

Local Market Update – February 2024

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



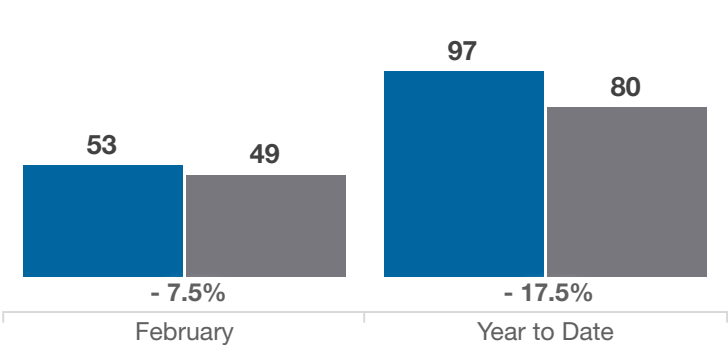
Union County

Key Metrics	February			Year to Date		
	2023	2024	% Change	Thru 2-2023	Thru 2-2024	% Change
Closed Sales	53	49	- 7.5%	97	80	- 17.5%
In Contracts	64	68	+ 6.3%	132	125	- 5.3%
Average Sales Price*	\$374,052	\$513,715	+ 37.3%	\$416,061	\$502,606	+ 20.8%
Median Sales Price*	\$330,000	\$510,000	+ 54.5%	\$349,545	\$427,990	+ 22.4%
Average Price Per Square Foot*	\$180.07	\$206.32	+ 14.6%	\$182.89	\$201.07	+ 9.9%
Percent of Original List Price Received*	97.3%	97.0%	- 0.3%	97.5%	98.4%	+ 0.9%
Percent of Last List Price Received*	99.5%	99.1%	- 0.4%	99.2%	100.4%	+ 1.2%
Days on Market Until Sale	42	61	+ 45.2%	32	53	+ 65.6%
New Listings	66	69	+ 4.5%	120	126	+ 5.0%
Median List Price of New Listings	\$414,929	\$482,900	+ 16.4%	\$447,050	\$483,020	+ 8.0%
Median List Price at Time of Sale	\$324,900	\$534,900	+ 64.6%	\$349,545	\$424,900	+ 21.6%
Inventory of Homes for Sale	75	97	+ 29.3%	—	—	—
Months Supply of Inventory	1.0	1.5	+ 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

