

# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Hilliard (Corp.)

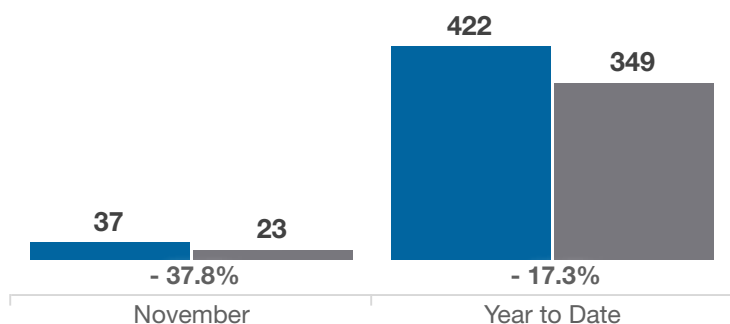
Franklin County

Key Metrics	November			Year to Date		
	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
Closed Sales	37	23	- 37.8%	422	349	- 17.3%
In Contracts	33	28	- 15.2%	427	363	- 15.0%
Average Sales Price*	\$361,632	\$437,373	+ 20.9%	\$412,169	\$432,671	+ 5.0%
Median Sales Price*	\$335,000	\$422,000	+ 26.0%	\$400,000	\$420,000	+ 5.0%
Average Price Per Square Foot*	\$200.02	\$208.73	+ 4.4%	\$205.15	\$214.44	+ 4.5%
Percent of Original List Price Received*	98.6%	99.4%	+ 0.8%	103.6%	101.6%	- 1.9%
Percent of Last List Price Received*	100.0%	99.9%	- 0.1%	104.0%	102.2%	- 1.7%
Days on Market Until Sale	14	12	- 14.3%	9	14	+ 55.6%
New Listings	28	24	- 14.3%	465	394	- 15.3%
Median List Price of New Listings	\$374,000	\$326,450	- 12.7%	\$374,900	\$417,400	+ 11.3%
Median List Price at Time of Sale	\$330,000	\$422,000	+ 27.9%	\$377,450	\$415,000	+ 9.9%
Inventory of Homes for Sale	25	39	+ 56.0%	—	—	—
Months Supply of Inventory	0.6	1.2	+ 100.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

