

# Local Market Update – March 2024

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Hilliard (Corp.)

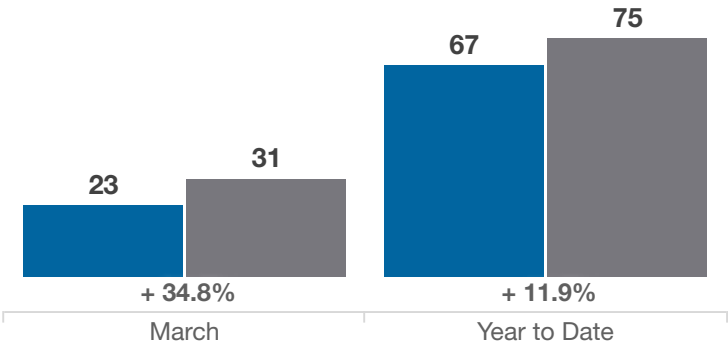
Franklin County

Key Metrics	March			Year to Date		
	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
Closed Sales	23	31	+ 34.8%	67	75	+ 11.9%
In Contracts	26	35	+ 34.6%	76	89	+ 17.1%
Average Sales Price*	\$395,602	\$478,227	+ 20.9%	\$408,596	\$435,770	+ 6.7%
Median Sales Price*	\$410,000	\$449,000	+ 9.5%	\$405,000	\$420,000	+ 3.7%
Average Price Per Square Foot*	\$217.35	\$220.66	+ 1.5%	\$209.09	\$222.32	+ 6.3%
Percent of Original List Price Received*	101.6%	101.4%	- 0.2%	99.9%	99.5%	- 0.4%
Percent of Last List Price Received*	101.9%	101.4%	- 0.5%	100.5%	100.2%	- 0.3%
Days on Market Until Sale	12	24	+ 100.0%	19	29	+ 52.6%
New Listings	26	33	+ 26.9%	62	84	+ 35.5%
Median List Price of New Listings	\$392,450	\$448,955	+ 14.4%	\$389,950	\$419,900	+ 7.7%
Median List Price at Time of Sale	\$385,000	\$439,900	+ 14.3%	\$394,900	\$419,900	+ 6.3%
Inventory of Homes for Sale	12	21	+ 75.0%	—	—	—
Months Supply of Inventory	0.3	0.6	+ 100.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

