

Local Market Update – March 2024

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



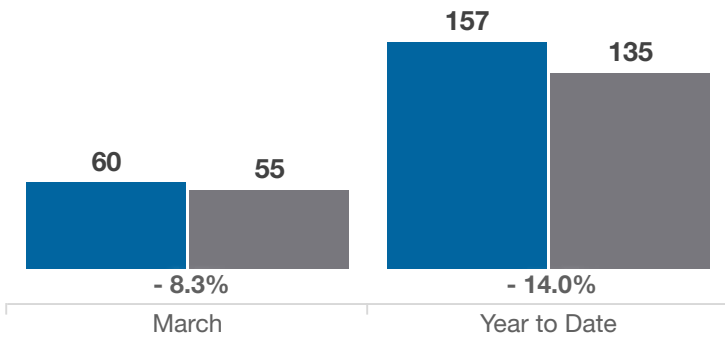
Union County

Key Metrics	March			Year to Date		
	2023	2024	% Change	Thru 3-2023	Thru 3-2024	% Change
Closed Sales	60	55	- 8.3%	157	135	- 14.0%
In Contracts	63	85	+ 34.9%	183	202	+ 10.4%
Average Sales Price*	\$467,458	\$514,446	+ 10.1%	\$435,703	\$507,430	+ 16.5%
Median Sales Price*	\$422,825	\$475,000	+ 12.3%	\$375,000	\$445,000	+ 18.7%
Average Price Per Square Foot*	\$205.80	\$203.98	- 0.9%	\$191.73	\$202.24	+ 5.5%
Percent of Original List Price Received*	98.8%	99.9%	+ 1.1%	98.0%	99.0%	+ 1.0%
Percent of Last List Price Received*	100.1%	100.2%	+ 0.1%	99.5%	100.3%	+ 0.8%
Days on Market Until Sale	46	41	- 10.9%	38	48	+ 26.3%
New Listings	63	81	+ 28.6%	184	207	+ 12.5%
Median List Price of New Listings	\$409,348	\$435,000	+ 6.3%	\$429,950	\$473,140	+ 10.0%
Median List Price at Time of Sale	\$414,900	\$479,900	+ 15.7%	\$379,900	\$449,900	+ 18.4%
Inventory of Homes for Sale	76	96	+ 26.3%	—	—	—
Months Supply of Inventory	1.1	1.4	+ 27.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