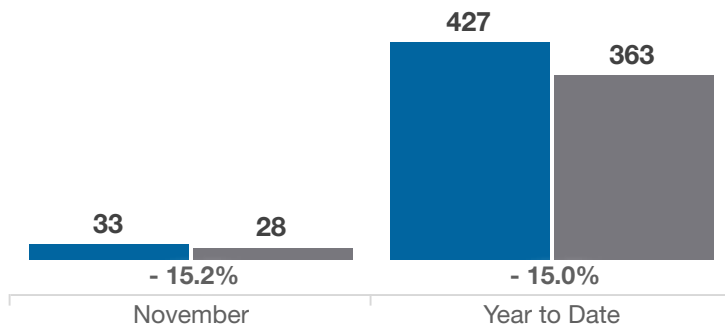
### Closed Sales

■ 2022 ■ 2023



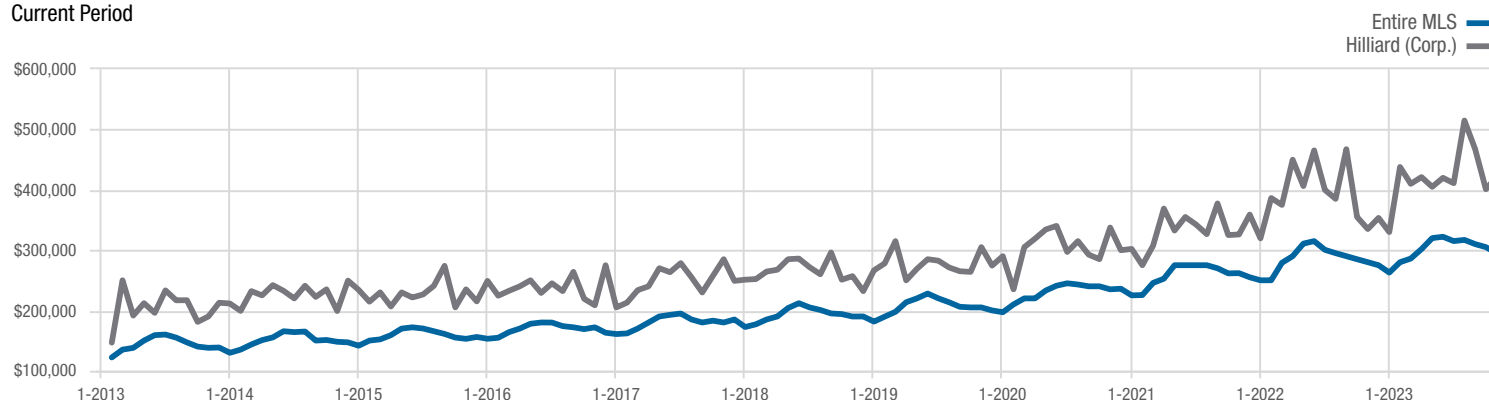
### In Contracts

■ 2022 ■ 2023



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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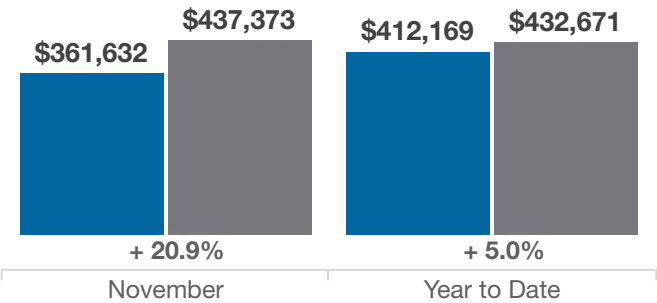


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Franklin County

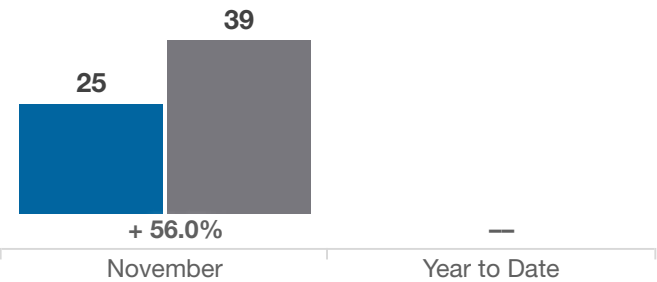
Average Sales Price

2022 2023



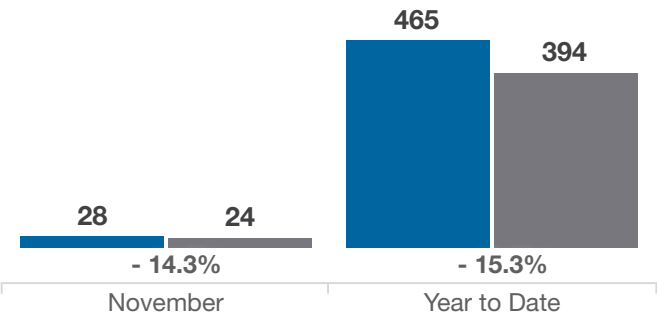
Inventory of Homes for Sale

2022 2023



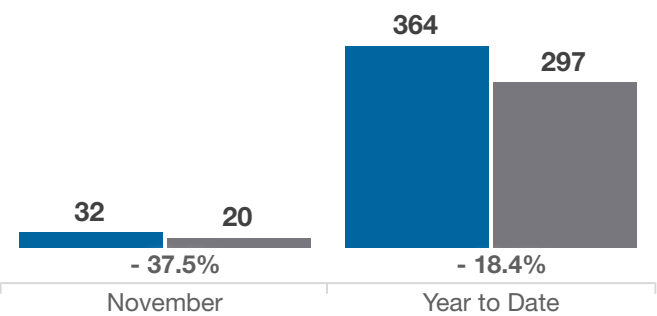
New Listings

2022 2023



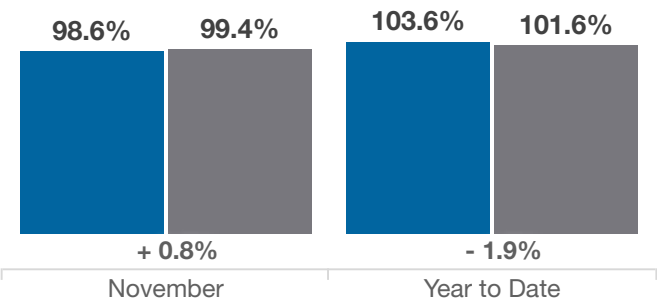
Single Family Sales

2022 2023



Pct. Of Orig. List Price Received

2022 2023



Condo Sales

2022 2023

