

Local Market Update – December 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Hilliard (Corp.)

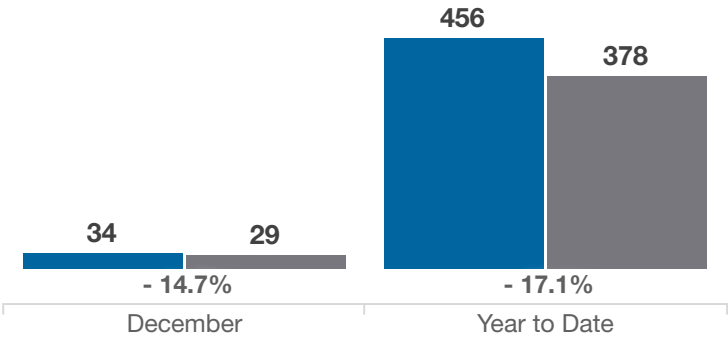
Franklin County

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
Closed Sales	34	29	- 14.7%	456	378	- 17.1%
In Contracts	18	24	+ 33.3%	445	385	- 13.5%
Average Sales Price*	\$393,303	\$404,541	+ 2.9%	\$410,762	\$430,513	+ 4.8%
Median Sales Price*	\$353,500	\$374,000	+ 5.8%	\$400,000	\$417,500	+ 4.4%
Average Price Per Square Foot*	\$199.66	\$204.82	+ 2.6%	\$204.74	\$213.70	+ 4.4%
Percent of Original List Price Received*	98.7%	97.7%	- 1.0%	103.2%	101.3%	- 1.8%
Percent of Last List Price Received*	99.9%	99.2%	- 0.7%	103.7%	102.0%	- 1.6%
Days on Market Until Sale	14	27	+ 92.9%	10	15	+ 50.0%
New Listings	23	8	- 65.2%	488	402	- 17.6%
Median List Price of New Listings	\$469,000	\$346,450	- 26.1%	\$375,000	\$412,450	+ 10.0%
Median List Price at Time of Sale	\$361,944	\$399,900	+ 10.5%	\$375,000	\$408,350	+ 8.9%
Inventory of Homes for Sale	27	23	- 14.8%	—	—	—
Months Supply of Inventory	0.7	0.7	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

