

# Local Market Update – December 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



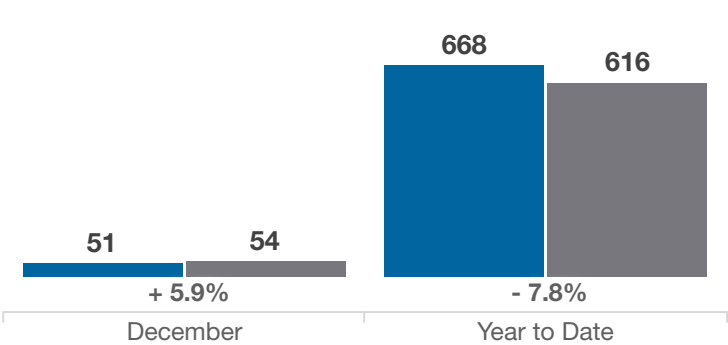
## Marion County

Key Metrics	December			Year to Date		
	2022	2023	% Change	Thru 12-2022	Thru 12-2023	% Change
Closed Sales	51	54	+ 5.9%	668	616	- 7.8%
In Contracts	31	62	+ 100.0%	656	645	- 1.7%
Average Sales Price*	\$160,274	\$180,240	+ 12.5%	\$169,879	\$182,664	+ 7.5%
Median Sales Price*	\$160,500	\$164,900	+ 2.7%	\$152,500	\$159,900	+ 4.9%
Average Price Per Square Foot*	\$112.05	\$117.15	+ 4.6%	\$108.87	\$114.41	+ 5.1%
Percent of Original List Price Received*	93.2%	93.7%	+ 0.5%	97.1%	97.2%	+ 0.1%
Percent of Last List Price Received*	97.8%	96.8%	- 1.0%	99.0%	99.2%	+ 0.2%
Days on Market Until Sale	43	22	- 48.8%	22	25	+ 13.6%
New Listings	35	48	+ 37.1%	763	735	- 3.7%
Median List Price of New Listings	\$139,900	\$189,900	+ 35.7%	\$149,900	\$159,950	+ 6.7%
Median List Price at Time of Sale	\$165,000	\$162,400	- 1.6%	\$149,900	\$159,900	+ 6.7%
Inventory of Homes for Sale	84	89	+ 6.0%	—	—	—
Months Supply of Inventory	1.5	1.7	+ 13.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