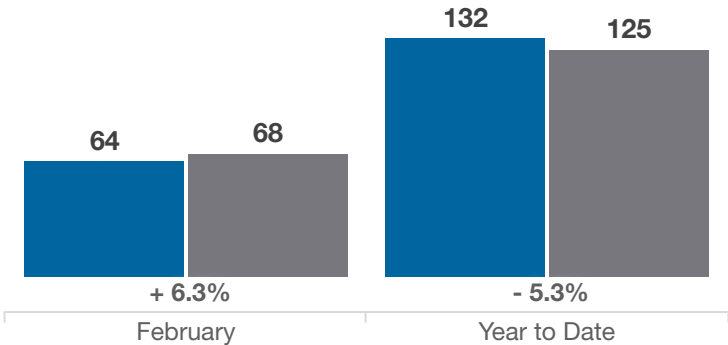
Closed Sales

■ 2023 ■ 2024



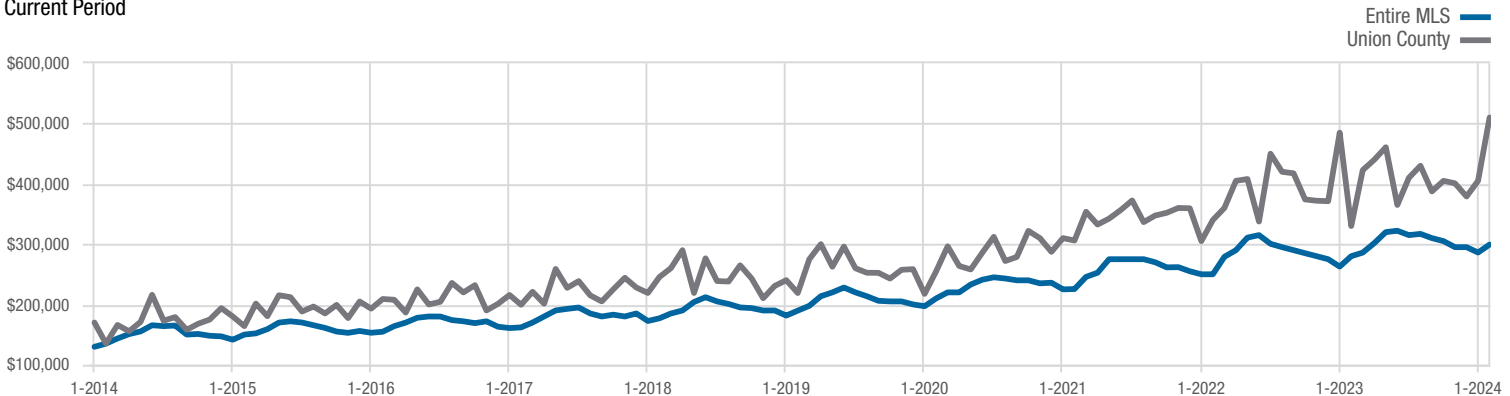
In Contracts

■ 2023 ■ 2024



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

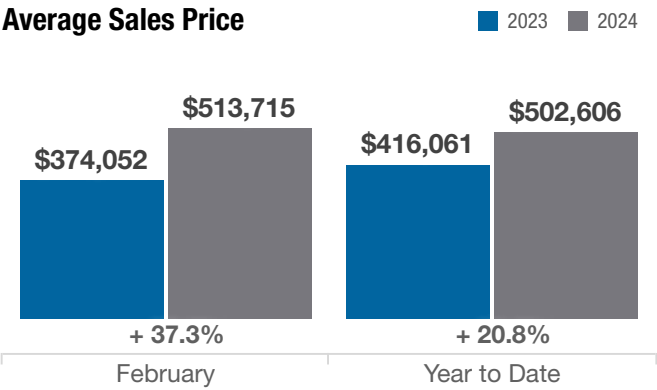
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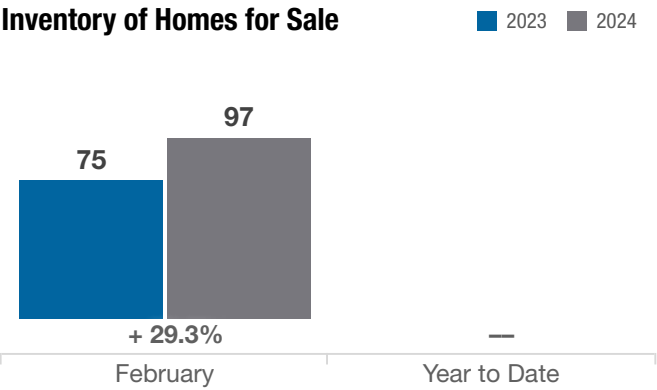


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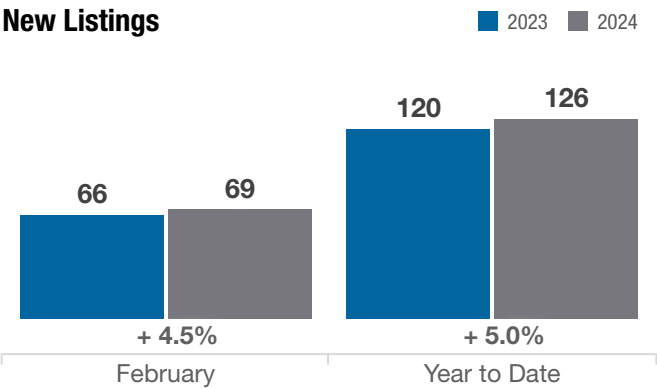
Average Sales Price



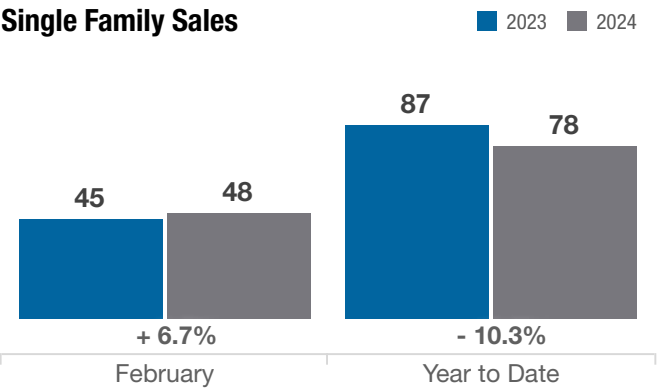
Inventory of Homes for Sale



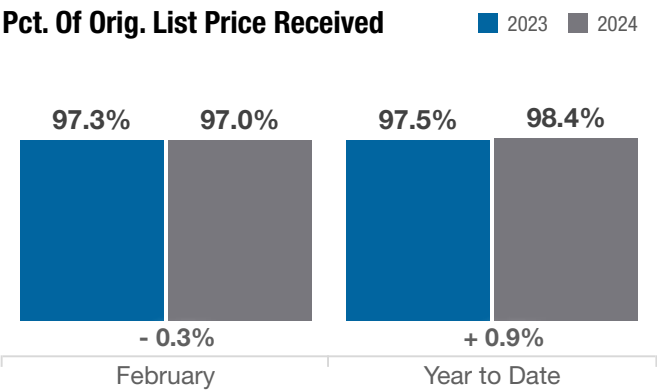
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

