

# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



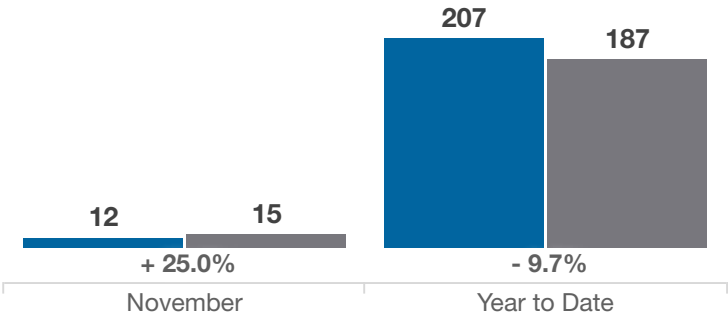
## Champaign County

Key Metrics	November			Year to Date		
	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
Closed Sales	12	15	+ 25.0%	207	187	- 9.7%
In Contracts	15	18	+ 20.0%	210	195	- 7.1%
Average Sales Price*	\$244,825	\$208,907	- 14.7%	\$236,194	\$241,349	+ 2.2%
Median Sales Price*	\$192,450	\$199,900	+ 3.9%	\$212,500	\$216,950	+ 2.1%
Average Price Per Square Foot*	\$120.34	\$131.40	+ 9.2%	\$136.16	\$149.88	+ 10.1%
Percent of Original List Price Received*	94.0%	95.1%	+ 1.2%	98.1%	96.9%	- 1.2%
Percent of Last List Price Received*	97.5%	97.1%	- 0.4%	99.5%	98.5%	- 1.0%
Days on Market Until Sale	37	28	- 24.3%	20	29	+ 45.0%
New Listings	22	21	- 4.5%	249	227	- 8.8%
Median List Price of New Listings	\$199,950	\$199,900	- 0.0%	\$229,900	\$238,500	+ 3.7%
Median List Price at Time of Sale	\$189,900	\$200,000	+ 5.3%	\$219,900	\$217,450	- 1.1%
Inventory of Homes for Sale	43	36	- 16.3%	—	—	—
Months Supply of Inventory	2.3	2.1	- 8.7%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

