

# Local Market Update – January 2024

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



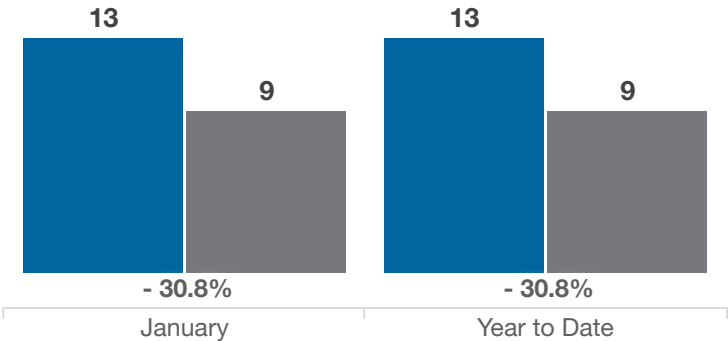
## Champaign County

Key Metrics	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
Closed Sales	13	9	- 30.8%	13	9	- 30.8%
In Contracts	18	15	- 16.7%	18	15	- 16.7%
Average Sales Price*	\$225,538	\$259,100	+ 14.9%	\$225,538	\$259,100	+ 14.9%
Median Sales Price*	\$205,675	\$254,000	+ 23.5%	\$205,675	\$254,000	+ 23.5%
Average Price Per Square Foot*	\$142.10	\$143.04	+ 0.7%	\$142.10	\$143.04	+ 0.7%
Percent of Original List Price Received*	96.9%	94.0%	- 3.0%	96.9%	94.0%	- 3.0%
Percent of Last List Price Received*	97.5%	97.6%	+ 0.1%	97.5%	97.6%	+ 0.1%
Days on Market Until Sale	33	28	- 15.2%	33	28	- 15.2%
New Listings	8	19	+ 137.5%	8	19	+ 137.5%
Median List Price of New Listings	\$204,950	\$179,900	- 12.2%	\$204,950	\$179,900	- 12.2%
Median List Price at Time of Sale	\$202,450	\$264,450	+ 30.6%	\$202,450	\$264,450	+ 30.6%
Inventory of Homes for Sale	20	34	+ 70.0%	—	—	—
Months Supply of Inventory	1.1	2.0	+ 81.8%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

