ 2022 ■ 2023