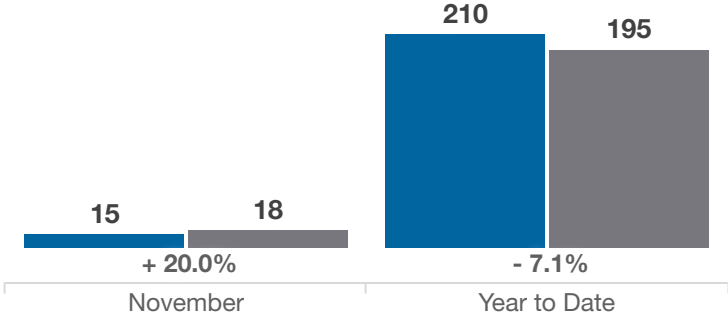
### Closed Sales

■ 2022 ■ 2023



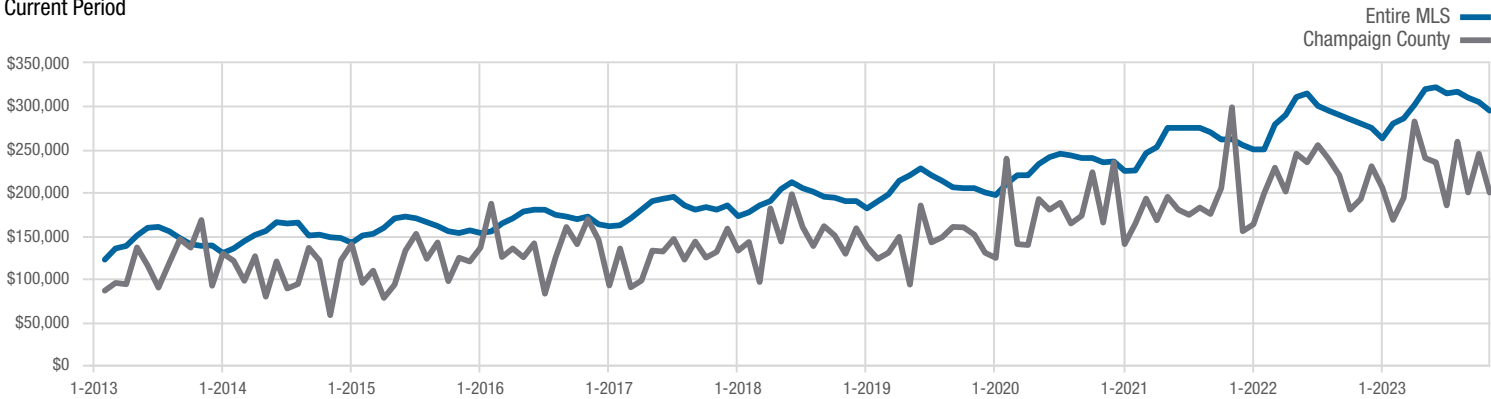
### In Contracts

■ 2022 ■ 2023



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

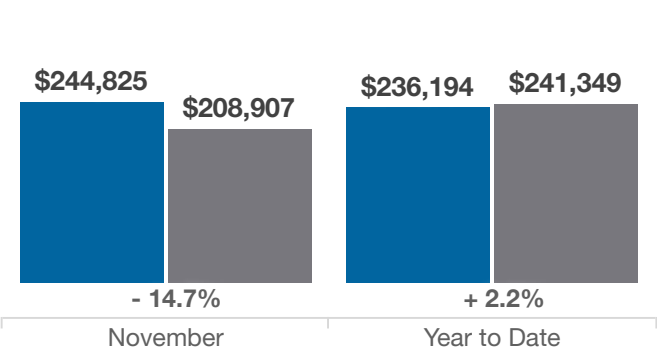
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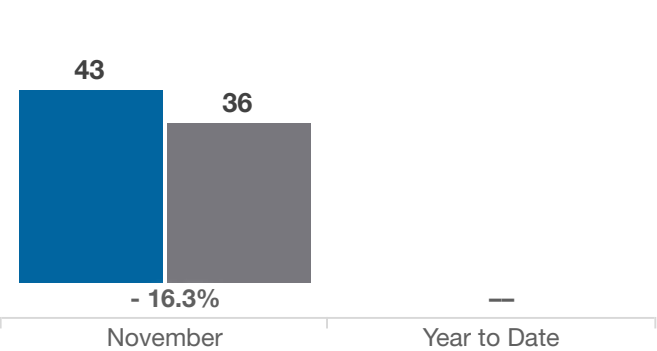


## Champaign County

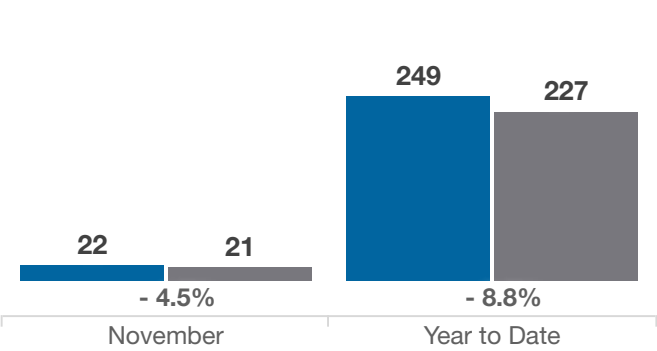
Average Sales Price



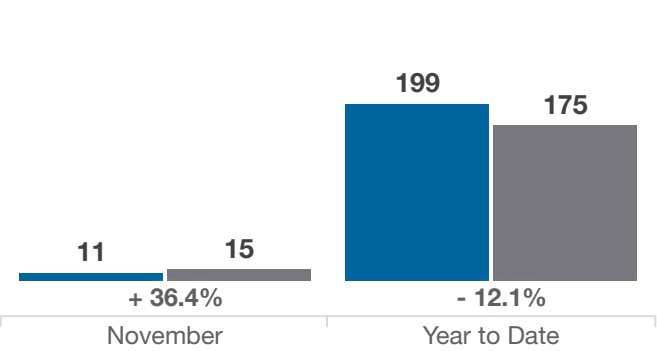
Inventory of Homes for Sale



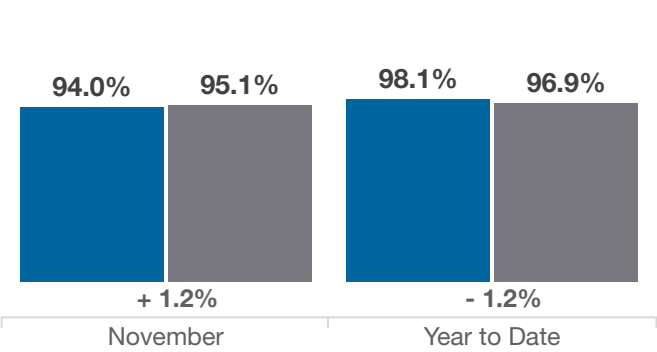
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