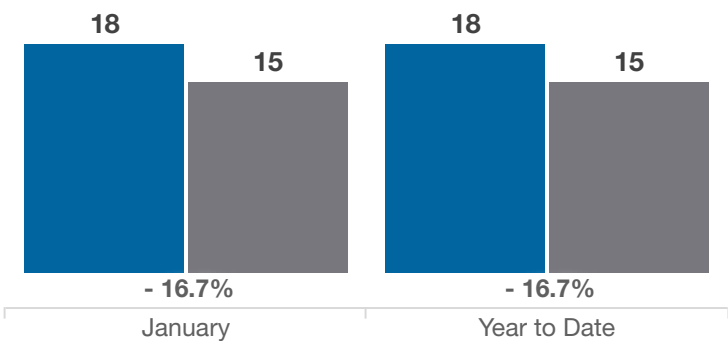
### Closed Sales

■ 2023 ■ 2024



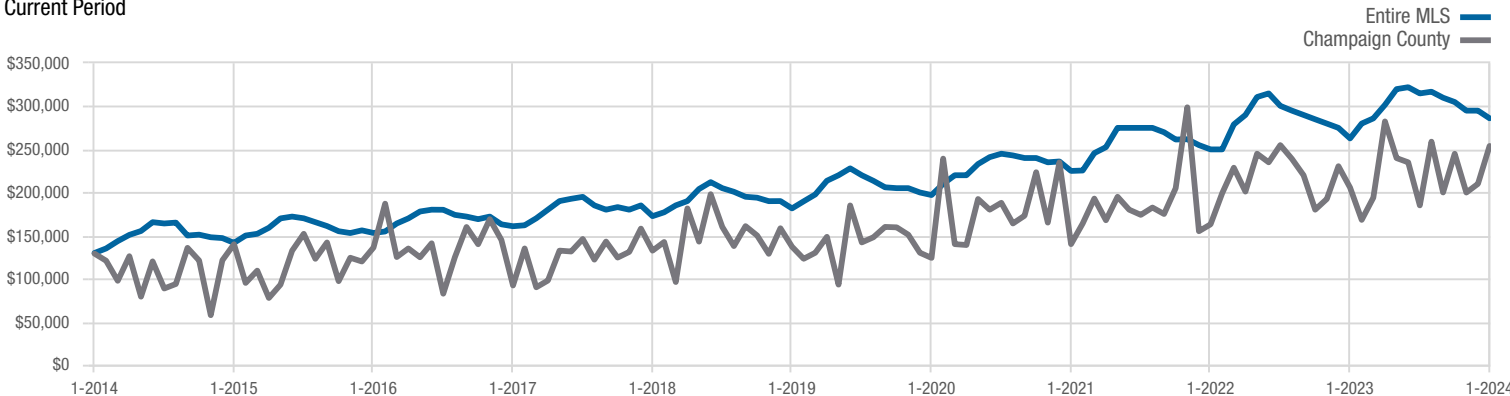
### In Contracts

■ 2023 ■ 2024



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

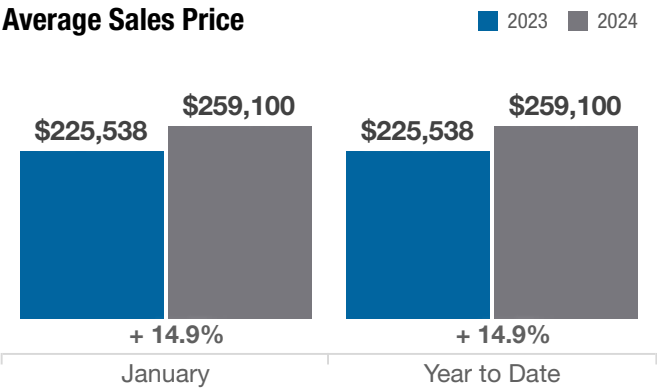
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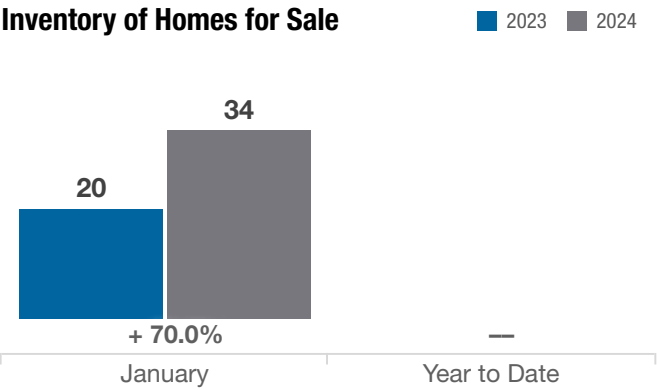


## Champaign County

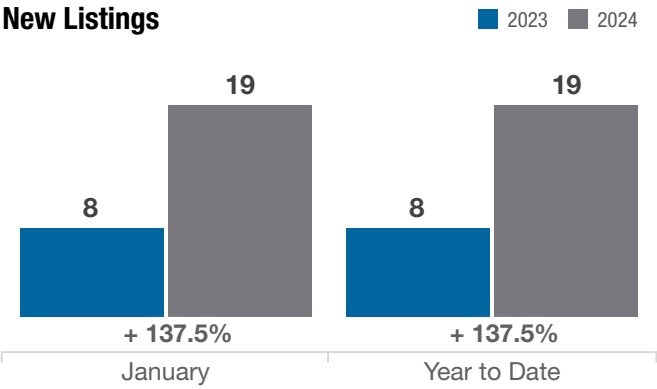
Average Sales Price



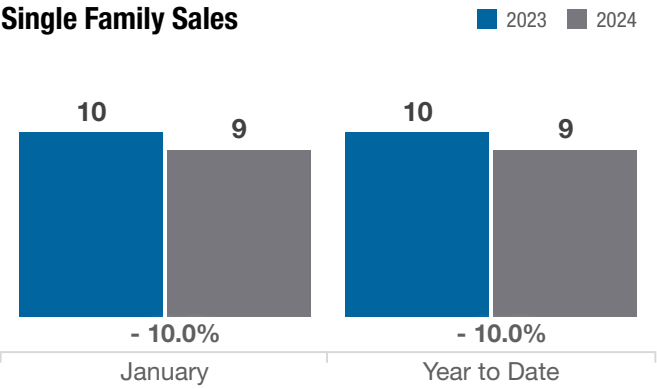
Inventory of Homes for Sale



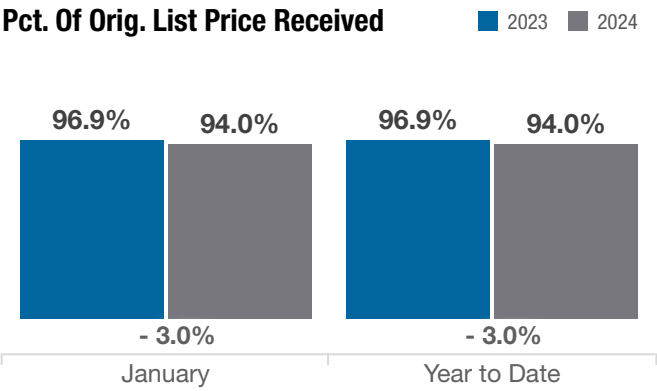
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