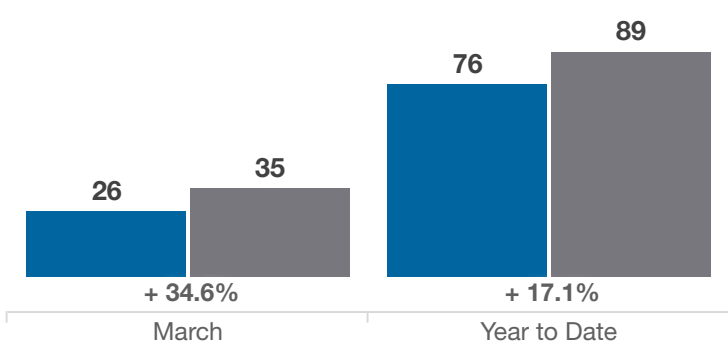
### Closed Sales

■ 2023 ■ 2024



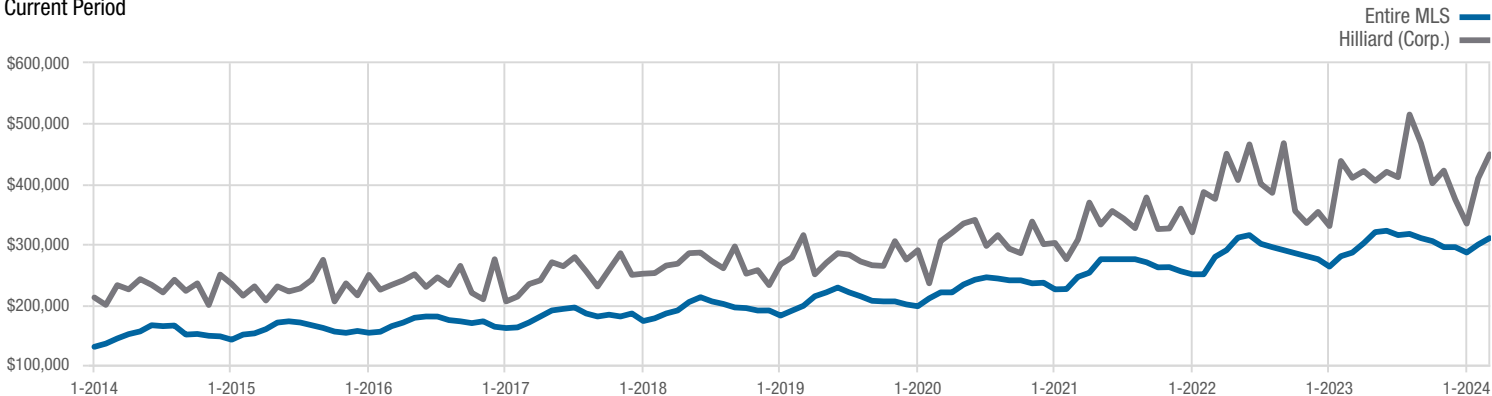
### In Contracts

■ 2023 ■ 2024



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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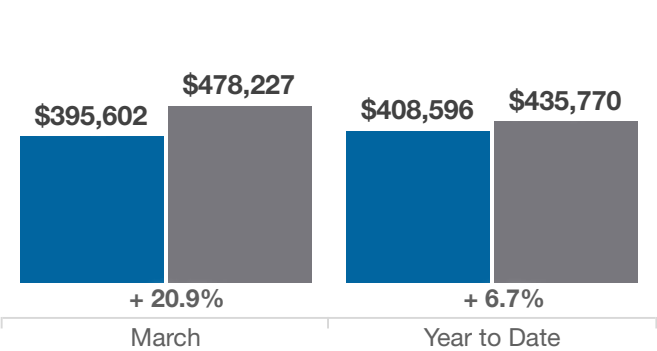
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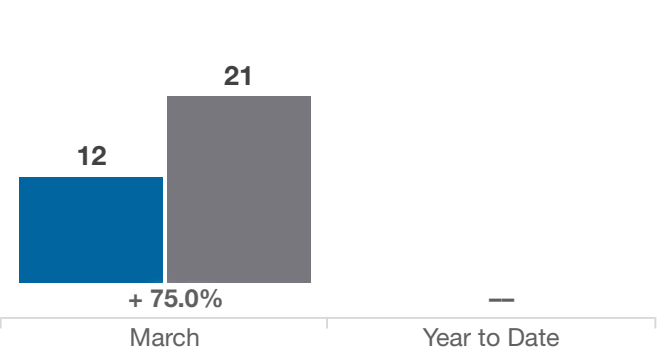
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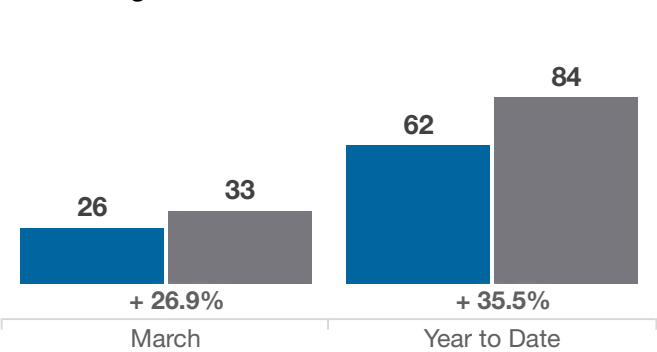
Average Sales Price



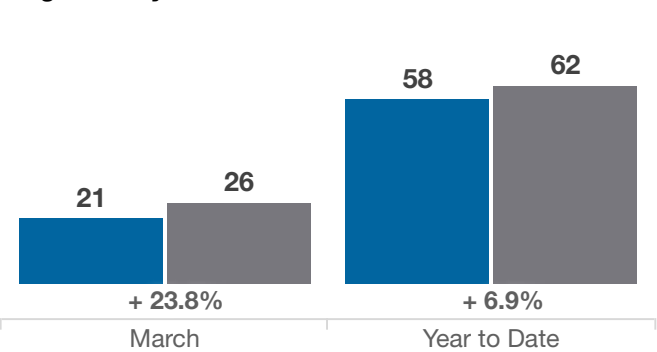
Inventory of Homes for Sale



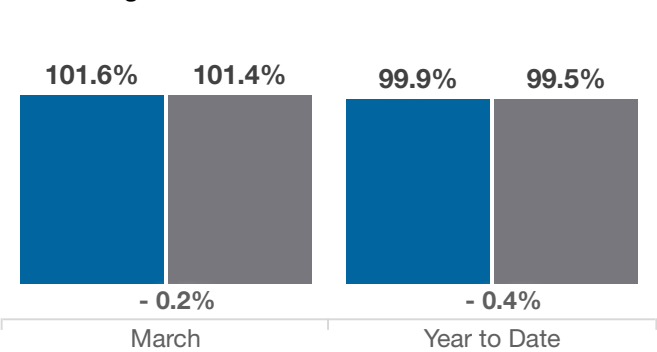
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