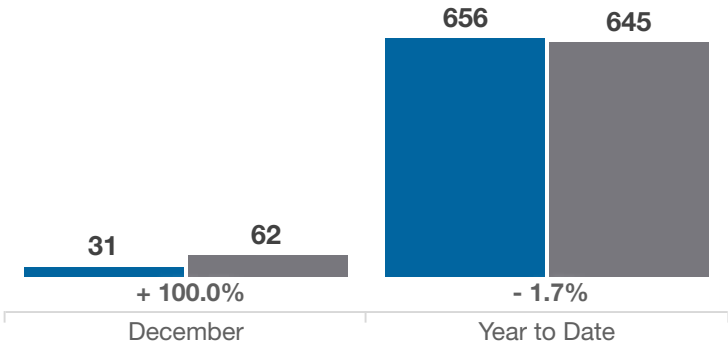
### Closed Sales

■ 2022 ■ 2023



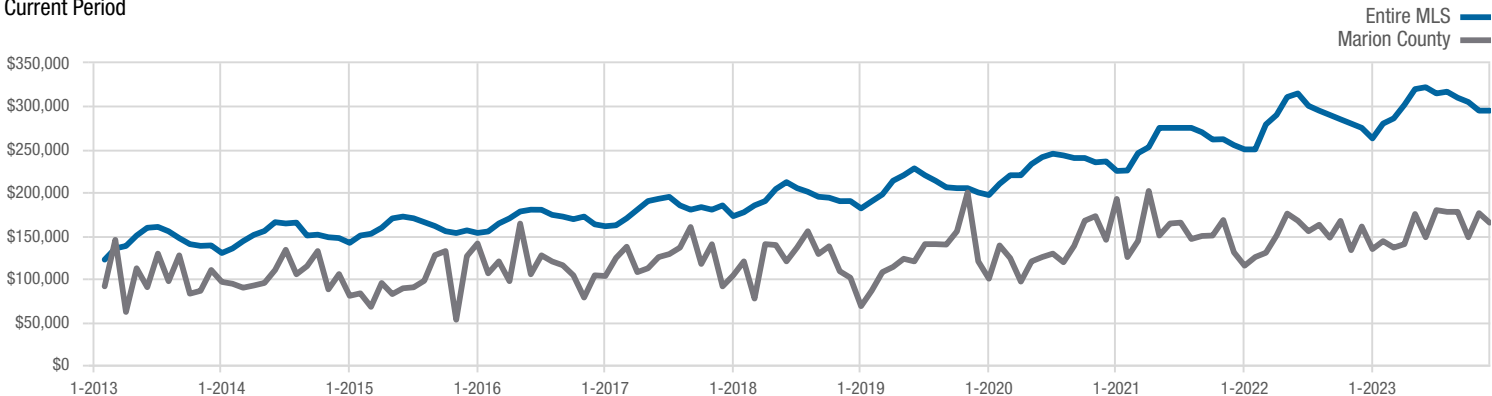
### In Contracts

■ 2022 ■ 2023



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

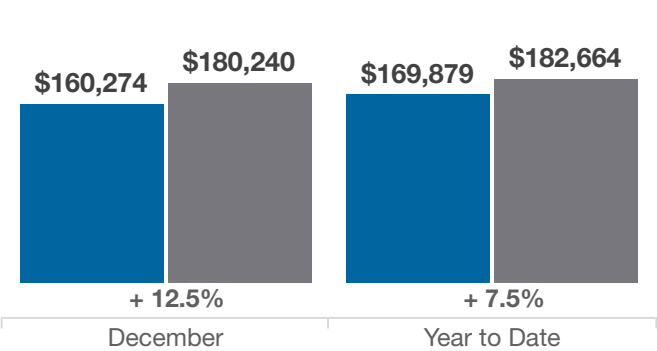
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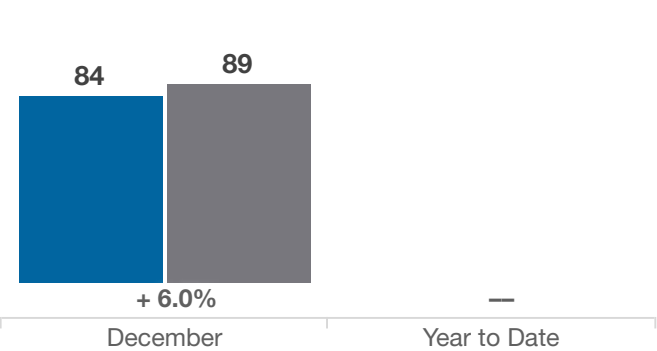


## Marion County

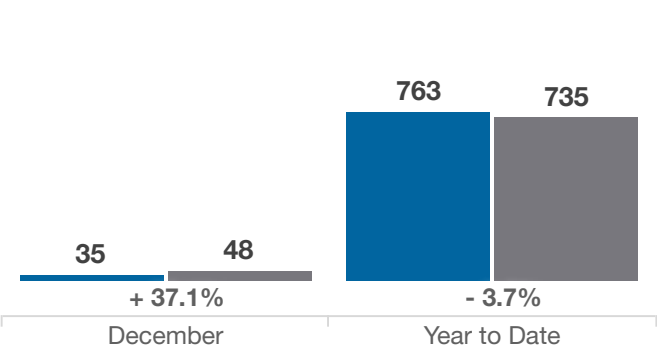
Average Sales Price



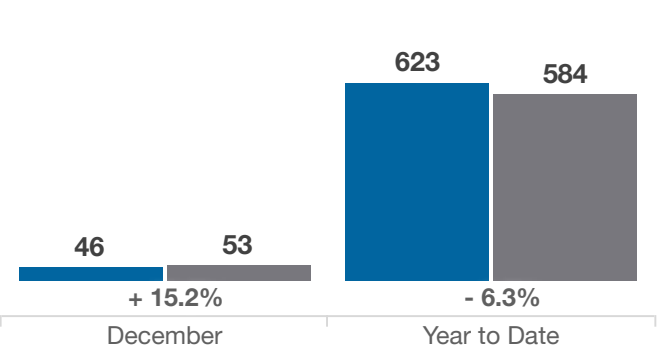
Inventory of Homes for Sale



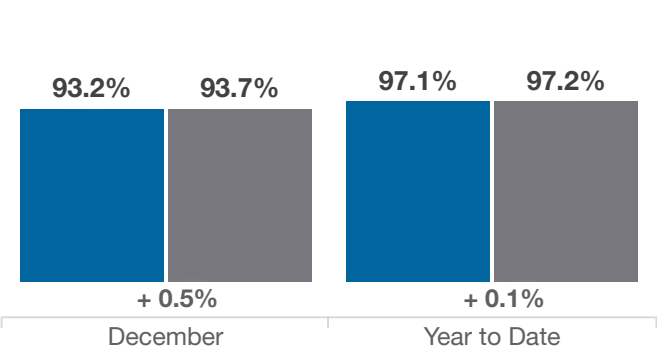
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