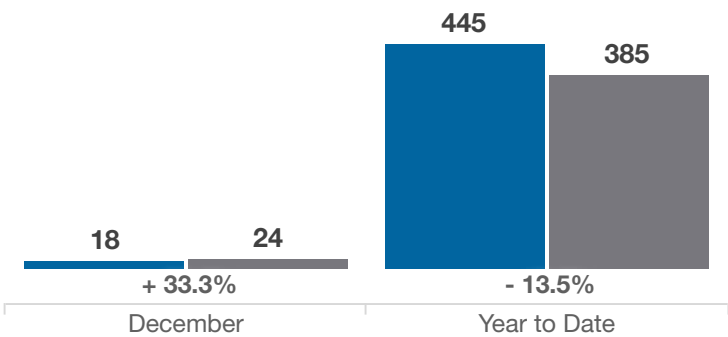
Closed Sales

■ 2022 ■ 2023



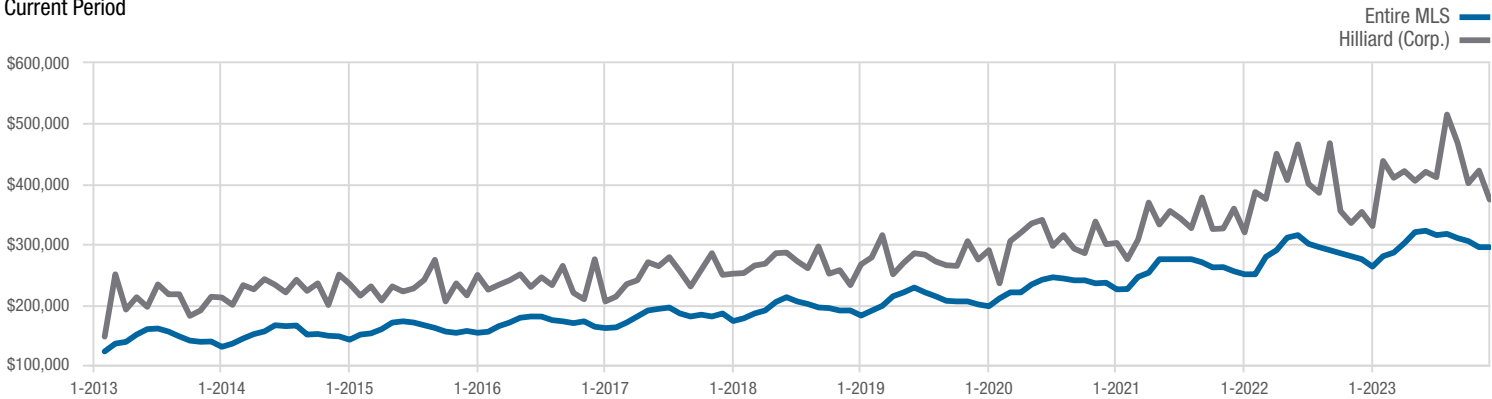
In Contracts

■ 2022 ■ 2023



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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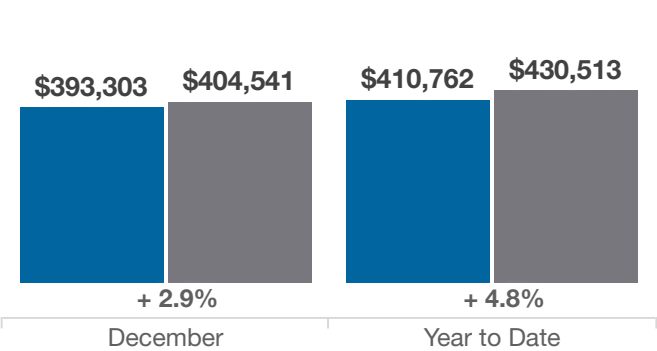
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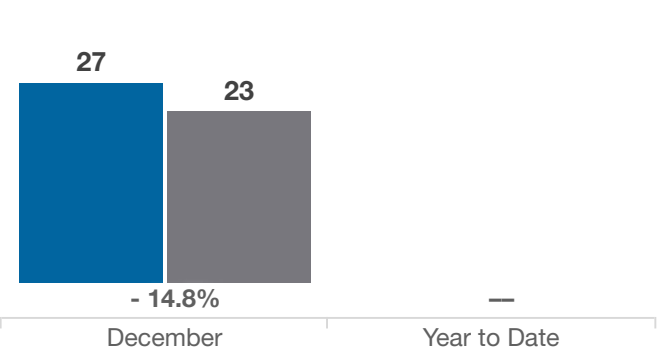
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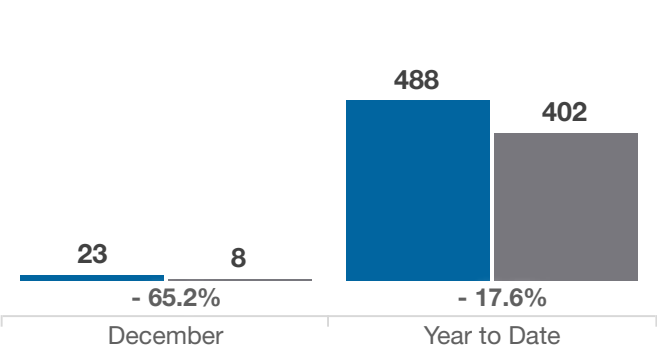
Average Sales Price



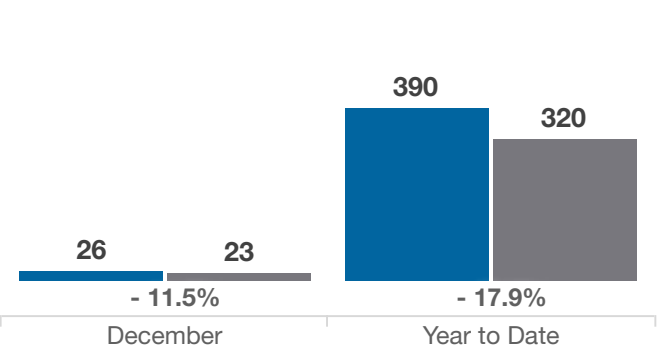
Inventory of Homes for Sale



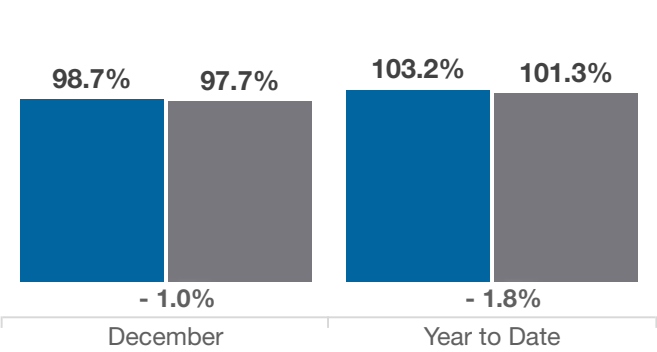
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