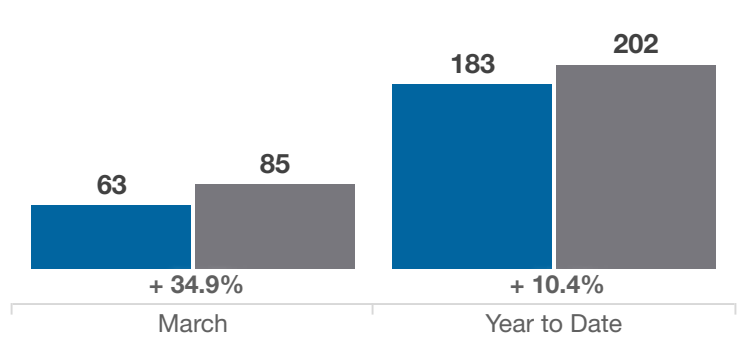
Closed Sales

■ 2023 ■ 2024



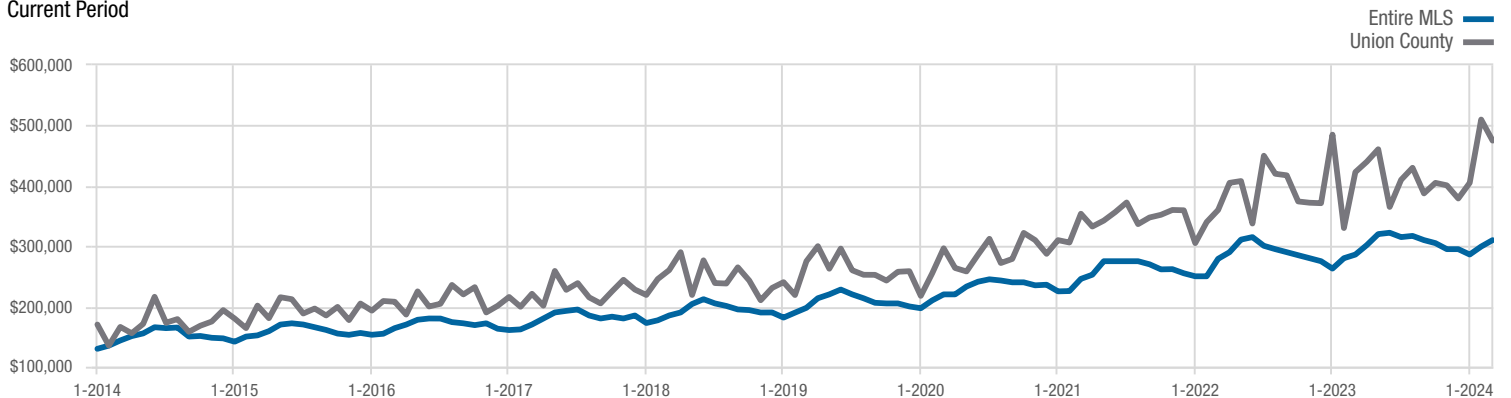
In Contracts

■ 2023 ■ 2024



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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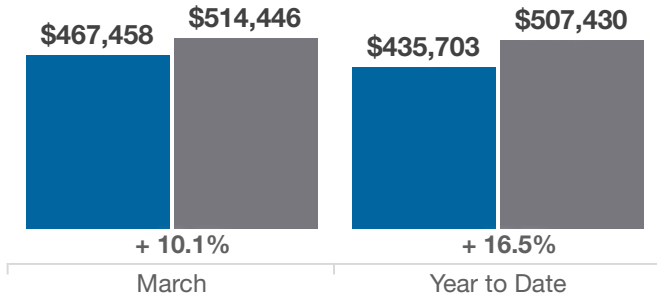
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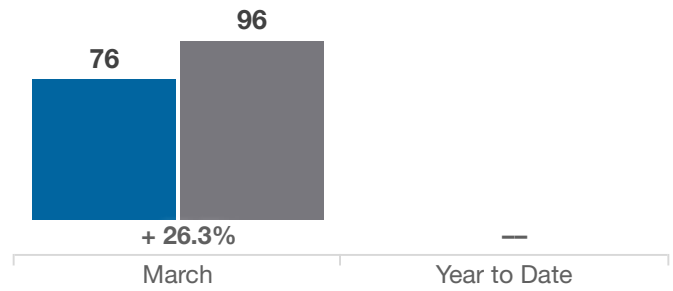
Average Sales Price

■ 2023 ■ 2024



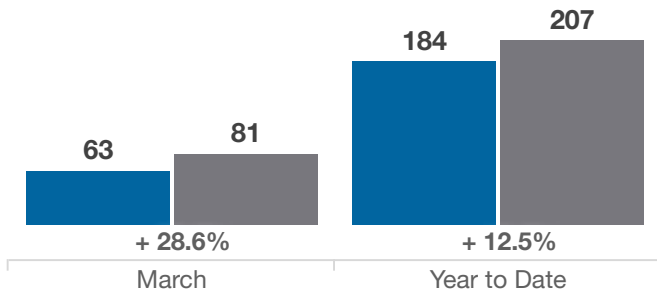
Inventory of Homes for Sale

■ 2023 ■ 2024



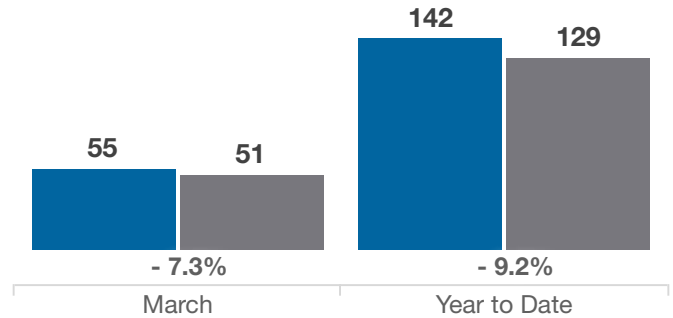
New Listings

■ 2023 ■ 2024



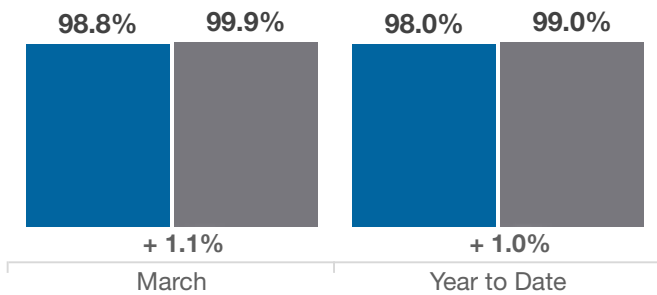
Single Family Sales

■ 2023 ■ 2024



Pct. Of Orig. List Price Received

■ 2023 ■ 2024



Condo Sales

■ 2023 ■ 2024

